

CONSOLIDATED INCOME STATEMENT

	Notes	52 weeks ended 1 April 2023 Total £m	52 weeks ended 2 April 2022 Total £m
Revenue	2, 3	11,931.3	10,885.1
Share of result in associate – Ocado Retail Limited	3, 29	(43.5)	(18.6)
Operating profit	2, 3, 5	515.1	572.2
Finance income	5, 6	166.1	33.9
Finance costs	5, 6	(205.5)	(214.4)
Profit before tax	4, 5	475.7	391.7
Income tax expense	7	(111.2)	(82.7)
Profit for the year		364.5	309.0
Attributable to:			
Owners of the parent		363.4	306.6
Non-controlling interests		1.1	2.4
		364.5	309.0
Earnings per share			
Basic earnings per share	8	18.5p	15.7p
Diluted earnings per share	8	17.9p	15.1p
Reconciliation of profit before tax & adjusting items:			
Profit before tax		475.7	391.7
Adjusting items	5	6.3	131.2
Profit before tax & adjusting items – non-GAAP measure		482.0	522.9
Adjusted earnings per share – non-GAAP measure			
Adjusted basic earnings per share	8	18.1p	21.7p
Adjusted diluted earnings per share	8	17.5p	20.9p

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Notes	52 weeks ended 1 April 2023	52 weeks ended 2 April 2022
		£m	£m
Profit for the year		364.5	309.0
Other comprehensive (expense)/income:			
Items that will not be reclassified subsequently to profit or loss			
Remeasurements of retirement benefit schemes	11	(622.8)	357.0
Tax credit/(charge) on retirement benefit schemes		158.0	(127.6)
Loss on disposal of investment held at fair value through other comprehensive income ("FVOCI")		-	(3.7)
		(464.8)	225.7
Items that may be reclassified subsequently to profit or loss			
Foreign currency translation differences			
- movements recognised in other comprehensive income		4.3	(13.5)
- reclassified and reported in profit or loss		-	(0.5)
Cash flow hedges			
- fair value movements recognised in other comprehensive income	21	77.0	91.3
- reclassified and reported in profit or loss	21	(14.4)	(10.5)
Tax charge on cash flow hedges		(18.6)	(14.7)
		48.3	52.1
Other comprehensive (expense)/income for the year, net of tax		(416.5)	277.8
Total comprehensive (expense)/income for the year		(52.0)	586.8
Attributable to:			
Owners of the parent		(53.1)	584.4
Non-controlling interests		1.1	2.4
		(52.0)	586.8

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

		As at 1 April 2023	As at 2 April 2022
	Notes	£m	£m
Assets			
Non-current assets			
Intangible assets	14	163.1	192.5
Property, plant and equipment	15	5,203.7	4,902.3
Investment property		11.8	15.0
Investments in joint ventures and associates	29	767.9	810.9
Other financial assets	16	7.9	4.5
Retirement benefit assets	11	482.0	1,043.9
Trade and other receivables	17	298.7	270.6
Derivative financial instruments	21	0.1	21.4
Deferred tax assets	23	7.6	–
		6,942.8	7,261.1
Current assets			
Inventories		764.4	706.1
Other financial assets	16	13.0	17.6
Trade and other receivables	17	280.6	217.1
Derivative financial instruments	21	22.6	43.6
Current tax assets		6.5	–
Cash and cash equivalents	18	1,067.9	1,197.9
		2,155.0	2,182.3
Total assets		9,097.8	9,443.4
Liabilities			
Current liabilities			
Trade and other payables	19	2,048.8	1,960.9
Partnership liability to the Marks & Spencer UK Pension Scheme	12	73.0	71.9
Borrowings and other financial liabilities	20	444.0	247.2
Derivative financial instruments	21	58.1	3.2
Provisions	22	44.0	53.6
Current tax liabilities		38.5	34.0
		2,706.4	2,370.8
Non-current liabilities			
Retirement benefit deficit	11	4.6	5.7
Trade and other payables	19	181.3	188.2
Partnership liability to the Marks & Spencer UK Pension Scheme	12	51.8	120.4
Borrowings and other financial liabilities	20	3,184.0	3,561.0
Derivative financial instruments	21	7.1	0.4
Provisions	22	75.4	91.8
Deferred tax liabilities	23	72.3	187.2
		3,576.5	4,154.7
Total liabilities		6,282.9	6,525.5
Net assets		2,814.9	2,917.9
Equity			
Issued share capital	24	19.8	19.7
Share premium account		910.7	910.6
Capital redemption reserve		2,680.4	2,680.4
Hedging reserve	21	(31.9)	17.6
Cost of hedging reserve	21	4.2	3.6
Other reserve		(6,542.2)	(6,542.2)
Foreign exchange reserve		(69.6)	(73.9)
Retained earnings		5,839.1	5,897.9
Equity attributable to owners of the parent		2,810.5	2,913.7
Non-controlling interests		4.4	4.2
Total equity		2,814.9	2,917.9

The financial statements were approved by the Board and authorised for issue on 23 May 2023. The financial statements also comprise notes 1 to 33.



Stuart Machin, Chief Executive Officer



Katie Bickerstaffe, Co-Chief Executive Officer

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	Ordinary share capital £m	Share premium account £m	Capital redemption reserve £m	Hedging reserve £m	Cost of hedging £m	Other reserve ¹ £m	Foreign exchange reserve £m	Retained earnings ² £m	Total £m	Non- controlling interest £m	Total £m
As at 4 April 2021	489.2	910.4	2,210.5	(54.8)	4.6	(6,542.2)	(59.9)	5,325.2	2,283.0	2.8	2,285.8
Profit for the year	-	-	-	-	-	-	-	306.6	306.6	2.4	309.0
Other comprehensive income/(expense):											
Foreign currency translation											
- movements recognised in other comprehensive income	-	-	-	-	-	-	(13.5)	-	(13.5)	-	(13.5)
- reclassified and reported in profit or loss	-	-	-	-	-	-	(0.5)	-	(0.5)	-	(0.5)
Remeasurements of retirement benefit schemes	-	-	-	-	-	-	-	357.0	357.0	-	357.0
Tax charge on retirement benefit schemes	-	-	-	-	-	-	-	(127.6)	(127.6)	-	(127.6)
Loss on disposal of investments held at FVOCI	-	-	-	-	-	-	-	(3.7)	(3.7)	-	(3.7)
Cash flow hedges											
- fair value movement in other comprehensive income	-	-	-	92.1	(0.8)	-	-	-	91.3	-	91.3
- reclassified and reported in profit or loss	-	-	-	(10.5)	-	-	-	-	(10.5)	-	(10.5)
Tax on cash flow hedges	-	-	-	(14.5)	(0.2)	-	-	-	(14.7)	-	(14.7)
Other comprehensive income/(expense)	-	-	-	67.1	(1.0)	-	(14.0)	225.7	277.8	-	277.8
Total comprehensive income/(expense)	-	-	-	67.1	(1.0)	-	(14.0)	532.3	584.4	2.4	586.8
Cash flow hedges recognised in inventories	-	-	-	6.5	-	-	-	-	6.5	-	6.5
Tax on cash flow hedges recognised in inventories	-	-	-	(1.2)	-	-	-	-	(1.2)	-	(1.2)
Transactions with owners:											
Transactions with non- controlling shareholders	-	-	-	-	-	-	-	(1.7)	(1.7)	(1.0)	(2.7)
Shares issued in respect of employee share options	0.4	0.2	-	-	-	-	-	(0.3)	0.3	-	0.3
Buy back and cancellation of own shares ³	(469.9)	-	469.9	-	-	-	-	-	-	-	-
Credit for share-based payments	-	-	-	-	-	-	-	38.8	38.8	-	38.8
Deferred tax on share schemes	-	-	-	-	-	-	-	3.6	3.6	-	3.6
As at 2 April 2022	19.7	910.6	2,680.4	17.6	3.6	(6,542.2)	(73.9)	5,897.9	2,913.7	4.2	2,917.9

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY CONTINUED

	Ordinary share capital £m	Share premium account £m	Capital redemption reserve £m	Hedging reserve £m	Cost of hedging £m	Other reserve ¹ £m	Foreign exchange reserve £m	Retained earnings ² £m	Total £m	Non- controlling interest £m	Total £m
As at 3 April 2022	19.7	910.6	2,680.4	17.6	3.6	(6,542.2)	(73.9)	5,897.9	2,913.7	4.2	2,917.9
Profit for the year	-	-	-	-	-	-	-	363.4	363.4	1.1	364.5
Other comprehensive (expense)/income:											
Foreign currency translation											
- movements recognised in other comprehensive income	-	-	-	-	-	-	4.3	-	4.3	-	4.3
Remeasurements of retirement benefit schemes	-	-	-	-	-	-	-	(622.8)	(622.8)	-	(622.8)
Tax charge on retirement benefit schemes	-	-	-	-	-	-	-	158.0	158.0	-	158.0
Cash flow hedges											
- fair value movement in other comprehensive income	-	-	-	76.2	0.8	-	-	-	77.0	-	77.0
- reclassified and reported in profit or loss	-	-	-	(14.4)	-	-	-	-	(14.4)	-	(14.4)
Tax on cash flow hedges	-	-	-	(18.4)	(0.2)	-	-	-	(18.6)	-	(18.6)
Other comprehensive (expense)/income	-	-	-	43.4	0.6	-	4.3	(464.8)	(416.5)	-	(416.5)
Total comprehensive (expense)/income	-	-	-	43.4	0.6	-	4.3	(101.4)	(53.1)	1.1	(52.0)
Cash flow hedges recognised in inventories	-	-	-	(123.9)	-	-	-	-	(123.9)	-	(123.9)
Tax on cash flow hedges recognised in inventories	-	-	-	31.0	-	-	-	-	31.0	-	31.0
Transactions with owners:											
Transactions with non- controlling shareholders	-	-	-	-	-	-	-	-	-	(0.9)	(0.9)
Shares issued in respect of employee share options	0.1	0.1	-	-	-	-	-	(0.1)	0.1	-	0.1
Purchase of shares held by employee trusts	-	-	-	-	-	-	-	(0.1)	(0.1)	-	(0.1)
Credit for share- based payments	-	-	-	-	-	-	-	38.0	38.0	-	38.0
Deferred tax on share schemes	-	-	-	-	-	-	-	4.8	4.8	-	4.8
As at 1 April 2023	19.8	910.7	2,680.4	(31.9)	4.2	(6,542.2)	(69.6)	5,839.1	2,810.5	4.4	2,814.9

1. The "Other reserve" was originally created as part of the capital restructuring that took place in 2002. It represents the difference between the nominal value of the shares issued prior to the capital reduction by the Company (being the carrying value of the investment in Marks and Spencer plc) and the share capital, share premium and capital redemption reserve of Marks and Spencer plc at the date of the transaction.

2. Included within Retained earnings is the fair value through other comprehensive income reserve.

3. On 8 July 2021, the Company reduced the nominal value of its 1,957,779,626 ordinary shares in issue at that date from £0.25 to £0.01. The reduction was completed by subdividing each £0.25 ordinary share in issue into 1 ordinary share of £0.01 and 1 deferred share of £0.24. All deferred shares were then bought back for a total aggregate consideration of £0.01 and cancelled. The Company's issued share capital remains unchanged and each shareholder's proportionate interest in the share capital of the Company remains unchanged. Aside from the change in nominal value, the rights attaching to the ordinary shares (including voting and dividend rights and rights on a return of capital) remain unchanged.

CONSOLIDATED STATEMENT OF CASH FLOWS

	Notes	52 weeks ended 1 April 2023 £m	52 weeks ended 2 April 2022 £m
Cash flows from operating activities			
Cash generated from operations	26	1,100.5	1,385.7
Income tax paid		(70.6)	(7.7)
Net cash inflow from operating activities		1,029.9	1,378.0
Cash flows from investing activities			
Proceeds on property disposals		1.1	43.9
Purchase of property, plant and equipment		(325.8)	(192.8)
Purchase of intangible assets		(84.5)	(64.6)
Sale of current financial assets		5.3	0.8
Purchase of non-current financial assets		(4.2)	(3.3)
Proceeds on disposal of non-current financial assets		0.2	5.2
Purchase of investments in associates and joint ventures ¹		-	(37.8)
Acquisition of subsidiary, net of cash acquired ²	31	(102.8)	(4.5)
Loans to related parties	28	(30.0)	(1.0)
Interest received		24.1	8.4
Net cash used in investing activities		(516.6)	(245.7)
Cash flows from financing activities			
Interest paid ³		(212.5)	(216.6)
Redemption of Medium Term Notes		(189.9)	(163.6)
Repayment of lease liabilities		(231.8)	(216.0)
Payment of liability to the Marks & Spencer UK Pension Scheme		(66.0)	-
Shares issued on exercise of employee share options	24	-	0.3
Purchase of own shares by employee trust		(0.1)	-
Cash received from settlement of derivatives		56.5	-
Net cash used in financing activities		(643.8)	(595.9)
Net cash (outflow)/inflow from activities		(130.5)	536.4
Effects of exchange rate changes		0.5	(8.2)
Opening net cash		1,197.9	669.7
Closing net cash	27	1,067.9	1,197.9

1 Last year includes £33.8m outflow in relation to contingent consideration settled with Ocado Retail Limited and £4.0m outflow on the acquisition of 27% of the issued share capital of Nobody's Child Limited.

2 Current year includes £102.8m on the acquisition of Gist Limited, being consideration of £170.6m net of cash acquired of £67.8m. Last year includes £4.5m outflow on the acquisition of 77.7% of the issued share capital of The Sports Edit Limited.

3 Includes interest paid on the Partnership liability to the Marks & Spencer UK Pension Scheme of £5.9m (last year: £nil), interest paid on lease liabilities of £121.9m (last year: £128.3m), and interest paid of £2.2m (last year: £nil) in relation to deferred consideration for the acquisition of Gist Limited.

NOTES TO THE FINANCIAL STATEMENTS

1 ACCOUNTING POLICIES

General information

Marks and Spencer Group plc (the “Company”) is a public limited company domiciled and incorporated in England and Wales under the Companies Act 2006. The address of the Company’s registered office is Waterside House, 35 North Wharf Road, London W2 1NW, United Kingdom.

The principal activities of the Company and its subsidiaries (the “Group”) and the nature of the Group’s operations are as a Clothing & Home and Food retailer.

These financial statements are presented in sterling, which is also the Company’s functional currency, and are rounded to the nearest hundred thousand. Foreign operations are included in accordance with the policies set out within this note.

Basis of preparation

The financial statements have been prepared for the 52 weeks ended 1 April 2023 (last year: 52 weeks ended 2 April 2022) in accordance with UK-adopted International Accounting Standards and with the requirements of the Companies Act 2006 as applicable to companies reporting under those standards.

The Marks and Spencer Scottish Limited Partnership has taken an exemption under paragraph 7 of the Partnership (Accounts) Regulations 2008 from the requirement to prepare and deliver financial statements, in accordance with the Companies Act.

The financial statements have been prepared on a going concern basis. In adopting the going concern basis, the Board has considered the business activities as set out on pages 12 to 27, the financial position of the Group, its cash flows, liquidity position and borrowing facilities as set out in the Financial Review on pages 35 to 41, the Group’s financial risk management objectives and exposures to liquidity and other financial risks as set out in note 21 and the principal risks and uncertainties as set out on pages 58 to 65.

The Group continues to maintain a robust financial position providing it with sufficient access to liquidity, through a combination of cash and committed facilities, to meet its needs in the short and medium term. At 1 April 2023, the Group had available liquidity of £1,942.9m (last year: £2,072.9m), comprising cash and cash equivalents of £1,067.9m, an undrawn committed syndicated bank revolving credit facility (“RCF”) of £850.0m (set to mature in June 2026), and undrawn uncommitted facilities amounting to £25.0m.

In December 2022, the Group successfully extended its RCF, which now expires in June 2026. The facility contains a financial covenant, being the ratio of earnings before interest, tax, depreciation and amortisation; to net interest and depreciation on right-of-use assets under IFRS 16. The covenant is measured biannually.

In adopting the going concern basis of preparation, the Board has assessed the Group’s cash flow forecasts which incorporate a latest estimate of the ongoing impact of current market conditions on the Group and include a number of assumptions, including sales growth and customer behaviour. While trading continues to be strong, in forming its outlook on the future financial performance, the Board considered a variety of downsides that the Group might experience, such as a sustained economic recession and an inability for the Group to execute the transformation plan.

Under these latest forecasts, the Group is able to operate without the need to draw on its available facilities and without taking any supplementary mitigating actions, such as reducing capital expenditure and other discretionary spend. The forecast cash flows also indicate that the Group will comply with all relevant banking covenants during the forecast period, being at least 12 months from the approval of the financial statements.

The Board has modelled a severe, but plausible, downside scenario. This downside scenario assumes that:

- There will be a period of economic recession in the UK in 2023/24, resulting in a decline in sales of 2.0 – 2.5% and a decline in gross profit margin of 0.5 – 1.0% across both Food and Clothing & Home business units.
- A delay in transformation benefits results in incremental sales expected from the transformation declining by 7.5%, 15% and 30% respectively across the three-year period across all three business units.
- In addition, Ocado Retail Limited experiences limited customer demand, with no volume growth in 2023/24 and volumes remaining subdued in 2024/25 and 2025/26.

Even under this severe, but plausible, downside scenario, the Group would continue to have sufficient liquidity and headroom on its existing facilities and against the RCF financial covenant for the forecast period. Although, should such a scenario arise, there is a range of mitigating actions that could be taken to reduce the impact. Given current trading and expectations for the business, the Board considers that this downside scenario reflects a plausible, but remote, outcome for the Group.

In addition, reverse stress testing has been applied to the model to determine the decline in sales that the Group could absorb before exhausting the Group’s total liquidity. Such a scenario, and the sequence of events which could lead to it, are considered to be extremely remote.

As a result, the Board expects the Group to have adequate resources to continue in operation, meet its liabilities as they fall due, retain sufficient available cash and not breach the covenant under the revolving credit facility for the foreseeable future, being a period of at least 12 months from the approval of the financial statements. The Board therefore considers it appropriate for the Group to adopt the going concern basis in preparing its financial statements.

New accounting standards adopted by the Group

The Group has applied the following new standards and interpretations for the first time for the annual reporting period commencing 3 April 2022:

- Amendments to IAS 37: Onerous Contracts – Cost of Fulfilling a Contract.
- Amendments to IFRS 3: Reference to the Conceptual Framework.
- Amendments to IAS 16: Property, Plant and Equipment – Proceeds before Intended Use.
- Annual Improvements to IFRS Standards 2018–2020 Cycle: Amendments to IFRS 1 First-time Adoption of International Financial Reporting Standards, IFRS 9 Financial Instruments, IFRS 16 Leases and IAS 41 Agriculture.

The adoption of the standards and interpretations listed above has not led to any changes to the Group’s accounting policies or had any other material impact on the financial position or performance of the Group.

New accounting standards in issue but not yet effective

New standards and interpretations that are in issue, but not yet effective, are listed below:

- IFRS 17 Insurance Contracts.
- Amendments to IAS 1: Classification of Liabilities as Current or Non-Current.
- Amendments to IAS 1 and IFRS Practice Statement 2: Disclosure of Accounting Policies.
- Amendments to IAS 8: Definition of Accounting Estimates.
- Amendments to IAS 12: Deferred Tax Related to Assets and Liabilities arising from a Single Transaction.

- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture.

The adoption of the above standards and interpretations is not expected to lead to any changes to the Group's accounting policies nor have any other material impact on the financial position or performance of the Group.

Alternative performance measures

In reporting financial information, the Group presents alternative performance measures ("APMs"), which are not defined or specified under the requirements of IFRS.

The Group believes that these APMs, which are not considered to be a substitute for, or superior to, IFRS measures, provide stakeholders with additional helpful information on the performance of the business. These APMs are consistent with how the business performance is planned and reported within the internal management reporting to the Board and Executive Committee. Some of these measures are also used for the purpose of setting remuneration targets.

The key APMs that the Group uses include: sales; like-for-like sales growth; adjusted operating profit; adjusted operating margin; profit before tax and adjusting items; adjusted basic earnings per share; net debt; net debt excluding lease liabilities; free cash flow; free cash flow from operations; capital expenditure; and return on capital employed. Each of these APMs, and others used by the Group, is set out in the Glossary, including explanations of how they are calculated and how they can be reconciled to a statutory measure where relevant.

The Group reports some financial measures, primarily International sales, on both a reported and constant currency basis. The constant currency basis, which is an APM, retranslates the previous year revenues at the average actual periodic exchange rates used in the current financial year. This measure is presented as a means of eliminating the effects of exchange rate fluctuations on the year-on-year reported results.

The Group makes certain adjustments to the statutory profit measures in order to derive many of these APMs. The Group's policy is to exclude items that are considered significant in nature and/or quantum over the total expected life of the programme or are consistent with items that were treated as adjusting in prior periods. The Group's definition of adjusting items is consistent with prior periods. Adjusted results are consistent with how business performance is measured internally and presented to aid comparability of performance. On this basis, the following items were included within adjusting items for the 52-week period ended 1 April 2023:

- Net charges associated with the strategic programme in relation to the review of the UK store estate.
- Significant restructuring costs and other associated costs arising from strategy or operational changes that are not considered by the Group to be part of the normal operating costs of the business.
- Impairment charges and provisions that are considered to be significant in nature and/or value to the trading performance of the business.
- Charges and reversals of previous impairments arising from the write-off of assets and other property charges that are significant in nature and/or value. Impairment charges are recognised in adjusted operating profit where they relate to stores not previously impaired or do not otherwise meet the Group's adjusting items policy.
- Adjustments to income from M&S Bank due to a provision recognised by M&S Bank for the cost of providing redress to customers in respect of possible mis-selling of M&S Bank financial products.
- Amortisation of the identified intangible assets arising as part of the investment in Ocado Retail Limited.

- Remeasurement of Ocado Retail Limited contingent consideration.
- Directly attributable gains and expenses resulting from the Covid-19 pandemic.
- Significant costs relating to the acquisition of Gist Limited.¹
- Net finance costs incurred in relation to Gist Limited deferred and contingent consideration.¹

¹ As a result of the acquisition of Gist Limited during the year, these items have been included within adjusting items for the first time.

Refer to note 5 for a summary of the adjusting items.

A summary of the Company's and the Group's accounting policies is given below.

Accounting convention

The financial statements are drawn up on the historical cost basis of accounting, except for certain financial instruments (including derivative instruments) and plan assets of defined benefit pension schemes which are measured at fair value at the end of each reporting period, as explained in the accounting policies below.

Basis of consolidation

The Group financial statements incorporate the financial statements of Marks and Spencer Group plc and all its subsidiaries made up to the period end date. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Group.

Subsidiaries

Subsidiary undertakings are all entities (including special purpose entities) over which the Company has control. Control is achieved when the Company has the power over the entity; is exposed, or has rights to, variable returns from its involvement with the entity; and has the ability to use its power to affect its returns. The Company reassesses whether or not it controls an entity if facts and circumstances indicate that there are changes to one or more of these three elements of control. Consolidation of a subsidiary begins when the Company obtains control over the subsidiary and ceases when the Company loses control of the subsidiary. Subsidiary undertakings acquired during the year are recorded using the acquisition method of accounting and their results are included from the date of acquisition.

The separable net assets, including property, plant and equipment and intangible assets, of the newly acquired subsidiary undertakings are incorporated into the consolidated financial statements on the basis of the fair value as at the effective date of control.

Intercompany transactions, balances, and unrealised gains on transactions between Group companies are eliminated on consolidation.

Associates

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control nor joint control over those policies. The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting. Under the equity method, an investment in an associate is recognised initially in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

Group has incurred legal or constructive obligations or made payments on behalf of the associate. Dividends received or receivable from an associate are recognised as a reduction in the carrying amount of the investment.

Associated undertakings acquired during the year are recorded using the equity method of accounting and their results are included from the date of acquisition. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired. The Group's share of the net fair value of identified intangible assets is amortised over the expected useful economic life of the assets.

The requirements of IAS 36 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs of disposal) with its carrying amount.

When a Group company transacts with an associate of the Group, profits and losses resulting from the transactions with the associate are recognised only to the extent of interests in the associate that are not related to the Group.

Revenue

Revenue comprises sales of goods to customers outside the Group less an appropriate deduction for actual and expected returns, discounts and loyalty scheme vouchers, and is stated net of value added tax and other sales taxes. Revenue is recognised when performance obligations are satisfied and goods are delivered to our franchise partners or the customer and the control of goods is transferred to the buyer. Online sales are recognised when items are delivered, as this is when the performance obligation is deemed to have been satisfied. Where third-party branded goods are sold on a consignment basis, only the commission receivable is included in statutory revenue.

A right of return is not a separate performance obligation and the Group is required to recognise revenue net of estimated returns. A refund liability and a corresponding asset in inventory representing the right to recover products from the customer are recognised.

The Group enters into agreements which entitle other parties to operate under the Marks & Spencer brand name for certain activities and operations, such as M&S Bank and M&S Energy. These contracts give rise to performance-based variable consideration. Income dependent on the performance of the third-party operations is recognised when it is highly probable that a significant reversal in the amount of income recognised will not occur, and presented as other operating income.

Revenue from the rendering of supply chain services is recognised when a performance obligation is satisfied.

Supplier income

In line with industry practice, the Group enters into agreements with suppliers to share the costs and benefits of promotional activity and volume growth. The Group receives income from its suppliers based on specific agreements in place. Supplier income received is recognised as a deduction from cost of sales based on the entitlement that has been earned up to the balance sheet date for each relevant supplier agreement. Marketing contributions, equipment hire and other non-judgmental, fixed rate supplier charges are not included in the Group's definition of supplier income.

The types of supplier income recognised by the Group and the associated recognition policies are:

A. Promotional contribution Includes supplier contributions to promotional giveaways and pre-agreed contributions to annual "spend and save" activity.

Income is recognised as a deduction to cost of sales over the relevant promotional period. Income is calculated and invoiced at the end of the promotional period based on actual sales or according to fixed contribution arrangements. Contributions earned, but not invoiced, are accrued at the end of the relevant period.

B. Volume-based rebates Includes annual growth incentives, seasonal contributions and contributions to share economies of scale resulting from moving product supply.

Annual growth incentives are calculated and invoiced at the end of the financial year, once earned, based on fixed percentage growth targets agreed for each supplier at the beginning of the year. They are recognised as a reduction in cost of sales in the year to which they relate. Other volume-based rebates are agreed with the supplier and spread over the relevant season/contract period to which they relate. Contributions earned, but not invoiced, are accrued at the end of the relevant period.

Uncollected supplier income at the balance sheet date is classified within the financial statements as follows:

A. Trade and other payables The majority of income due from suppliers is net against amounts owed to that supplier as the Group has the legal right and intention to offset these balances.

B. Trade and other receivables Supplier income that has been earned, but not invoiced, at the balance sheet date is recognised in trade and other receivables and primarily relates to volume-based rebates that run up to the period end.

In order to provide users of the accounts with greater understanding in this area, additional balance sheet disclosure is provided in note 17 to the financial statements.

M&S Bank

The Group has an economic interest in M&S Bank which entitles the Group to a 50% share of the profits of M&S Bank after appropriate contractual deductions.

Dividends

Final dividends are recorded in the financial statements in the period in which they are approved by the Company's shareholders. Interim dividends are recorded in the period in which they are approved and paid.

Government grants

Government grants are recognised where there is reasonable assurance that the grants will be received and that the Group will comply with the conditions attached to them.

Government grants that compensate the Group for expenses incurred are recognised in profit or loss, as a deduction against the related expense, over the periods necessary to match them with the related costs.

Government grant income is disclosed in note 30.

Pensions

Funded pension plans are in place for the Group's UK employees and some overseas employees.

For defined benefit ("DB") pension schemes, the difference between the fair value of the assets and the present value of the DB obligation is recognised as an asset or liability in the statement of financial position. The DB obligation is actuarially calculated

using the projected unit credit method. An asset can be recognised as, in the event of a plan wind-up, the pension scheme rules provide the Group with an unconditional right to a refund of surplus assets, assuming a full settlement of plan liabilities. In the ordinary course of business, the Trustees have no rights to wind-up or change, the benefits due to the members of the scheme. As a result, any net surplus in the UK DB scheme is recognised in full.

The service cost of providing retirement benefits to employees during the year, together with the cost of any curtailment, is charged to operating profit in the year. The Group no longer incurs any service cost or curtailment costs related to the UK DB Pension Scheme as the scheme is closed to future accrual.

The net interest cost on the net retirement benefit asset/liability is calculated by applying the discount rate, measured at the beginning of the year, to the net defined benefit asset/liability and is included as a single net amount in finance income.

Remeasurements, being actuarial gains and losses, together with the difference between actual investment returns and the return implied by the net interest cost, are recognised immediately in other comprehensive income.

Payments to defined contribution retirement benefit schemes are charged as an expense on an accruals basis.

For further details on pension schemes and the partnership liability to the Marks & Spencer UK Pension scheme, see notes 11 and 12.

Intangible assets

A. Goodwill Goodwill arising on consolidation represents the excess of the consideration paid and the amount of any non-controlling interest in the acquiree over the fair value of the identifiable assets and liabilities (including intangible assets) of the acquired entity at the date of the acquisition. Goodwill is recognised as an asset and assessed for impairment annually or as triggering events occur. Any impairment in value is recognised within the income statement.

B. Acquired intangible assets Acquired intangible assets include trademarks or brands. These assets are capitalised on acquisition at cost and amortised on a straight-line basis over their estimated useful lives.

Acquired intangible assets are tested for impairment as triggering events occur. Any impairment in value is recognised within the income statement.

C. Software intangibles Where computer software is not an integral part of a related item of computer hardware, the software is treated as an intangible asset. Capitalised software costs include external direct costs of goods and services, as well as internal payroll-related costs for employees who are directly associated with the project. When the Group incurs configuration and customisation costs as part of a cloud-based software-as-a-service agreement, and where this does not result in the creation of an asset which the Group has control over, then these costs are expensed.

Capitalised software development costs are amortised on a straight-line basis over their expected economic lives, normally between three and five years. Computer software under development is held at cost less any recognised impairment loss. Any impairment in value is recognised within the income statement.

Property, plant and equipment

The Group's policy is to state property, plant and equipment at cost less accumulated depreciation and any recognised impairment loss. Property is not revalued for accounting purposes. Assets in the course of construction are held at cost less any recognised impairment loss. Costs include professional fees and,

for qualifying assets, borrowing costs. Leasehold buildings with lease premiums and ongoing peppercorn lease payments are considered in-substance purchases and are therefore included within the buildings category of property, plant and equipment.

Depreciation is provided to write off the cost of tangible non-current assets (including investment properties), less estimated residual values on a straight-line basis as follows:

- Freehold land – not depreciated.
- Buildings – depreciated to their residual value over their estimated remaining economic lives of 10-50 years.
- Fixtures, fittings and equipment – three to 25 years, according to the estimated economic life of the asset.

Residual values and useful economic lives are reviewed annually. Depreciation is charged on all additions to, or disposals of, depreciating assets in the year of purchase or disposal.

Any impairment in value, or reversal of an impairment, is recognised within the income statement.

Leasing

The Group recognises a right-of-use asset and corresponding liability at the date at which a leased asset is made available for use by the Group, except for short-term leases (defined as leases with a lease term of 12 months or less) and leases of low-value assets. For these leases, the Group recognises the lease payments as an operating expense on a straight-line basis over the term of the lease.

Lease liabilities are measured at the present value of the future lease payments, excluding any payments relating to non-lease components. Future lease payments include fixed payments, in-substance fixed payments, and variable lease payments that are based on an index or a rate, less any lease incentives receivable. Lease liabilities also take into account amounts payable under residual value guarantees and payments to exercise options to the extent that it is reasonably certain that such payments will be made. The payments are discounted at the rate implicit in the lease or, where that cannot be readily determined, at an incremental borrowing rate.

Right-of-use assets are measured initially at cost based on the value of the associated lease liability, adjusted for any payments made before inception, initial direct costs and an estimate of the dismantling, removal and restoration costs required in the terms of the lease. The Group presents right-of-use assets in "property, plant and equipment" in the consolidated statement of financial position.

Subsequent to initial recognition, the lease liability is reduced for payments made and increased to reflect interest on the lease liability (using the effective interest method). The related right-of-use asset is depreciated over the term of the lease or, if shorter, the useful economic life of the leased asset. The lease term shall include the period of an extension option where it is reasonably certain that the option will be exercised. Where the lease contains a purchase option, the asset is written off over the useful life of the asset when it is reasonably certain that the purchase option will be exercised.

The Group remeasures the lease liability (and makes a corresponding adjustment to the related right-of-use asset) whenever:

- The lease term has changed or there is a change in the assessment of exercise of a purchase option, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.
- The lease payments change due to changes in an index or rate or a change in expected payment under a guaranteed residual value, in which cases the lease liability is remeasured by discounting the revised lease payments using the initial discount

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

rate (unless the lease payments change is due to a change in a floating interest rate, in which case a revised discount rate is used).

- A lease contract is modified and the lease modification is not accounted for as a separate lease, in which case the lease liability is remeasured by discounting the revised lease payments using a revised discount rate.

Leases for which the Group is a lessor are classified as finance or operating leases. A lease is classified as a finance lease if it transfers substantially all the risks and rewards of ownership to the lessee, and classified as an operating lease if it does not. When the Group is an intermediate lessor, it accounts for the head lease and the sublease as two separate contracts. The sublease is classified as a finance or operating lease by reference to the right-of-use asset arising from the head lease.

Amounts due from lessees under finance leases are recognised as receivables at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment in the lease. Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

Cash and cash equivalents

Cash and cash equivalents includes short-term deposits with banks and other financial institutions, with an initial maturity of three months or less, money market funds and credit card payments received within 48 hours. Bank transactions are recorded on their settlement date.

Inventories

Inventories are valued on a weighted average cost basis and carried at the lower of cost and net realisable value. Cost includes all direct expenditure and other attributable costs incurred in bringing inventories to their present location and condition. All inventories are finished goods. Certain purchases of inventories may be subject to cash flow hedges for foreign exchange risk. The initial cost of hedged inventory is adjusted by the associated hedging gain or loss transferred from the cash flow hedge reserve ("basis adjustment").

Provisions

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the best estimate of the expenditure required to settle the obligation at the end of the reporting period, and are discounted to present value where the effect is material.

Share-based payments

The Group issues equity-settled share-based payments to certain employees. A fair value for the equity-settled share awards is measured at the date of grant. The Group measures the fair value of each award using the Black-Scholes model where appropriate.

The fair value of each award is recognised as an expense over the vesting period on a straight-line basis, after allowing for an estimate of the share awards that will eventually vest. The level of vesting is reviewed at each reporting period and the charge is adjusted to reflect actual and estimated levels of vesting.

Foreign currencies

The financial statements are presented in sterling which is the Company's functional currency.

The results of overseas subsidiaries are translated at the weighted average of monthly exchange rates for revenue and profits. The statements of financial position of overseas subsidiaries are translated at year-end exchange rates. The resulting exchange differences are booked into reserves and reported in the

consolidated statement of comprehensive income. On disposal of an overseas subsidiary the related cumulative translation differences recognised in reserves are reclassified to profit or loss and are recognised as part of the gain or loss on disposal.

Transactions denominated in foreign currencies are translated at the exchange rate at the date of the transaction. Foreign currency monetary assets and liabilities held at the end of the reporting period are translated at the closing balance sheet rate. The resulting exchange gain or loss is recognised within the income statement.

Taxation

Tax expense comprises current and deferred tax. Tax is recognised in the income statement, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the related tax is recognised in other comprehensive income or directly in equity.

Provision is made for uncertain tax positions when it is considered probable that there will be a future outflow of funds to a tax authority. The provision is calculated using the single best estimate where that outcome is more likely than not and a weighted average probability in other circumstances. The position is reviewed on an ongoing basis, to ensure appropriate provision is made for each known tax risk.

Deferred tax is accounted for using a temporary difference approach, and is the tax expected to be payable or recoverable on temporary differences between the carrying amount of assets and liabilities in the statement of financial position and the corresponding tax bases used in the computation of taxable profit. Deferred tax is calculated based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, applying tax rates and laws enacted, or substantively enacted, at the end of the reporting period.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, associates and joint ventures, except where the reversal of the temporary difference can be controlled by the Group and it is probable that the difference will not reverse in the foreseeable future. In addition, deferred tax liabilities are not recognised on temporary differences that arise from goodwill which is not deductible for tax purposes.

Deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which the deductible temporary differences can be utilised. The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are not recognised in respect of temporary differences that arise on initial recognition of assets and liabilities acquired other than in a business combination.

Financial instruments

Financial assets and liabilities are recognised in the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument. Financial assets are initially classified as at fair value through profit and loss, fair value through other comprehensive income or amortised cost depending on the Group's business model for managing the financial asset and its cash flow characteristics. Financial assets that are held for collection of contractual cash flows, where those cash flows represent solely payments of principal and interest, are measured at amortised cost.

The table below sets out the Group's accounting classification of each class of its financial assets and liabilities:

	Note	Measurement
Financial assets:		
Other investments	16	FVTPL ¹
Loans to related parties	17	Amortised cost
Trade receivables	17	Amortised cost
Lease receivables	17	Amortised cost
Other receivables	17	Amortised cost
Cash and cash equivalents	18	Amortised cost
Derivative financial instruments	21	FVTPL
Financial liabilities:		
Borrowings and overdrafts	20	Amortised cost
Trade payables	19	Amortised cost
Other payables	19	Amortised cost
Contingent consideration	19	FVTPL
Accruals	19	Amortised cost
Lease liabilities	20	Amortised cost
Derivative financial instruments	21	FVTPL

1 Fair value through profit or loss

A. Trade and other receivables Trade receivables are recorded initially at transaction price and subsequently measured at amortised cost, except those which, due to factoring arrangements, are held within a "hold to collect and sell" business model and are measured at fair value through other comprehensive income ("FVOCI"). Trade receivables measured at amortised cost are carried at nominal value less an allowance for any doubtful debts. The allowance for doubtful debts is recognised based on management's expectation of losses without regard to whether an impairment trigger happened or not (an "expected credit loss" model).

B. Other financial assets Other financial assets consist of loans receivable, venture capital investments and short-term investments with a maturity date of more than 90 days. Financial assets that do not meet the criteria for being measured at amortised cost are measured at fair value through profit or loss ("FVTPL") with gains and losses arising from changes in fair value included in the income statement for the period.

C. Classification of financial liabilities and equity Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into. An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities.

D. Bank borrowings Interest-bearing bank loans and overdrafts are initially recorded at fair value, which equals the proceeds received, net of direct issue costs. They are subsequently held at amortised cost. Finance charges, including premiums payable on settlement or redemption and direct issue costs, are accounted for using an effective interest rate method and are added to, or deducted from, the carrying amount of the instrument.

E. Loan notes Long-term loans are initially measured at fair value net of direct issue costs and are subsequently held at amortised cost. If the loan is designated in a fair value hedge relationship, the carrying value of the loan is adjusted for fair value gains or losses attributable to the risk being hedged.

F. Trade payables Trade payables are recorded initially at fair value and subsequently measured at amortised cost. Generally, this results in their recognition at their nominal value.

G. Equity instruments Equity instruments issued by the Group are recorded at the consideration received, net of direct issue costs.

Derivative financial instruments and hedging activities

The Group primarily uses cross-currency swaps and forward foreign currency contracts to manage its exposures to fluctuations in interest rates and foreign exchange rates. These instruments are initially recognised at fair value on the trade date and are subsequently remeasured at their fair value at the end of the reporting period. The method of recognising the resulting gain or loss is dependent on whether the derivative is designated as a hedging instrument and the nature of the item being hedged.

The Group designates certain hedging derivatives as either:

- A hedge of a highly probable forecast transaction or change in the cash flows of a recognised asset or liability (a cash flow hedge); or
- A hedge of the exposure to change in the fair value of a recognised asset or liability (a fair value hedge).

At the inception of a hedging relationship, the hedging instrument and the hedged item are documented, along with the risk management objectives and strategy for undertaking various hedge transactions and prospective effectiveness testing is performed. During the life of the hedging relationship, prospective effectiveness testing is performed to ensure that the instrument remains an effective hedge of the transaction. Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise.

A. Cash flow hedges Changes in the fair value of derivative financial instruments that are designated and effective as hedges of future cash flows are recognised in other comprehensive income. The element of the change in fair value which relates to the foreign currency basis spread is recognised in the cost of hedging reserve, with the remaining change in fair value recognised in the hedging reserve and any ineffective portion is recognised immediately in the income statement in finance costs. If the firm commitment or forecast transaction that is the subject of a cash flow hedge results in the recognition of a non-financial asset or liability, then, at the time the asset or liability is recognised, the associated gains or losses on the derivative that had previously been recognised in other comprehensive income and accumulated in the cash flow hedge reserve are removed directly from equity and included in the initial measurement of the asset or liability. If the hedged item is transaction-related, the foreign currency basis spread is reclassified to profit or loss when the hedged item affects profit or loss. If the hedged item is time-period related, then the amount accumulated in the cost of hedging reserve is reclassified to profit or loss on a systematic and rational basis. Those reclassified amounts are recognised in profit or loss in the same line as the hedged item. If the hedged item is a non-financial item, then the amount accumulated in the cost of hedging reserve is removed directly from equity and included in the initial carrying amount of the recognised non-financial item.

For hedges that do not result in the recognition of an asset or a liability, amounts deferred in the cash flow hedge reserve are recognised in the income statement in the same period in which the hedged items affect net profit or loss.

B. Fair value hedges Changes in the fair value of a derivative instrument designated in a fair value hedge are recognised in the income statement. The hedged item is adjusted for changes in fair value attributable to the risk being hedged with the corresponding entry in the income statement.

Changes in the fair value of derivative financial instruments that do not qualify for hedge accounting are recognised in the income statement as they arise.

C. Discontinuance of hedge accounting Hedge accounting is discontinued when the hedge relationship no longer qualifies for hedge accounting. This includes when the hedging instrument expires, is sold, terminated or exercised, or when occurrence of the

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

forecast transaction is no longer highly probable. The Group cannot voluntarily de-designate a hedging relationship.

When a cash flow hedge is discontinued, any cumulative gain or loss on the hedging instrument accumulated in the cash flow hedge reserve is retained in equity until the forecast transaction occurs. Subsequent changes in the fair value are recognised in the income statement. If a hedged transaction is no longer expected to occur, the net cumulative gain or loss accumulated in the cash flow hedge reserve is transferred to the income statement for the period.

When a fair value hedge is discontinued, the fair value adjustment to the carrying amount of the hedged item arising from the hedged risk is amortised to the income statement based on the recalculated effective interest rate at that date.

The Group does not use derivatives to hedge income statement translation exposures.

Reserves

The following describes the nature and purpose of each reserve within equity:

- A. Share premium account** Proceeds received in excess of the nominal value of shares issued, net of any transaction costs.
- B. Capital redemption reserve** Amounts transferred from share capital on redemption or repurchase of issued shares.
- C. Hedging reserve** Cumulative gains and losses on hedging instruments deemed effective in cash flow hedges.
- D. Cost of hedging** Cumulative gains and losses on the portion excluded from the designated hedging instrument that relates to changes in the foreign currency basis.
- E. Other reserve** Originally created as part of the capital restructuring that took place in 2002. It represents the difference between the nominal value of the shares issued prior to the capital reduction by the Company (being the carrying value of the investment in Marks and Spencer plc) and the share capital, share premium and capital redemption reserve of Marks and Spencer plc at the date of the transaction.
- F. Foreign exchange reserve** Gains and losses arising on retranslating the net assets of overseas operations into sterling.
- G. Retained earnings** All other net gains and losses and transactions with owners (e.g. dividends) not recognised elsewhere.

Critical accounting judgments and key sources of estimation uncertainty

The preparation of consolidated financial statements requires the Group to make estimates and judgments that affect the application of policies and reported amounts.

Critical judgments represent key decisions made by management in the application of the Group accounting policies. Where a significant risk of materially different outcomes exists due to management assumptions or sources of estimation uncertainty, this will represent a key source of estimation uncertainty. Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next 12 months are discussed below.

Critical accounting judgments

Adjusting items

The directors believe that the adjusted profit and earnings per share measures provide additional useful information to shareholders on the performance of the business. These measures are consistent with how business performance is measured internally by the Board and Executive Committee. The profit before tax and adjusting items measure is not a recognised profit measure under IFRS and may not be directly comparable with adjusted profit measures used by other companies. The classification of adjusting items requires significant management judgment after considering the nature and intentions of a transaction. The Group's definitions of adjusting items are outlined within both the Group accounting policies and the Glossary. These definitions have been applied consistently year on year.

Note 5 provides further details on current year adjusting items and their adherence to Group policy.

UK defined benefit pension surplus

Where a surplus on a defined benefit scheme arises, the rights of the Trustees to prevent the Group obtaining a refund of that surplus in the future are considered in determining whether it is necessary to restrict the amount of the surplus that is recognised. The UK defined benefit scheme is in surplus at 1 April 2023. Following consultation with external advisers, the directors have made the judgment that these amounts meet the requirements of recoverability on the basis that paragraph 11(b) of IFRIC 14 applies, enabling a refund of surplus assuming the gradual settlement of the scheme liabilities over time until all members have left the scheme, and a surplus of £482.0m has been recognised.

Assessment of control over Ocado Retail Limited

The directors have assessed that the Group has significant influence over Ocado Retail Limited and has therefore accounted for the investment as an associate (see note 29). This assessment is based on the current rights held by the respective shareholders and requires judgment in assessing these rights. These rights include determinative rights currently held by Ocado Group plc, after agreed dispute resolution procedures, in relation to the approval of the Ocado Retail Limited business plan and budget and the appointment and removal of Ocado Retail Limited's Chief Executive Officer. Any future change to these rights requires a reassessment of control and could result in a change in the status of the investment from associate to joint venture, subsidiary or investment.

Determining the lease term

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease if it is reasonably certain not to be exercised.

The Group has several lease contracts for land and buildings that include extension and termination options. The Group applies judgment in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination, including: whether there are significant penalties to terminate (or not extend); whether any leasehold improvements are expected to have a significant remaining value; historical lease durations; the importance of the underlying asset to the Group's operations; and the costs and business disruption required to replace the leased asset.

Most renewal periods and periods covered by termination options are included as part of the lease term for leases of land and buildings. The Group typically exercises its option to renew (or does not exercise its option to terminate) for these leases because there will be a significant negative effect on trading if a replacement property is not readily available.

The lease term is reassessed if a significant event or a significant change in circumstances occurs which affects the assessment of reasonable certainty, for example if a store is identified to be closed as part of the UK store estate strategic programme.

Determining whether forecast purchases are highly probable

The Group is exposed to foreign currency risk, most significantly to the US dollar as a result of sourcing Clothing & Home products from Asia which are paid for predominantly in US dollars. The Group hedges these exposures using forward foreign exchange contracts and hedge accounting is applied when the requirements of IFRS 9 are met, which include that a forecast transaction must be "highly probable".

The Group has applied judgment in assessing whether forecast purchases are "highly probable". In making this assessment, the Group has considered the most recent budgets and plans. The Group's policy is a "layered" hedging strategy where only a small fraction of the forecast purchase requirements is initially hedged, with incremental hedges layered on over time as the buying period for that season approaches and therefore as certainty increases over the forecast purchases. As a result of this progressive strategy, a reduction in the supply pipeline of inventory does not immediately lead to over-hedging and the disqualification of "highly probable". If the forecast transactions were no longer expected to occur, any accumulated gain or loss on the hedging instruments would be immediately reclassified to profit or loss.

Key sources of estimation uncertainty

Climate change impact

In preparing the consolidated financial statements, the Group has considered the impact of climate change, particularly in the context of the TCFD disclosures set out on pages 44 to 55 and the Group's sustainability targets. The Group's existing fixed asset replacement programme is phased over several years and therefore any changes in the requirements associated with climate change would not have a material impact in any given year. The costs expected to be incurred in connection with the Group's commitments are included within the Group's budget and three-year plan which have been used to support the impairment reviews of non-current assets and the going concern and viability assessments. Further disclosures in relation to the impact of climate change on the impairment assessment of intangibles and property, plant and equipment are included in notes 14 and 15. Given the identified risks are expected to be present in the medium to long term, the impact of climate change on the going concern period and viability of the Group over the next three years is not expected to be material and is therefore not currently classified as a key source of estimation uncertainty.

UK store estate programme

The Group is undertaking a significant strategic programme to review its UK store estate, resulting in a net charge of £51.3m (last year: £161.4m) in the year. A significant level of estimation has been used to determine the charges to be recognised in the year. The most significant judgment that impacts the charge is that the stores identified as part of the programme are more likely than not to close. Further significant closure costs and impairment charges may be recorded in future years, depending on decisions made about further store closures and the successful delivery of the transformation programme.

Where a store closure has been announced, there is a reduced level of estimation uncertainty as the programme actions are to be taken over a shorter and more immediate timeframe. Further significant estimation uncertainty arises in respect of determining the recoverable amount of assets and the costs to be incurred as part of the programme. Significant assumptions have been made including:

- Reassessment of the useful lives of store fixed assets and closure dates.
- Estimation in respect of the expected shorter-term trading value in use, including assumptions with regard to the period of trading as well as changes to future sales, gross margin and operating costs.
- Estimation of the sale proceeds for freehold stores which is dependent upon location-specific factors, timing of likely exit and future changes to the UK retail property market valuations.
- Estimation of the value of dilapidation payments required for leasehold store exits, which is dependent on a number of factors including the extent of modifications of the store, the terms of the lease agreement, and the condition of the property.

The assumptions most likely to have a material impact are closure dates and changes to future sales. See notes 5 and 15 for further detail.

Impairment of property, plant and equipment

Property, plant and equipment are reviewed for impairment if events or changes in circumstances indicate that the carrying amount may not be recoverable. When a review for impairment is conducted, the recoverable amount is determined based on the higher of value in use and fair value less costs to sell. The value in use method requires the Group to determine appropriate assumptions in relation to the cash flow projections over the three-year strategic plan period (which is a key source of estimation uncertainty), the long-term growth rate to be applied beyond this three-year period and the risk-adjusted pre-tax discount rate used to discount the assumed cash flows to present value. See note 15 for further details on the Group's assumptions and associated sensitivities.

Post-retirement benefits

The determination of pension net interest income and the defined benefit obligation of the Group's defined benefit pension schemes depends on the selection of certain assumptions which include the discount rate, inflation rate and mortality rates. Differences arising from actual experiences or future changes in assumptions will be reflected in subsequent periods. The fair value of unquoted investments within total plan assets is estimated with consideration of fair value estimates provided by the manager of the investment or fund. See note 11 for further details on the impact of changes in the key assumptions and estimates.

Remeasurement of Ocado contingent consideration

Contingent consideration, resulting from the investment in Ocado Retail Limited, is remeasured at fair value at each reporting date.

The fair value of the contingent consideration has been estimated using the expected present value technique and is based on probability weighting possible scenarios and applying an appropriate discount rate to reflect the timing of the possible payment. The Group has considered a range of scenarios reflecting current market uncertainty, taking into account Ocado Retail Limited's most recent trading update in March 2023. The Group has determined a fair value of £64.7m (last year: £172.6m). See note 21 for full details.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

2 SEGMENTAL INFORMATION

IFRS 8 Operating Segments requires operating segments to be identified on the basis of internal reporting on components of the Group that are regularly reviewed by the chief operating decision-maker to allocate resources to the segments and to assess their performance.

The chief operating decision-maker has been identified as the Executive Committee. The Executive Committee reviews the Group's internal reporting in order to assess performance and allocate resources across each operating segment.

The Group's reportable operating segments have therefore been identified as follows:

- UK Clothing & Home – comprises the retailing of womenswear, menswear, lingerie, kidswear and home products through UK retail stores and online.
- UK Food – includes the results of the UK retail food business, UK Food franchise operations and UK supply chain services, with the following five main categories: protein deli and dairy; produce; ambient and in-store bakery; meals, dessert and frozen; and hospitality and "Food on the Move"; and direct sales to Ocado Retail Limited.
- International – consists of Marks and Spencer owned businesses in Europe and Asia and the international franchise operations.
- Ocado – includes the Group's share of profits or losses from the investment in Ocado Retail Limited.

Other business activities and operating segments, including M&S Bank and M&S Energy, are combined and presented in "All other segments". Finance income and costs are not allocated to segments as each is managed on a centralised basis.

The Executive Committee assesses the performance of the operating segments based on a measure of adjusted operating profit. This measurement basis excludes the effects of adjusting items from the operating segments.

The following is an analysis of the Group's revenue and results by reportable segment:

	52 weeks ended 1 April 2023						52 weeks ended 2 April 2022					
	UK Clothing & Home £m	UK Food £m	International £m	Ocado £m	All other segments £m	Group £m	UK Clothing & Home £m	UK Food £m	International £m	Ocado £m	All other segments £m	Group £m
Sales¹	3,715.0	7,218.0	1,055.0	–	–	11,988.0	3,332.2	6,639.6	937.2	–	–	10,909.0
Revenue	3,658.3	7,218.0	1,055.0	–	–	11,931.3	3,308.3	6,639.6	937.2	–	–	10,885.1
Adjusted operating profit/(loss)²	323.8	248.0	84.8	(29.5)	(0.5)	626.6	330.7	277.8	73.6	13.9	13.0	709.0
Finance income before adjusting items						58.1						28.3
Finance costs before adjusting items						(202.7)						(214.4)
Profit/(loss) before tax and adjusting items	323.8	248.0	84.8	(29.5)	(0.5)	482.0	330.7	277.8	73.6	13.9	13.0	522.9
Adjusting items						(6.3)						(131.2)
Profit/(loss) before tax	323.8	248.0	84.8	(29.5)	(0.5)	475.7	330.7	277.8	73.6	13.9	13.0	391.7

1 Sales is revenue stated prior to adjustments for UK Clothing & Home brand consignment sales of £56.7m (last year: £23.9m).

2 Adjusted operating profit/(loss) is stated as gross profit less operating costs prior to adjusting items. At reportable segment level costs are allocated where directly attributable or based on an appropriate cost driver for the cost.

2 SEGMENTAL INFORMATION CONTINUED

Other segmental information

	52 weeks ended 1 April 2023						52 weeks ended 2 April 2022					
	UK Clothing & Home £m	UK Food £m	International £m	Ocado £m	All other segments £m	Group £m	UK Clothing & Home £m	UK Food £m	International £m	Ocado £m	All other segments £m	Group £m
Additions to property, plant and equipment, and intangible assets (excluding goodwill and right-of-use assets)	170.4	221.1	29.9	-	-	421.4	139.2	163.7	18.5	-	-	321.4
Depreciation and amortisation ^{1,2}	(267.9)	(274.8)	(35.7)	-	-	(578.4)	(268.1)	(248.8)	(35.0)	-	-	(551.9)
Impairment charges, impairment reversals and asset write-offs ¹	10.2	6.1	(1.9)	-	-	14.4	(37.2)	10.7	(8.0)	-	-	(34.5)

1 These costs are allocated to a reportable segment where they are directly attributable. Where costs are not directly attributable, a proportional allocation is made to each segment based on an appropriate cost driver.

2 Includes £3.1m (last year: £0.2m) depreciation and impairments on investment property.

Segment assets and liabilities, including investments in associates and joint ventures, are not disclosed because they are not reported to, or reviewed by, the Executive Committee.

3 EXPENSE ANALYSIS

	2023 Total £m	2022 Total £m
Revenue	11,931.3	10,885.1
Cost of sales	(7,786.7)	(7,130.3)
Gross profit	4,144.6	3,754.8
Selling and administrative expenses	(3,609.2)	(3,244.1)
Other operating income	23.2	80.1
Share of results of Ocado Retail Limited	(43.5)	(18.6)
Operating profit	515.1	572.2

The figures above include £111.5m (last year: £136.8m) adjusting item charges within operating profit (see note 5). These are further analysed against the categories of cost of sales (£nil; last year: £17.0m gain), selling and administrative expenses (£103.8m; last year: £155.9m), other operating income (£6.3m; last year: £34.6m) and share of results of Ocado Retail Limited (£14.0m; last year: £32.5m).

The selling and administrative expenses are further analysed below:

	2023 Total £m	2022 Total £m
Employee costs ¹	1,546.5	1,420.6
Occupancy costs	463.9	344.3
Repairs, renewals and maintenance of property	111.2	122.2
Depreciation, amortisation and asset impairments and write-offs ²	574.7	586.4
IT costs	228.6	212.1
Marketing costs	220.2	209.4
Other costs ³	464.1	349.1
Selling and administrative expenses	3,609.2	3,244.1

1 There are an additional £58.7m (last year: £65.1m) employee costs recorded within cost of sales. These costs are included within the aggregate remuneration disclosures in note 10A.

2 Includes £0.2m (last year: £0.2m) depreciation and £2.9m (last year: £nil) impairment charged on investment property.

3 Includes costs such as logistics, professional fees and sundry costs.

Adjusting items categorised as selling and administrative expenses are further analysed as employee costs £19.0m (last year £0.1m); occupancy costs £8.2m (last year: £5.9m); depreciation, amortisation and asset impairments and write-offs £43.0m (last year: £64.9m); and other costs £33.6m (last year: £85.0m).

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

4 PROFIT BEFORE TAXATION

The following items have been included in arriving at profit before taxation:

	2023 £m	2022 £m
Net foreign exchange losses/(gains)	6.7	(14.5)
Cost of inventories recognised as an expense	6,751.3	6,086.3
Write-down of inventories recognised as an expense	266.0	197.6
Depreciation of property, plant and equipment ¹		
– owned assets	310.5	290.5
– right-of-use assets	180.9	167.8
Amortisation of intangible assets	87.0	93.6
Impairments and write-offs of intangible assets and property, plant and equipment ²	31.7	100.1
Impairment reversals of property, plant and equipment	(40.2)	(62.1)
Impairments of right-of-use assets	14.8	25.4
Impairment reversals of right-of-use assets	(14.9)	(28.9)

1 Includes £0.2m (last year: £0.2m) depreciation charged on investment property.

2 Includes £2.9m (last year: £nil) impairment charged on investment property.

Included in administrative expenses is the auditor's remuneration, including expenses for audit and non-audit services, payable to the Company's auditor Deloitte LLP and its associates as follows:

	2023 £m	2022 £m
Annual audit of the Company and the consolidated financial statements	2.0	1.7
Audit of subsidiary companies	0.7	0.6
Total audit fees	2.7	2.3
Audit-related assurance services	0.3	0.2
Total non-audit services fees	0.3	0.2
Total audit and non-audit services	3.0	2.5

5 ADJUSTING ITEMS

The total adjusting items reported for the 52-week period ended 1 April 2023 is a net charge of £6.3m (last year: £131.2m). The adjustments made to reported profit before tax to arrive at adjusted profit are:

	Notes	2023 £m	2022 £m
Included in operating profit			
Strategic programmes – UK store estate	15, 22	(51.3)	(161.4)
Strategic programmes – Structural simplification	22	(16.4)	–
Strategic programmes – Organisation	17	(10.7)	14.3
Strategic programmes – UK logistics	15, 22	(10.5)	21.9
Strategic programmes – International store closures and impairments	22	–	0.4
Store impairments, impairment reversals and other property charges	15, 22	15.1	60.0
Acquisition of Gist Limited		(22.1)	–
Amortisation and fair value adjustments arising as part of the investment in Ocado Retail Limited	29	(14.0)	(32.5)
M&S Bank charges incurred in relation to the insurance mis-selling provisions		(2.0)	(16.0)
Franchise restructure		0.4	(41.3)
Directly attributable gains resulting from the Covid-19 pandemic		–	17.8
		(111.5)	(136.8)
Included in net finance income/(costs)			
Remeasurement of Ocado Retail Limited contingent consideration		108.0	5.6
Net finance costs incurred in relation to Gist Limited deferred and contingent consideration		(2.8)	–
		105.2	5.6
Adjustments to profit before tax			
		(6.3)	(131.2)

Strategic programmes – UK store estate (£51.3m)

In November 2016, the Group announced a strategic programme to transform and rotate the UK store estate with the overall objective to improve our store estate to better meet our customers' needs. The Group incurred charges of £870m up to April 2023 under this programme primarily relating to closure costs associated with stores identified as part of the strategic transformation plans.

The Group has recognised a charge of £51.3m in the period in relation to those stores identified as part of the rotation plans. The charge primarily reflects the latest view of store closure plans and latest assumptions for estimated store closure costs, as well as charges relating to the impairment of buildings and fixtures and fittings, and depreciation as a result of shortening the useful economic life of stores based on the most recent approved exit routes.

Further charges relating to the closure and rotation of the UK store estate are anticipated over the next eight years as the programme progresses, the quantum of which is subject to change throughout the programme period as the Group gets greater certainty of circumstances that need to be in place to make closure financially viable. Future charges will not include Foodhall closures at a lease event where there is opportunity for a better location, as this is not in the scope of the programme.

As at 1 April 2023, the total closure programme now consists of 206 stores, 108 of which have already closed. Further charges of c.£165m are estimated within the next eight financial years, bringing anticipated total programme costs since 2016 to c.£1bn. In addition, where store exit routes in the next eight years lead to the recognition of gains on exit, particularly those relating to asset management, these credits will also be recognised within adjusting items as part of the programme. The anticipated total programme costs to date do not include any costs that may arise in relation to a further c.30 stores currently under consideration for closure within the next eight years. At this stage these c.30 stores remain commercially supportable and in the event of a decision to close the store, the exit routes are not yet certain.

These costs are reported as adjusting items on the basis that they are significant in quantum, relate to a strategic initiative focused on reviewing our store estate and to aid comparability from one period to the next. The programme includes all stores within the programme to be closed by 2030/31, but charges in the year, and future charges, did not include Foodhall closures at a lease event where there is opportunity to secure a better location.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

5 ADJUSTING ITEMS CONTINUED

Strategic programmes – Structural simplification (£16.4m)

During 2022/23, the Group committed to a structural reduction of its operating costs and a desire to simplify the organisation and prioritise to mitigate cost increases faced by the business. As part of this objective, a thorough review has been performed to restructure and right size the organisation with an in-year focus on the support functions. As part of the programme, the Group has incurred £1.3m of consultancy costs. The review of structures has resulted in a reduction of c.700 roles versus plan across central support centres, management and stores, with a charge of £16.4m recognised in the period primarily for redundancy and exit costs associated with these changes. The provision is expected to be fully utilised during 2023/24. Further charges of c.£17m are expected in 2023/24 bringing the total programme cost to c.£33.4m.

These costs are considered to be adjusting items as the costs are part of the strategic programme, significant in value and would distort the year-on-year profitability of the business.

Strategic programmes – Organisation (£10.7m)

During 2016/17, the Group announced a wide-ranging strategic review across a number of areas of the business which included UK organisation and the programme to centralise our London Head Office functions into one building. In the period, an impairment charge of £10.7m has been recognised (last year: £14.3m impairment reversal). This relates to the updating of assumptions and market fluctuations over the life of the sub-let of previously closed offices. Total costs of centralising our London Head Office functions into one building incurred to date are c.£97m. Any future charges/reversals will relate to the updating of assumptions and market fluctuations over the life of the sub-let lease to September 2040.

These charges are reported as adjusting items as they are significant in value, relate to a strategic initiative, are not considered to be normal operating costs of the business and are consistent with the disclosure of costs previously recognised.

Strategic programmes – UK logistics (£10.5m)

In 2017/18, as part of the previously announced long-term strategic programme to transition to a single-tier UK distribution network, the Group announced the opening of a new Clothing & Home distribution centre in Welham Green, Hertfordshire. As a direct result, the Group announced the closure of two existing distribution centres. In February 2020, the next phase of the single-tier programme was announced with the closure of two further distribution centres across 2020/21 and 2021/22.

In January 2023, the closure of a further distribution centre was announced for 2023/24. A net charge of £10.5m has been recognised in the period, reflecting the view of estimated closure costs. Total programme costs to date are £28.4m with further net charges of £30.2m expected over the next two financial years.

These charges are reported as adjusting items on the basis that they are significant in quantum, relate to a strategic initiative focused on reviewing our UK logistics network and to aid comparability from one period to the next.

Store impairments, impairment reversals and property charges (£15.1m credit)

The Group has recognised a number of charges and credits in the period associated with the carrying value of items of property, plant and equipment.

The Group has performed impairment testing based on the latest Board approved budget and three year plan future cash flow projections for UK and International stores (excluding those stores that have been captured as part of the UK store estate programme). As a result, store impairment testing has identified stores where the current and anticipated future performance does

not support the carrying value of the stores. A charge of £18.0m (last year: £2.9m) has been incurred primarily in respect of the impairment of assets associated with these stores. In addition, a credit of £33.1m (last year: £63.4m) has been recognised for the reversal of store impairments incurred in previous periods, where revised future cash flow projections more than support the carrying value of the stores, reflecting improved trading expectations compared to those assumed at the prior year end. Refer to note 15 for further details on the impairments.

The charges/credits have been classified as an adjusting item on the basis of the significant quantum of the charge/credit in the period to the results of the Group. Any future charges or reversals relating to stores previously impaired within adjusting items will continue to be recognised within adjusting items in line with the original charge. Any future charges or reversals relating to stores not previously impaired within adjusting items or otherwise meeting the Group's adjusting items policy will be recognised in the underlying results.

Acquisition of Gist Limited (£22.1m)

On 30 September 2022 the Group completed the acquisition of Gist Limited from Stothersfield Limited, a subsidiary of The BOC Group Limited, as part of M&S' multi-year programme to modernise its Food supply chain network to support growth. As part of the transaction the Group has incurred £28.3m of one-off charges that are not considered to be day-to-day operational costs of the business. Transaction costs of £6.8m have been incurred and £3.3m of other costs, mainly retention bonuses, along with £18.2m of charges relating to the settlement of our pre-existing relationship with Gist Limited. This was offset by a £6.2m gain on bargain purchase. See note 31 for further details.

These costs are adjusting items as they relate to a major transaction and, but for the transaction, the business would not have incurred these costs and as a result are not considered to be normal operating costs of the business. Further costs are expected in 2023/24 in relation to the acquisition, such as retention bonuses.

Amortisation and fair value adjustments arising as part of the investment in Ocado Retail Limited (£14.0m)

Intangible assets of £366.0m were acquired as part of the investment in Ocado Retail Limited in 2019/20 relating to the Ocado brand and acquired customer relationships. These intangibles are being amortised over their useful economic lives of 10 – 40 years with an amortisation charge of £17.1m recognised in the period and a related deferred tax credit of £3.1m.

The amortisation charge and changes in the related deferred tax liability are included within the Group's share of the profit or loss of the associate and are considered to be adjusting items as they are based on judgments about their value and economic life and are not related to the Group's underlying trading performance. These charges are reported as adjusting items on the basis that they are significant in quantum and to aid comparability from one period to the next.

M&S Bank charges incurred in relation to insurance mis-selling provisions (£2.0m)

The Group has an economic interest in Marks and Spencer Financial Services plc (trading as M&S Bank), a wholly owned subsidiary of HSBC UK Bank plc, by way of a Relationship Agreement that entitles the Group to a 50% share of the profits of M&S Bank after appropriate deductions. The Group does not share in any losses of M&S Bank and is not obliged to refund any profit share received from HSBC, although future income may be impacted by significant one-off deductions.

Since the year ended 31 December 2010, M&S Bank has recognised in its audited financial statements an estimated liability for redress to customers in respect of possible mis-selling of financial products. The Group's profit share and fee income from M&S Bank has been reduced by the deduction of the estimated liability in

both the current and prior years. In line with the accounting treatment under the Relationship Agreement, there is a cap on the amount of charges that can be offset against the profit share in any one year, whereby excess liabilities carried forward are deducted from the Group's future profit share from M&S Bank. The deduction in the period is £2.0m (last year: £16.0m).

The treatment of this in adjusting items is in line with previous charges in relation to settlement of PPI claims and although it is recurring, it is significant in quantum in the context of the total charges recognised for PPI mis-selling to date and is not considered representative of the normal operating performance of the Group. As previously noted, while the August 2019 deadline to raise potential mis-selling claims has now passed, costs relating to the estimated liability for redress are expected to continue. The total charges recognised in adjusting items since September 2012 for PPI is £324.7m which exceeds the total offset against profit share of £255.8m to date and this deficit will be deducted from the Group's share of future profits from M&S Bank.

Franchise restructuring (£0.4m credit)

In September 2021 the Group announced the closure of 11 franchise stores in France in response to increased EU border costs. Consequently, the Group recognised a charge of £10.3m for closure costs in 2021/22. A provision release of £0.4m has been recognised during the period in relation to the stores in France. No future costs are expected.

The costs/credits are considered to be adjusting items as they are one-off in nature and significant in value in total to the results of the Group and to the International segment.

Remeasurement of contingent consideration including discount unwind (£108.0m credit)

Contingent consideration, resulting from the investment in Ocado Retail Limited, is remeasured at fair value at each reporting date with the changes in fair value recognised in profit or loss. During 2021/22, £33.8m of contingent consideration was settled, following the achievement of the first and second performance targets. A credit of £108.0m has been recognised in the period, representing the revaluation of the contingent consideration payable to £64.7m (£57.8m plus interest). See note 21 for further details. The change in fair value is considered to be an adjusting item as it relates to a major transaction and consequently is not considered representative of the normal operating performance of the Group. The remeasurement will be recognised in adjusting items until the final contingent consideration payment is determined in 2024/25.

Net finance costs incurred in relation to Gist Limited deferred and contingent consideration (£2.8m)

Deferred consideration, resulting from the acquisition of Gist Limited, is held at amortised cost, whilst the contingent consideration is remeasured at fair value at each reporting date with the changes in fair value recognised in profit or loss. A charge of £2.8m has been recognised in the period, representing the discount unwind of the deferred consideration and revaluation of the contingent consideration payable. See note 21 for further details. The discount unwind and change in fair value is considered to be an adjusting item as it relates to a major transaction and consequently is not considered representative of the normal operating performance of the Group. The discount unwind and remeasurement will be recognised in adjusting items until the final payments are made in 2025/26.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

6 FINANCE INCOME/(COSTS)

	2023 £m	2022 £m
Bank and other interest receivable	22.9	3.7
Other finance income	0.9	5.9
Pension net finance income (see note 11H)	28.7	13.2
Interest income of subleases	5.6	5.5
Finance income before adjusting items	58.1	28.3
Finance income in adjusting items	108.0	5.6
Finance income	166.1	33.9
Other finance costs	(6.4)	(0.8)
Interest payable on syndicated bank facility	(4.5)	(4.7)
Interest payable on Medium Term Notes	(65.4)	(79.6)
Interest payable on lease liabilities	(116.7)	(121.1)
Unwind of discount on provisions	(5.4)	(3.8)
Unwind of discount on Partnership liability to the Marks & Spencer UK Pension Scheme (see note 12)	(4.3)	(4.4)
Finance costs before adjusting items	(202.7)	(214.4)
Finance costs in adjusting items	(2.8)	-
Finance costs	(205.5)	(214.4)
Net finance costs	(39.4)	(180.5)

7 INCOME TAX EXPENSE

A. Taxation charge

	2023 £m	2022 £m
Current tax		
UK corporation tax on profits for the year at 19% (last year: 19%)		
– current year	67.6	66.8
– adjustments in respect of prior years	(3.8)	(1.0)
UK current tax	63.8	65.8
Overseas current taxation		
– current year	9.9	9.6
– adjustments in respect of prior years	(3.6)	2.2
Total current taxation	70.1	77.6
Deferred tax		
– origination and reversal of temporary differences	26.5	14.9
– adjustments in respect of prior years	8.1	0.7
– changes in tax rate	6.5	(10.5)
Total deferred tax (see note 23)	41.1	5.1
Total income tax expense	111.2	82.7

7 INCOME TAX EXPENSE CONTINUED

B. Taxation reconciliation

The effective tax rate was 23.4% (last year: 21.1%) and is explained below.

	2023 £m	2022 £m
Profit before tax	475.7	391.7
Notional taxation at standard UK corporation tax rate of 19% (last year: 19%)	90.4	74.4
Depreciation and other amounts in relation to fixed assets that do not qualify for tax relief	6.2	7.8
Tax benefit arising from UK super deduction regime	(7.9)	(6.2)
Other income and expenses that are not taxable or allowable for tax purposes	16.7	6.1
Joint venture results accounted for as profit after tax	5.5	(2.5)
Retranslation of deferred tax balances due to the change in statutory UK tax rates	-	(10.5)
Impact of tax rate differential	6.6	-
Overseas profits taxed at rates different to those of the UK	0.4	(0.6)
Movement in unrecognised overseas deferred tax assets	0.3	-
Adjustments to the current and deferred tax charges in respect of prior periods	5.4	1.9
Adjusting items:		
- UK store and strategic programme impairments and other property charges where no tax relief is available	2.7	3.9
- Cost incurred on acquisition of Gist	3.6	-
- Other strategic programme income and expenses that are not taxable or allowable for tax purposes	2.7	2.2
- Amortisation arising as a part of the investment in Ocado Retail Limited	2.7	6.2
- Release of Ocado contingent consideration	(19.4)	-
- Adjustments to the current and deferred tax charges in respect of prior periods	(4.7)	-
Total income tax expense	111.2	82.7

The effective tax rate in respect of the profit before adjusting items was 25.9% (last year: 18.2%).

On 20 December 2021, the OECD published its proposals in relation to Global Anti-Base Erosion Rules, which provide for an internationally co-ordinated system of taxation to ensure that large multinational groups pay a minimum level of corporate income tax in countries where they operate. On 23 March 2023, the UK government introduced draft legislation in Finance (No. 2) Bill 2022-23 to implement Pillar 2 of the OECD/G20 inclusive framework. The new rules are expected to take effect from 2024 onwards.

There remains a considerable amount of uncertainty with respect to the detailed operation of the rules and their impact. Further details and guidance are due in the course of 2023. From an initial review of the Group's business and tax profile, the rules are not expected to have a material impact on the Group's tax rate or tax payments. There is no impact on the Group's results for FY23.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

7 INCOME TAX EXPENSE CONTINUED

C. Current tax reconciliation

The current tax reconciliation shows the tax effect of the main adjustments made to the Group's accounting profits in order to arrive at its taxable profits. The reconciling items differ from those in note 7B as the effects of deferred tax temporary differences are ignored below.

	2023 £m	2022 £m
Profit before tax	475.7	391.7
Notional taxation at standard UK corporation tax rate of 19% (last year: 19%)	90.4	74.4
Disallowable accounting depreciation and other similar items	55.8	63.7
Deductible capital allowances	(77.9)	(75.7)
Adjustments in relation to employee share schemes	5.8	6.7
Adjustments in relation to employee pension schemes	7.6	(2.5)
Overseas profits taxed at rates different from those of the UK	0.4	(0.6)
Joint venture results accounted for as profit after tax	5.5	(2.5)
Utilisation or increase of unrecognised losses	0.3	–
Other income and expenses that are not taxable or allowable	(2.7)	0.6
Adjusting items:		
– UK store and strategic programme impairments and other property charges where no tax relief is available	2.7	3.9
– Other strategic programme income and expenses that are not taxable nor allowable for tax purposes	2.7	2.2
– Cost incurred on acquisition of Gist	3.6	–
– Amortisation arising as a part of the investment in Ocado Retail Limited	2.7	6.2
– Release of Ocado contingent consideration	(19.4)	–
Current year current tax charge	77.5	76.4
Represented by:		
UK current year current tax	67.6	66.8
Overseas current year current tax	9.9	9.6
	77.5	76.4
UK adjustments in respect of prior years	(3.8)	(1.0)
Overseas adjustments in respect of prior years	(3.6)	2.2
Total current taxation (note 7A)	70.1	77.6

8 EARNINGS PER SHARE

The calculation of earnings per ordinary share is based on earnings after tax and the weighted average number of ordinary shares in issue during the year.

The adjusted earnings per share figures have also been calculated based on earnings before adjusting items that are significant in nature and/or quantum and are considered distortive to underlying results (see note 5). These have been presented to provide shareholders with an additional measure of the Group's year-on-year performance.

For diluted earnings per share, the weighted average number of ordinary shares in issue is adjusted to assume conversion of all dilutive potential ordinary shares. The Group has four types of dilutive potential ordinary shares, being: those share options granted to employees where the exercise price is less than the average market price of the Company's ordinary shares during the year; unvested shares granted under the Deferred Share Bonus Plan; unvested shares granted under the Restricted Share Plan; and unvested shares within the Performance Share Plan that have met the relevant performance conditions at the end of the reporting period.

8 EARNINGS PER SHARE CONTINUED

Details of the adjusted earnings per share are set out below:

	2023 £m	2022 £m
Profit attributable to equity shareholders of the Company	363.4	306.6
Add/(less):		
Adjusting items (see note 5)	6.3	131.2
Tax on adjusting items	(13.7)	(12.6)
Profit before adjusting items attributable to equity shareholders of the Company	356.0	425.2
	Million	Million
Weighted average number of ordinary shares in issue	1,963.5	1,958.1
Potentially dilutive share options under Group's share option schemes	70.4	73.0
Weighted average number of diluted ordinary shares	2,033.9	2,031.1
	Pence	Pence
Basic earnings per share	18.5	15.7
Diluted earnings per share	17.9	15.1
Adjusted basic earnings per share	18.1	21.7
Adjusted diluted earnings per share	17.5	20.9

9 DIVIDENDS

The Group suspended dividend payments at the start of the pandemic to protect the balance sheet. This enabled it to invest in its transformation priorities and trusted value. Consistent with that announcement, the Board does not expect to pay a dividend in 2022/23.

However, with the business generating an improved operating performance and having a strengthened balance sheet with credit metrics consistent with investment grade, the Board plans to restore a modest annual dividend to shareholders starting with an interim dividend with the results in November.

10 EMPLOYEES

A. Aggregate remuneration

The aggregate remuneration and associated costs of Group employees (including Executive Committee) were:

	2023 £m	2022 £m
Wages and salaries	1,351.4	1,256.0
Social security costs	93.7	84.6
Pension costs	75.9	69.0
Share-based payments (see note 13)	32.7	30.2
Employee welfare and other personnel costs	47.4	54.1
Capitalised staffing costs	(14.9)	(6.4)
Total aggregate remuneration¹	1,586.2	1,487.5

¹ Excludes amounts recognised within adjusting items of £19.0m (last year: £0.1m) (see notes 3 and 5).

Details of key management compensation are given in note 28.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

10 EMPLOYEES CONTINUED

B. Average monthly number of employees

	2023	2022
UK stores		
– management and supervisory categories	4,823	4,570
– other	50,019	51,585
UK support centre		
– management and supervisory categories	3,823	3,275
– other	822	660
UK operations		
– management and supervisory categories	682	124
– other	6,856	1,667
Overseas	5,291	5,205
Total average number of employees	72,316	67,086

The average number of full-time equivalent employees is 52,092 (last year: 47,108).

11 RETIREMENT BENEFITS

The Group provides pension arrangements for the benefit of its UK employees through the Your M&S Pension Saving Plan (a defined contribution (“DC”) arrangement) and prior to 2017, through the Marks & Spencer Pension Scheme (“UK DB Pension Scheme”) (a defined benefit (“DB”) arrangement).

The legacy UK DB Pension Scheme operated on a final pensionable salary basis and is governed by a Trustee board which is independent of the Group. The UK DB Pension Scheme closed to future accrual on 1 April 2017. There will be no further service charges relating to the scheme and no future monthly employer contributions for current service. At year end, the UK DB Pension Scheme had no active members (last year: nil), 49,634 deferred members (last year: 51,444) and pensioners 53,634 (last year: 53,270).

The DC plan is a pension plan under which the Group pays contributions to an independently administered fund. Such contributions are based upon a fixed percentage of employees’ pay. The Group has no legal or constructive obligations to pay further contributions to the fund once the contributions have been paid. Members’ benefits are determined by the amount of contributions paid by the Group and the member, together with the investment returns earned on the contributions arising from the performance of each individual’s investments and how each member chooses to receive their retirement benefits. As a result, actuarial risk (that benefits will be lower than expected) and investment risk (that assets invested in will not perform in line with expectations) fall on the employee. At the year end, the DC arrangement had some 50,901 active members (last year: 46,560) and some 45,908 deferred members (last year: 45,778).

The Group also operates a small legacy funded DB pension scheme in the Republic of Ireland. This scheme closed to future accrual on 31 October 2013. Other retirement benefits also include a UK post-retirement healthcare scheme and unfunded retirement benefits.

The total Group retirement benefit cost was £36.4m (last year: £55.9m). Of this, income of £24.1m (last year: income of £8.8m) relates to the UK DB Pension Scheme, costs of £57.4m (last year: costs of £62.0m) to the UK DC plan and costs of £3.1m (last year: costs of £2.8m) to other retirement benefit schemes.

The Group considers two measures of the pension deficit. The accounting position is shown on the Group balance sheet. The funding position, calculated at the triennial actuarial valuation, is used to agree contributions made to the schemes. The two measures will vary because they are for different purposes, and are calculated at different dates and in different ways. The key calculation difference is that the funding position considers the expected returns of scheme assets when calculating the liability, whereas the accounting position calculated under IAS 19 discounts liabilities is based on corporate bond yields.

The most recent actuarial valuation of the UK DB Pension Scheme was carried out as at 31 March 2021 and showed a funding surplus of £687m. This is an improvement on the previous position at 31 March 2018 (funding surplus of £652m), primarily due to lower assumed life expectancy. The Company and Trustee have confirmed, in line with the current funding arrangement, that no further contributions will be required to fund past service as a result of this valuation (other than those already contractually committed under the existing Marks and Spencer Scottish Limited Partnership arrangements – see note 12).

11 RETIREMENT BENEFITS CONTINUED

By funding its DB pension schemes, the Group is exposed to the risk that the cost of meeting its obligations is higher than anticipated. This could occur for several reasons, for example:

- Investment returns on the schemes' assets may be lower than anticipated, especially if falls in asset values are not matched by similar falls in the value of the schemes' liabilities.
- The level of price inflation may be higher than that assumed, resulting in higher payments from the schemes.
- Scheme members may live longer than assumed; for example, due to advances in healthcare. Members may also exercise (or not exercise) options in a way that leads to increases in the schemes' liabilities; for example, through early retirement or commutation of pension for cash.
- Legislative changes could also lead to an increase in the schemes' liabilities.

In addition, the Group is exposed to additional risks through its obligation to the UK DB Pension Scheme via its interest in the Scottish Limited Partnership (see note 12). In particular, under the legal terms of the Partnership, a default by the Group on the rental payments to the Partnership or a future change in legislation could trigger earlier or higher payments to the pension scheme, or an increase in the collateral to be provided by the Group.

With the pensioner buy-in policies purchased in September 2020, April 2019 and March 2018, the Scheme has now, in total, insured around 80% of the pensioner cash flow liabilities for pensions in payment. The buy-in policies cover specific pensioner liabilities and pass all risks to an insurer in exchange for a fixed premium payment, thus reducing the Group's exposure to changes in longevity, interest rates, inflation and other factors.

A. Pensions and other post-retirement liabilities

	2023 £m	2022 £m
Total market value of assets	6,781.9	10,090.7
Present value of scheme liabilities	(6,299.9)	(9,046.8)
Net funded pension plan asset	482.0	1,043.9
Unfunded retirement benefits	(2.2)	(2.6)
Post-retirement healthcare	(2.4)	(3.1)
Net retirement benefit surplus	477.4	1,038.2
Analysed in the statement of financial position as:		
Retirement benefit asset	482.0	1,043.9
Retirement benefit deficit	(4.6)	(5.7)
Net retirement benefit surplus	477.4	1,038.2

In the event of a plan wind-up, the pension scheme rules provide Marks and Spencer plc with an unconditional right to a refund of surplus assets assuming the full settlement of plan liabilities. In the ordinary course of business, the Trustee has no right to wind up or change the benefits due to members of the scheme. As a result, any net surplus in the UK DB Pension Scheme is recognised in full.

B. Scheme assets

Changes in the fair value of the scheme assets are as follows:

	2023 £m	2022 £m
Fair value of scheme assets at start of year	10,090.7	10,442.9
Interest income based on discount rate	267.0	204.4
Actual return on scheme assets excluding amounts included in net interest income ¹	(3,231.1)	(213.4)
Actuarial loss – asset ceiling	(38.2)	(19.4)
Employer contributions	38.1	41.8
Benefits paid	(344.9)	(359.3)
Administration costs	(4.6)	(4.6)
Exchange movement	4.9	(1.7)
Fair value of scheme assets at end of year	6,781.9	10,090.7

¹ The actual return on scheme assets was a loss of £2,964.1m (last year: loss of £9.0m).

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

11 RETIREMENT BENEFITS CONTINUED

C. Pensions and other post-retirement liabilities

Changes in the present value of retirement benefit obligations are as follows:

	2023 £m	2022 £m
Present value of obligation at start of year	9,052.5	9,811.5
Current service cost	0.1	0.2
Administration costs	0.2	0.2
Interest cost	238.3	191.2
Benefits paid	(344.9)	(359.3)
Actuarial loss – experience	250.3	153.9
Actuarial (gain)/loss – demographic assumptions	(205.4)	89.0
Actuarial (gain) – financial assumptions	(2,691.4)	(832.7)
Exchange movement	4.8	(1.5)
Present value of obligation at end of year	6,304.5	9,052.5
Analysed as:		
Present value of pension scheme liabilities	6,299.9	9,046.8
Unfunded pension plans	2.2	2.6
Post-retirement healthcare	2.4	3.1
Present value of obligation at end of year	6,304.5	9,052.5

The average duration of the defined benefit obligation at 1 April 2023 is 14.0 years (last year: 17.3 years).

11 RETIREMENT BENEFITS CONTINUED

D. Analysis of assets

The investment strategy of the UK DB Pension Scheme is driven by its liability profile, including its inflation-linked pension benefits. In addition to its interest in the Scottish Limited Partnership (refer to note 12), the scheme invests in different types of bond (including corporate bonds and gilts) and derivative instruments (including inflation, interest rate, cross-currency and total return swaps) in order to align movements in the value of its assets with movements in its liabilities arising from changes in market conditions. Broadly, the scheme has hedging that covers 94% of interest rate movements and 111% of inflation movements, as measured on the Trustee's funding assumptions which use a discount rate derived from gilt yields.

The fair value of the total plan assets at the end of the reporting period for each category is as follows:

	2023			2022		
	Quoted £m	Unquoted £m	Total £m	Quoted £m	Unquoted £m	Total £m
Debt investments						
– Government bonds net of repurchase agreements ¹	2,023.7	(196.6)	1,827.1	3,482.9	(1,185.2)	2,297.7
– Corporate bonds	12.0	1.2	13.2	6.0	950.0	956.0
– Asset backed securities and structured debt	–	443.6	443.6	–	365.9	365.9
Scottish Limited Partnership Interest (see note 12)	–	122.8	122.8	–	193.5	193.5
Equity investments						
– Developed markets	41.6	–	41.6	550.3	–	550.3
– Emerging markets	109.5	–	109.5	113.7	–	113.7
Growth asset funds						
– Global property	–	287.0	287.0	5.4	308.7	314.1
– Hedge and reinsurance	12.0	316.3	328.3	25.8	324.7	350.5
– Private equity and infrastructure	–	171.9	171.9	5.9	223.6	229.5
Derivatives						
– Interest and inflation rate swaps	7.0	88.6	95.6	15.6	406.9	422.5
– Foreign exchange contracts and other derivatives	–	21.4	21.4	–	(40.0)	(40.0)
Cash and cash equivalents	4.0	206.2	210.2	5.9	168.1	174.0
Other						
– Buy-in insurance	–	2,150.0	2,150.0	–	2,910.0	2,910.0
– Secure income asset funds	–	998.3	998.3	–	1,121.6	1,121.6
– Other	–	–	–	–	150.8	150.8
Total²	2,209.8	4,610.7	6,820.5	4,211.5	5,898.6	10,110.1

¹ Repurchase agreements were £196.6m (last year: £1,184.0m).

² The difference between the total assets of £6,820.5m above compared to £6,781.9m is £38.6m. This relates to the cap applied to the Irish DB scheme and therefore the £38.2m actuarial gain is not recognised and £0.4m net interest income is not recognised as per IFRIC 14.

The fair values of the above equity and debt investments are based on publicly available market prices, wherever available. Unquoted investments, hedge funds and reinsurance funds are stated at fair value estimates provided by the manager of the investment or fund. Property includes both quoted and unquoted investments. The fair value of the Scottish Limited Partnership interest is based on the expected cash flows and benchmark asset-backed credit spreads. It is the policy of the scheme to hedge a proportion of interest rate and inflation risk. The scheme reduces its foreign currency exposure using forward foreign exchange contracts.

At year end, the UK schemes (UK DB Pension Scheme and post-retirement healthcare) indirectly held nil (last year: 33,210) ordinary shares in the Company through its investment in UK Equity Index Funds.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

11 RETIREMENT BENEFITS CONTINUED

E. Financial assumptions

The financial assumptions for the UK DB Pension Scheme and the most recent actuarial valuations of the other post-retirement schemes have been updated by independent qualified actuaries to take account of the requirements of IAS 19 Employee Benefits in order to assess the liabilities of the schemes and are as follows:

	2023 %	2022 %
Rate of increase in pensions in payment for service	2.2-3.2	2.3-3.6
Discount rate	4.75	2.70
Inflation rate (RPI)	3.25	3.70
Long-term healthcare cost increases	7.30	7.70

F. Demographic assumptions

The UK demographic assumptions are mainly in line with those adopted for the last formal actuarial valuation of the scheme performed as at 31 March 2021. The UK post-retirement mortality assumptions are based on an analysis of the pensioner mortality trends under the scheme for the period to March 2021. The specific mortality rates used are based on the VITA lite tables, with future projections based on up-to-date industry models, parameterised to reflect scheme data. The life expectancies underlying the valuation are as follows:

		2023	2022
Current pensioners (at age 65)	– male	22.0	22.3
	– female	24.4	25.1
Future pensioners – currently in deferred status (at age 65)	– male	23.6	24.0
	– female	26.1	26.9

G. Sensitivity analysis

The table below summarises the estimated impact of reasonably possible changes in the principal actuarial assumptions on the UK DB Pension Scheme surplus:

	2023 £m	2022 £m
Decrease in scheme surplus caused by a decrease in the discount rate of 0.25%	(25.0)	(20.0)
Decrease in scheme surplus caused by a decrease in the discount rate of 0.50%	(45.0)	(30.0)
Decrease in scheme surplus caused by a decrease in the discount rate of 2.50%	(235.0)	(150.0)
Increase in scheme surplus caused by an increase in the discount rate of 2.50%	200.0	100.0
Decrease in scheme surplus caused by a decrease in the inflation rate of 0.25%	(30.0)	(70.0)
Decrease in scheme surplus caused by a decrease in the inflation rate of 0.50%	(60.0)	(130.0)
Increase in scheme surplus caused by a decrease in the average life expectancy of one year	130.0	270.0

The sensitivity analysis above is based on a change in one assumption while holding all others constant. Therefore, interdependencies between the assumptions have not been taken into account within the analysis. The sensitivities reflect the range of recent assumption movements and illustrate that the financial assumption sensitivities do not move in a linear fashion.

H. Analysis of amounts charged against profits

Amounts recognised in comprehensive income in respect of defined benefit retirement plans are as follows:

	2023 £m	2022 £m
Current service cost	0.1	0.2
Administration costs	4.8	4.8
Net interest income	(28.7)	(13.2)
Total	(23.8)	(8.2)
Remeasurement on the net defined benefit surplus:		
Actual return on scheme assets excluding amounts included in net interest income	3,231.1	213.4
Actuarial (gain)/loss – demographic assumptions	(205.4)	89.0
Actuarial loss – experience	250.3	153.9
Actuarial gain – financial assumptions	(2,691.4)	(832.7)
Actuarial loss – asset ceiling	38.2	19.4
Components of defined benefit expense/(income) recognised in other comprehensive income	622.8	(357.0)

12 MARKS AND SPENCER SCOTTISH LIMITED PARTNERSHIP

Marks and Spencer plc is a general partner and the Marks & Spencer UK Pension Scheme is a limited partner of the Marks and Spencer Scottish Limited Partnership (the "Partnership"). Under the Partnership agreement, the limited partners have no involvement in the management of the business and shall not take any part in the control of the Partnership. The general partner is responsible for the management and control of the Partnership and, as such, the Partnership is consolidated into the results of the Group.

The Partnership holds £1.3bn (last year: £1.3bn) of properties at book value which have been leased back to Marks and Spencer plc. The Group retains control over these properties, including the flexibility to substitute alternative properties into the Partnership. The first limited Partnership interest (held by the Marks & Spencer UK Pension Scheme) entitles the Pension Scheme to receive £73.0m in 2023 and £54.4m in 2024. The second Partnership interest (also held by the Marks & Spencer UK Pension Scheme) entitles the Pension Scheme to receive a further £36.4m annually from June 2017 until June 2031. All profits generated by the Partnership in excess of this are distributable to Marks and Spencer plc.

The Partnership liability in relation to the first interest of £124.8m (last year: £192.3m) is included as a financial liability in the Group's financial statements as it is a transferable financial instrument and measured at amortised cost, being the net present value of the future expected distributions from the Partnership. During the year to 1 April 2023, an interest charge of £4.3m (last year: £4.4m) was recognised in the income statement, representing the unwinding of the discount included in this obligation. The first limited Partnership interest of the Pension Scheme is included within the UK DB Pension Scheme assets, valued at £122.8m (last year: £193.5m).

The second Partnership interest is not a transferable financial instrument as the Scheme Trustee does not have the right to transfer it to any party other than a successor Trustee. It is therefore not included as a plan asset within the UK DB Pension Scheme surplus reported in accordance with IAS 19. Similarly, the associated liability is not included on the Group's statement of financial position, rather the annual distribution is recognised as a contribution to the scheme each year.

13 SHARE-BASED PAYMENTS

This year a charge of £32.7m was recognised for share based payments (last year: charge of £30.2m). Of the total share-based payments charge, £15.2m (last year: £14.9m) relates to the UK Save As You Earn Share Option scheme, £7.0m (last year: charge of £6.7m) relates to Performance Share Plans, £3.4m (last year: £8.2m) relates to Restricted Share Plans, £6.9m relates to Deferred Share Bonus Schemes (last year: £0.2m) and the remaining charge of £0.2m relates to Republic of Ireland Save As You Earn Share Option Scheme (last year: £0.2m).

In addition, a charge of £5.3m was recognised in relation to Annual Bonus Schemes under the Deferred Share Bonus Scheme. The Annual Bonus for 2022/23 is due to be granted in July 2023. Further details of the option and share schemes that the Group operates are provided in the Remuneration Report.

A. Save As You Earn scheme – £15.2m

The Save As You Earn (SAYE) scheme was approved by shareholders for a further 10 years at the 2017 Annual General Meeting (AGM). Under the terms of the scheme, the Board may offer options to purchase ordinary shares in the Company once in each financial year to those employees who enter into His Majesty's Revenue & Customs (HMRC) approved SAYE savings contract. The scheme allows participants to save up to a maximum of £500 (last year: £500) each month. The price at which options may be offered is 80% of the average mid-market price for three consecutive dealing days preceding the offer date. The options may normally be exercised during the six-month period after the completion of the SAYE contract.

	2023		2022	
	Number of options	Weighted average exercise price	Number of options	Weighted average exercise price
Outstanding at beginning of the year	110,562,961	100.9p	119,151,406	99.4p
Granted	14,349,909	99.0p	11,526,149	189.0p
Exercised	(690,665)	111.1p	(208,238)	138.2p
Forfeited	(14,390,102)	124.9p	(12,207,656)	102.6p
Expired	(2,779,680)	220.0p	(7,698,700)	206.5p
Outstanding at end of year	107,052,423	94.3p	110,562,961	100.9p
Exercisable at end of year	6,309,033	144.2p	11,945	186.8p

For SAYE share options exercised during the period, the weighted average share price at the date of exercise was 144.1p (last year: 206.3p).

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

13 SHARE-BASED PAYMENTS CONTINUED

The fair values of the options granted during the year have been calculated using the Black-Scholes model assuming the inputs shown below:

	2023		2022
	3-year plan	3-year plan 2021 modified ¹	3-year plan
Grant date	Dec 22	Dec 22	Dec 21
Share price at grant date	123p	123p	235p
Exercise price	99p	189p	189p
Option life in years	3 years	3 years	3 years
Risk-free rate	3.3%	3.3%	0.5%
Expected volatility	51.0%	51.0%	49.3%
Expected dividend yield	0.0%	0.0%	0.0%
Fair value of option	43p	26p	81p
Incremental fair value of option	n/a	17p	n/a

¹ In the current year, there was a modification to the 2021 scheme relating to employees cancelling awards from previous years in substitution for awards granted under the 2023 scheme. The fair value of the modified awards has been amortised based on the incremental fair value. The incremental fair value is the difference between the fair value of the 2023 options being 43p, and the fair value of repriced previous awards, calculated using 2021 award assumptions, keeping the initial exercise price consistent. The fair value of the modified options, being 17p for 2021 modified options was recognised in operating profit.

Volatility has been estimated by taking the historical volatility in the Company's share price over a three-year period.

The resulting fair value is expensed over the service period of three years on the assumption that 27% (last year: 10%) of options will lapse over the service period as employees leave the Group.

Outstanding options granted under the UK Employee SAYE Scheme are as follows:

Options granted ¹	Number of options		Weighted average remaining contractual life (years)		Option price
	2023	2022	2023	2022	
January 2018	–	5,441	–	(0.8)	251p
January 2019	13,016	2,399,413	(0.8)	0.2	238p
February 2020	5,732,723	8,006,941	0.3	1.3	151p
February 2021	81,037,194	89,284,282	1.3	2.3	82p
February 2022	6,333,538	10,866,884	2.3	3.3	189p
February 2023	13,935,952	–	3.3	–	99p
	107,052,423	110,562,961	1.6	2.3	94p

¹ For the purpose of the above table, the option granted date is the contract start date.

B. Performance Share Plan* – £7.0m

The Performance Share Plan ("PSP") is the primary long-term incentive plan for approximately 165 of the most senior managers within the Group. It was first approved by shareholders at the 2005 AGM and again at the 2020 AGM. Under the plan, annual awards, based on a percentage of salary, may be offered. The extent to which an award vests is measured over a three-year period against financial targets which for 2022/23 included Earnings Per Share ("EPS"), Return on Capital Employed ("ROCE"), Total Shareholder Return ("TSR") and strategic measures. The value of any dividends earned on the vested shares during the three years may also be paid on vesting. Awards under this plan have been made in each year since 2005. More information is available in relation to this plan within the Remuneration Report.

During the year, 22,498,271 shares (last year: 19,374,217) were awarded under the plan. The weighted average fair value of the shares awarded was 139.6p (last year: 155.1p). As at 1 April 2023, 47,532,523 shares (last year: 44,534,437) were outstanding under the plan.

13 SHARE-BASED PAYMENTS CONTINUED

C. Deferred Share Bonus Plan* – £12.2m

The Deferred Share Bonus Plan ("DSBP") was first introduced in 2005/06 as part of the Annual Bonus Scheme and was reapproved by shareholders at the 2020 AGM. It may be operated for approximately 5,000 employees within the Group. As part of the plan, the employees are required to defer a proportion of any bonus paid into shares which will be held for three years. There are no further performance conditions on these shares, other than continued employment within the Group and the value of any dividends earned on the vested shares during the deferred period may also be paid on vesting. More information is available in relation to this plan within the Remuneration Report.

During the year 29,630,372 shares (last year: no shares) have been awarded under the plan in relation to the annual bonus. As at 1 April 2023, 26,794,048 shares (last year: 190,596) were outstanding under the plan.

D. Restricted Share Plan* – £3.4m

The Restricted Share Plan ("RSP") was established in 2000 as part of the reward strategy for retention and recruitment of senior managers who are vital to the success of the business and the plan was reapproved by shareholders at the 2020 AGM. The plan operates for the senior management team. Awards vest at the end of the restricted period (typically between one and three years) subject to the participant still being in employment of the Company on the relevant vesting date. The value of any dividends earned on the vested shares during the restricted period may also be paid on vesting. More information is available in relation to this plan within the Remuneration Report.

During the year, 2,624,496 shares (last year: 2,441,809) have been awarded under the plan. The weighted average fair value of the shares awarded was 76.9p (last year: 158.7p). As at 1 April 2023, 5,557,542 shares (last year: 10,368,217) were outstanding under the plan.

E. Republic of Ireland Save As You Earn scheme – £0.2m

Sharesave, the Company's Save As You Earn scheme, was introduced in 2009 to all employees in the Republic of Ireland for a 10-year period, after approval by shareholders at the 2009 AGM and again at the 2019 AGM. The scheme allows participants to save up to a maximum of €500 (last year: €500) each month. The price at which options may be offered is 80% of the average mid-market price for three consecutive dealing days preceding the offer date. The options may normally be exercised during the six-month period after the completion of the SAYE contract.

During the year, no options were granted (last year: no options granted). As at 1 April 2023, 1,264,131 options (last year: 1,439,954) were outstanding under the scheme.

F. Marks and Spencer Employee Benefit Trust

The Marks and Spencer Employee Benefit Trust (the "Trust") holds 166,057 (last year: 264,779) shares with a book value of £0.0m (last year: £0.0m) and a market value of £0.3m (last year: £0.4m). These shares were acquired by the Trust through a combination of market purchases and new issues and are shown as a reduction in retained earnings in the consolidated statement of financial position. Awards are granted to employees at the discretion of Marks and Spencer plc and the Trust agrees to satisfy the awards in accordance with the wishes of Marks and Spencer plc under the senior executive share plans described above. Dividends are waived on all of these shares.

G. ShareBuy

ShareBuy, the Company's Share Incentive Plan, enables the participants to buy shares directly from their gross salary. This scheme does not attract an IFRS 2 charge.

* All awards both this year and last year were conditional shares. For the purposes of calculating the number of shares awarded, the share price used is the average of the mid-market price for the five consecutive dealing days preceding the grant date.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

14 INTANGIBLE ASSETS

	Goodwill £m	Brands £m	Computer software £m	Computer software under development £m	Total £m
At 3 April 2021					
Cost	135.7	118.6	1,539.6	56.9	1,850.8
Accumulated amortisation, impairments and write-offs	(112.0)	(112.5)	(1,362.2)	(32.1)	(1,618.8)
Net book value	23.7	6.1	177.4	24.8	232.0
Year ended 2 April 2022					
Opening net book value	23.7	6.1	177.4	24.8	232.0
Additions	4.8	0.1	0.9	63.8	69.6
Transfers and reclassifications	-	-	29.6	(44.6)	(15.0)
Asset write-offs	-	-	(0.6)	-	(0.6)
Amortisation charge	-	(0.6)	(93.0)	-	(93.6)
Exchange difference	0.1	-	-	-	0.1
Closing net book value	28.6	5.6	114.3	44.0	192.5
At 2 April 2022					
Cost	140.6	118.7	1,570.1	76.1	1,905.5
Accumulated amortisation, impairments and write-offs	(112.0)	(113.1)	(1,455.8)	(32.1)	(1,713.0)
Net book value	28.6	5.6	114.3	44.0	192.5
Year ended 1 April 2023					
Opening net book value	28.6	5.6	114.3	44.0	192.5
Additions	-	-	5.3	79.1	84.4
Acquired through business combinations	-	-	1.5	1.2	2.7
Transfers and reclassifications	-	-	35.6	(64.2)	(28.6)
Asset write-offs	-	-	(0.7)	-	(0.7)
Amortisation charge	-	(0.6)	(86.4)	-	(87.0)
Exchange difference	(0.2)	-	-	-	(0.2)
Closing net book value	28.4	5.0	69.6	60.1	163.1
At 1 April 2023					
Cost	140.6	118.7	1,612.5	92.2	1,964.0
Accumulated amortisation, impairments and write-offs	(112.2)	(113.7)	(1,542.9)	(32.1)	(1,800.9)
Net book value	28.4	5.0	69.6	60.1	163.1

Goodwill related to the following assets and groups of cash generating units (CGUs):

	per una £m	India £m	Sports Edit £m	Other £m	Total Goodwill £m
Net book value at 2 April 2022	16.5	6.6	4.8	0.7	28.6
Exchange difference	-	(0.2)	-	-	(0.2)
Net book value at 1 April 2023	16.5	6.4	4.8	0.7	28.4

14 INTANGIBLE ASSETS CONTINUED

Goodwill impairment testing

Goodwill is not amortised but is tested annually for impairment with the recoverable amount being determined from value in use calculations.

The goodwill balance relates to the goodwill recognised on the acquisition of per una £16.5m (last year: £16.5m), India £6.4m (last year: £6.6m), Sports Edit £4.8m (last year: £4.8m) and other £0.7m (last year: £0.7m).

Goodwill for India is monitored by management at a country level, including the combined retail and wholesale businesses, and has been tested for impairment on that basis.

The per una brand is a definite life intangible asset amortised on a straight-line basis over a period of 15 years. The brand intangible was acquired for a cost of £80.0m and has been fully amortised. It is held at a net book value of £nil (last year: £nil). The per una goodwill of £16.5m is tested for annually for impairment.

The cash flows used for impairment testing are based on the Group's latest budget and forecast cash flows, covering a three-year period, which have regard to historical performance and knowledge of the current market, together with the Group's views on the future achievable growth and the impact of committed cash flows. The cash flows include ongoing capital expenditure required to maintain the store network, but exclude any growth capital initiatives not committed.

Cash flows beyond this three-year period are extrapolated using a long-term growth rate based on the Group's current view of achievable long-term growth. The Group's current view of achievable long-term growth for per una is 1.6% (last year: 1.6%), which is a reduction from the overall Group long-term growth rate of 2.0% (last year: 2.0%). The Group's current view of achievable long-term growth for India is 5.5% (last year: 5.5%).

Management estimates discount rates that reflect the current market assessment of the time value of money and the risks specific to each asset or CGU. The pre-tax discount rates are derived from the Group's post-tax weighted average cost of capital ("WACC") which has been calculated using the capital asset pricing model, the inputs of which include a country risk-free rate, equity risk premium, Group size premium and a risk adjustment (beta). The post-tax WACC is subsequently grossed up to a pre-tax rate and was 13.4% for per una (last year: 10.8%) and 15.4% for India (last year: 11.3%).

The immediately quantifiable impacts of climate change and costs expected to be incurred in connection with our net zero commitments, are included within the Group's budget and three-year plan which have been used to support the impairment reviews, with no material impact on cash flows.

Management has performed sensitivity analysis on the key assumptions in the impairment model using reasonably possible changes in these key assumptions, both individually and in combination. Management has considered reasonably possible changes in key assumptions that would cause the carrying amounts of goodwill or brands to exceed the value in use for each asset.

For both per una and India respectively, there are no reasonably possible changes in key assumptions that would lead to an impairment and the assumptions do not give rise to a key source of estimation uncertainty.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

15 PROPERTY, PLANT AND EQUIPMENT

The Group's property, plant and equipment of £5,203.7m (last year: £4,902.3m) consists of owned assets of £3,747.7m (last year: £3,486.5m) and right-of-use assets of £1,456.0m (last year: £1,415.8m).

Property, plant and equipment – owned

	Land and buildings £m	Fixtures, fittings and equipment £m	Assets in the course of construction £m	Total £m
At 3 April 2021				
Cost	2,809.9	5,450.2	67.5	8,327.6
Accumulated depreciation, impairments and write-offs	(787.5)	(3,959.3)	(18.2)	(4,765.0)
Net book value	2,022.4	1,490.9	49.3	3,562.6
Year ended 2 April 2022				
Opening net book value	2,022.4	1,490.9	49.3	3,562.6
Additions	0.9	17.7	238.0	256.6
Transfers and reclassifications	3.0	175.8	(164.3)	14.5
Disposals	(15.9)	(1.9)	–	(17.8)
Impairment reversals	34.5	27.6	–	62.1
Impairment charge	(57.6)	(31.4)	–	(89.0)
Asset write-offs	0.9	(11.4)	–	(10.5)
Depreciation charge	(34.2)	(256.1)	–	(290.3)
Exchange difference	(1.7)	–	–	(1.7)
Closing net book value	1,952.3	1,411.2	123.0	3,486.5
At 2 April 2022				
Cost	2,764.8	5,275.7	141.2	8,181.7
Accumulated depreciation, impairments and write-offs	(812.5)	(3,864.5)	(18.2)	(4,695.2)
Net book value	1,952.3	1,411.2	123.0	3,486.5
Year ended 1 April 2023				
Opening net book value	1,952.3	1,411.2	123.0	3,486.5
Additions	0.8	40.0	296.2	337.0
Acquired through business combinations	150.5	38.7	3.8	193.0
Transfers and reclassifications	15.0	292.3	(280.7)	26.6
Disposals	(2.2)	(2.2)	–	(4.4)
Impairment reversals	25.8	14.4	–	40.2
Impairment charge	(22.5)	(9.3)	–	(31.8)
Asset write-offs	2.2	1.5	–	3.7
Depreciation charge	(59.9)	(250.4)	–	(310.3)
Exchange difference	5.5	1.6	0.1	7.2
Closing net book value	2,067.5	1,537.8	142.4	3,747.7
At 1 April 2023				
Cost	2,911.4	5,532.3	160.6	8,604.3
Accumulated depreciation, impairments and write-offs	(843.8)	(3,994.6)	(18.2)	(4,856.6)
Net book value	2,067.6	1,537.7	142.4	3,747.7

Asset write-offs in the year include assets with gross book value of £240.9m (last year: £383.3m) and £nil (last year: £nil) net book value that are no longer in use and have therefore been retired.

15 PROPERTY, PLANT AND EQUIPMENT CONTINUED**Right-of-use assets**

Set out below are the carrying amounts of right-of-use assets recognised and the movements during the period:

Right-of-use assets

	Land and buildings £m	Fixtures, fittings and equipment £m	Total £m
At 3 April 2021	1,444.7	51.3	1,496.0
Additions	72.7	17.9	90.6
Transfers and reclassifications	0.5	-	0.5
Disposals	(7.7)	(0.2)	(7.9)
Impairment reversals	28.9	-	28.9
Impairment charge	(25.4)	-	(25.4)
Depreciation charge	(146.2)	(21.6)	(167.8)
Exchange difference	0.9	-	0.9
At 2 April 2022	1,368.4	47.4	1,415.8
Additions	198.0	37.3	235.3
Acquired through business combinations	6.7	14.1	20.8
Transfers and reclassifications	2.1	(0.1)	2.0
Disposals	(27.8)	(10.7)	(38.5)
Impairment reversals	14.9	-	14.9
Impairment charge	(14.8)	-	(14.8)
Depreciation charge	(159.0)	(21.9)	(180.9)
Exchange difference	1.3	0.1	1.4
At 1 April 2023	1,389.8	66.2	1,456.0

Impairment of property, plant and equipment and right-of-use assets

For impairment testing purposes, the Group has determined that each store is a separate CGU, with the exception of Outlets stores, which are considered together as one CGU. Click & Collect sales are included in the cash flows of the relevant CGU.

Each CGU is tested for impairment at the balance sheet date if any indicators of impairment and impairment reversal have been identified. Stores identified within the Group's UK store estate programme are automatically tested for impairment (see note 5).

The value in use of each CGU is calculated based on the Group's latest budget and forecast cash flows, covering a three-year period, which have regard to historic performance and knowledge of the current market, together with the Group's views on the future achievable growth and the impact of committed initiatives. The cash flows include ongoing capital expenditure required to maintain the store network, but exclude any growth capital initiatives not committed. Cash flows beyond this three-year period are extrapolated using a long-term growth rate based on management's future expectations, with reference to forecast GDP growth. These growth rates do not exceed the long-term growth rate for the Group's retail businesses in the relevant territory. If the CGU relates to a store which the Group has identified as part of the UK store estate programme, the value in use calculated has been modified by estimation of the future cash flows up to the point where it is estimated that trade will cease and then estimation of the timing and amount of costs associated with closure detailed fully in note 5. The immediately quantifiable impacts of climate change and costs expected to be incurred in connection with our net zero commitments, are included within the Group's budget and three-year plan which have been used to support the impairment reviews, with no material impact on cash flows. We also expect any potential store refurbishments to be phased over multiple years and therefore any changes required due to climate change would not have a material impact in any given year and the warehouse and support centres located in areas which we would not expect to be physically impacted by climate change. As a consequence there has been no material impact in the forecast cash flows used for impairment testing.

The key assumptions in the value in use calculations are the growth rates of sales and gross profit margins, changes in the operating cost base, long-term growth rates and the risk-adjusted pre-tax discount rate. The pre-tax discount rates are derived from the Group's weighted average cost of capital, which has been calculated using the capital asset pricing model, the inputs of which include a country risk-free rate, equity risk premium, Group size premium and a risk adjustment (beta). The pre-tax discount rates range from 12.5% to 18.1% (last year: 9.8% to 15.8%). If the CGU relates to a store which the Group has identified as part of the UK store estate programme, the additional key assumptions in the value in use calculations are costs associated with closure, the disposal proceeds from store exits and the timing of the store exits.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

15 PROPERTY, PLANT AND EQUIPMENT CONTINUED

Impairments – UK stores excluding the UK store estate programme

During the year, the Group has recognised an impairment charge of £17.3m and impairment reversals of £33.1m as a result of UK store impairment testing unrelated to the UK store estate programme (last year: impairment charge of £6.9m and impairment reversals of £63.4m). Impairment charges of £17.3m and impairment reversals of £33.1m have been recognised within adjusting items (see note 5). The impaired stores were impaired to their value-in-use recoverable amount of £109.8m, which is their carrying value at year end. The stores with impairment reversals were written back to the lower of their value-in-use recoverable amount, and the carrying value if the impairment had not occurred, of £159.7m.

For UK stores, when considering both impairment charges and reversals, cash flows beyond the three-year period are extrapolated using the Group's current view of achievable long-term growth of 2.0%, adjusted to 0% where management believes the current trading performance and future expectations of the store do not support the growth rate of 2.0%. The rate used to discount the forecast cash flows for UK stores is 12.5% (last year: 9.8%).

As disclosed in the accounting policies (note 1), the cash flows used within the impairment model are based on assumptions which are sources of estimation uncertainty and small movements in these assumptions could lead to further impairments. Management has performed sensitivity analysis on the key assumptions in the impairment model using reasonably possible changes in these key assumptions across the UK store portfolio.

A reduction in sales of 5% from the three-year plan in year 3 would increase the impairment charge by £24.2m and a 25 basis points reduction in the gross profit margin from year 3 onwards would increase the impairment charge by £1.8m. In combination a 5% reduction in sales and a 25 basis point reduction in gross profit margin would increase the impairment charge by £30.3m. A 250 basis points increase in the discount rate would increase the impairment charge by £28.8m.

A reduction in sales of 5% from the three-year plan in year 3 would reduce the reversal by £7.0m and a 25 basis points reduction in the gross profit margin from year 3 would reduce the reversal by £1.1m. In combination a 5% reduction in sales and a 25 basis point reduction in gross profit margin would reduce the reversal by £8.0m. A 250 basis points increase in the discount rate would reduce the reversal by £7.6m.

Impairments – UK store estate programme

During the year, the Group has recognised an impairment charge of £28.6m and impairment reversals of £22.0m relating to the ongoing UK store estate programme. These stores were impaired to their value-in-use recoverable amount of £307.2m, which is their carrying value at year end. The impairment charge relates to the store closure programme and has been recognised within adjusting items (see note 5). Impairment reversals predominantly reflect changes to expected store closure dates and improved trading expectations compared to those assumed at the end of the prior year end.

Where the planned closure date for a store is outside the three-year plan period, no growth rate is applied. The rate used to discount the forecast cash flows for UK stores is 12.5% (last year: 9.8%).

As disclosed in the accounting policies (note 1), the cash flows used within the impairment models for the UK store estate programme are based on assumptions which are sources of estimation uncertainty and small movements in these assumptions could lead to further impairments. Management has performed sensitivity analysis on the key assumptions in the impairment model using reasonably possible changes in these key assumptions across the UK store estate programme.

A delay of 12 months in the date of each store exit would result in a decrease in the impairment charge of £70.9m. A 5% reduction in planned sales in years 2 and 3 (where relevant) would result in an increase in the impairment charge of £12.2m.

Neither a 250 basis point increase in the discount rate, a 25 basis point reduction in management gross profit margin during the period of trading, nor a 2% increase in the costs associated with exiting a store, would result in a significant increase to the impairment charge, individually or in combination with the other reasonably possible scenarios considered.

Impairments – International stores

During the year the Group recognised an impairment charge of £0.7m (last year: £nil) in Ireland as a result of store impairment testing.

16 OTHER FINANCIAL ASSETS

	2023 £m	2022 £m
Non-current		
Other investments ¹	7.9	4.5
	7.9	4.5
Current		
Other investments ²	13.0	17.6
	13.0	17.6

1. Includes £7.3m (last year: £3.1m) of venture capital investments managed by True Capital Limited.

2. Includes £5.6m (last year: £8.8m) of money market deposits held by Marks and Spencer plc in an escrow account.

17 TRADE AND OTHER RECEIVABLES

	2023 £m	2022 £m
Non-current		
Trade receivables	–	0.1
Lease receivables – net of provision for impairment	64.6	74.7
Other receivables	2.5	3.3
Loans to related parties (see note 28)	30.0	–
Prepayments	201.6	192.5
	298.7	270.6
Current		
Trade receivables	128.3	103.0
Less: provision for impairment of receivables	(5.4)	(4.8)
Trade receivables – net	122.9	98.2
Lease receivables – net of provision for impairment	0.9	0.8
Other receivables	36.8	27.2
Prepayments	97.0	76.8
Accrued income	23.0	14.1
	280.6	217.1

The directors consider that the carrying amount of trade and other receivables approximates their fair value. The Group's assessment of any expected credit losses is included in note 21B. Included in accrued income is £8.8m (last year: £7.7m) of accrued supplier income relating to rebates that have been earned but not yet invoiced. An immaterial amount of supplier income that has been invoiced, but not yet settled, against future trade creditor balances is included within trade creditors, where there is a right to offset.

The Group entered into finance leasing arrangements as a lessor for surplus office space in the Merchant Square building in London, which is sub-let for the remaining duration of the lease.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

17 TRADE AND OTHER RECEIVABLES CONTINUED

The maturity analysis of the Group's lease receivables is as follows:

	2023 £m	2022 £m
Timing of cash flows		
Within one year	4.7	4.8
Between one and two years	4.7	4.7
Between two and three years	6.1	4.7
Between three to four years	7.8	6.1
Between four to five years	7.8	7.8
More than five years	113.3	121.1
Total undiscounted cash flows	144.4	149.2
Effect of discounting	(68.2)	(73.7)
Present value of lease payments receivable	76.2	75.5
Less: provision for impairment of receivables	(10.7)	–
Net investment in the lease	65.5	75.5

Included within trade and other receivables is £0.4m (last year: £1.1m) which, due to non-recourse factoring arrangements in place, are held within a "hold to collect and sell" business model and are measured at FVOCI.

18 CASH AND CASH EQUIVALENTS

Cash and cash equivalents are £1,067.9m (last year: £1,197.9m). The carrying amount of these assets approximates their fair value.

The effective interest rate on short-term bank deposits is 4.1% (last year: 0.7%). These deposits have an average maturity of 18 days (last year: 39 days).

19 TRADE AND OTHER PAYABLES

	2023 £m	2022 £m
Current		
Trade payables	801.7	732.8
Other payables	560.0	523.5
Social security and other taxes	85.3	59.1
Accruals	554.5	595.2
Deferred income	47.3	50.3
	2,048.8	1,960.9
Non-current		
Other payables	166.6	174.4
Deferred income	14.7	13.8
	181.3	188.2

Included within current other payables is £7.2m (last year: £nil) of deferred and contingent consideration and within non-current other payables £100.6m (last year: £nil) of deferred and contingent consideration, both relating to the acquisition of Gist Limited. Also included in non-current other payables is £64.7m (last year: £172.6m) of contingent consideration relating to the investment in Ocado Retail Limited. See note 21D for further details.

A contract liability arises in respect of gift cards and voucher schemes as payment has been received for a performance obligation which will be performed at a later point in time. Included within trade and other payables are gift card/voucher scheme liabilities:

	2023 £m	2022 £m
Opening balance	189.6	198.1
Issues	415.9	404.2
Released to the income statement	(416.3)	(412.7)
Closing balance	189.2	189.6

The Group operates a number of supplier financing arrangements, under which suppliers can obtain accelerated settlement on invoices from the finance provider. This is a form of reverse factoring which has the objective of serving the Group's suppliers by giving them early access to funding. The Group settles these amounts in accordance with each supplier's agreed payment terms.

19 TRADE AND OTHER PAYABLES CONTINUED

The Group is not party to these financing arrangements and the arrangements do not permit the Group to obtain finance from the provider by paying the provider later than the Group would have paid its supplier. The Group does not incur any interest towards the provider on the amounts due to the suppliers. The Group therefore discloses the amounts factored by suppliers within trade payables because the nature and function of the financial liability remain the same as those of other trade payables.

The payments by the Group under these arrangements are included within operating cash flows because they continue to be part of the normal operating cycle of the Group and their principal nature remains operating – i.e. payments for the purchase of goods and services.

At 1 April 2023, £303.9m (last year: £330.0m) of trade payables were amounts owed under these arrangements. During the year the maximum facility available at any one time under the arrangements was £442.6m (last year: £404.1m).

20 BORROWINGS AND OTHER FINANCIAL LIABILITIES

	2023 £m	2022 £m
Current		
Lease liabilities	216.7	200.2
3.00% £300m Medium Term Notes 2023 ¹	185.3	–
Interest accrued on Medium Term Notes	42.0	47.0
	444.0	247.2
Non-current		
3.00% £300m Medium Term Notes 2023 ¹	–	299.1
4.75% £400m Medium Term Notes 2025 ^{1,2}	330.0	409.4
3.75% £300m Medium Term Notes 2026 ¹	298.9	298.6
3.25% £250m Medium Term Notes 2027 ¹	248.6	248.3
7.125% US\$300m Medium Term Notes 2037 ^{3,4}	251.8	192.3
Revaluation of Medium Term Notes ⁵	(10.2)	34.8
Lease liabilities	2,064.9	2,078.5
	3,184.0	3,561.0
Total	3,628.0	3,808.2

1 These notes are issued under Marks and Spencer plc's £3bn Euro Medium Term Note programme and all pay interest annually.

2 The Group occasionally enters into interest rate swaps to manage interest rate exposure. At year end, £6.1m (last year: £10.5m) of fair value adjustment for terminated hedges to be amortised over the remaining debt maturity.

3 Interest on these bonds is payable biannually.

4 US\$300m Medium Term Note exposure swapped to sterling (fixed-to-fixed cross-currency interest rate swaps).

5 Revaluation consists of foreign exchange gain on revaluation of the 7.125% US\$300m Medium Term Notes 2037 of £10.2m (last year: £34.8m loss).

Leases

The Group leases various stores, offices, warehouses and equipment with varying terms, escalation clauses and renewal rights.

The Group has certain leases with lease terms of 12 months or less and leases of assets with low values. The Group applies the "short-term lease" and "lease of low-value assets" recognition exemptions for these leases.

Set out below are the carrying amounts of lease liabilities and the movements during the period.

	2023 £m	2022 £m
Opening lease liabilities	2,278.7	2,405.9
Acquisitions	21.3	–
Additions	249.4	100.6
Interest expense relating to lease liabilities	121.0	124.1
Payments	(353.8)	(344.3)
Disposals	(39.0)	(8.1)
Exchange difference	4.0	0.5
	2,281.6	2,278.7
Current	216.7	200.2
Non-current	2,064.9	2,078.5

The maturity analysis of lease liabilities is disclosed in note 21A.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

20 BORROWINGS AND OTHER FINANCIAL LIABILITIES CONTINUED

Future cash outflows related to the post-break clause period included in the lease liability

The Group holds certain leases that contain break clause options to provide operational flexibility. In accordance with IFRS 16, the Group has calculated the full lease term, beyond break, to represent the reasonably certain lease term (except for those stores identified as part of the UK store estate programme) within the total £2,281.6m of lease liabilities held on the balance sheet.

The following amounts were recognised in profit or loss:

	2023 £m	2022 £m
Expenses relating to short-term leases	13.2	5.9
Expenses relating to low-value assets	–	1.4
Expenses relating to variable consideration	4.9	4.4

21 FINANCIAL INSTRUMENTS

Treasury policy

The Group operates a centralised treasury function to manage the Group's funding requirements and financial risks in line with the Board-approved treasury policies and procedures, and their delegated authorities.

The Group's financial instruments, other than derivatives, comprise borrowings, cash and liquid resources and various items, such as trade receivables and trade payables that arise directly from its operations. The main purpose of these financial instruments is to finance the Group's operations.

The Group treasury function also enters into derivative transactions, principally cross-currency swaps, cross-currency swaps and forward currency contracts. The purpose of these transactions is to manage the interest rate and foreign currency risks arising from the Group's operations and financing.

It remains the Group's policy not to hold or issue financial instruments for trading purposes, except where financial constraints necessitate the need to liquidate any outstanding investments. The treasury function is managed as a cost centre and does not engage in speculative trading.

Financial risk management

The principal financial risks faced by the Group are liquidity and funding, counterparty, foreign currency and interest rate risks. The policies and strategies for managing these risks are summarised on the following pages:

(a) Liquidity & funding risk

The risk that the Group could be unable to settle or meet its obligations as they fall due:

- The Group's funding strategy ensures a mix of funding sources offering sufficient headroom, maturity and flexibility, and cost-effectiveness to match the requirements of the Group.
- Marks and Spencer plc is financed by a combination of retained profits, bank borrowings, Medium Term Notes and committed syndicated bank facilities.
- Operating subsidiaries are financed by a combination of retained profits, bank borrowings and intercompany loans.

The Group has a committed syndicated bank revolving credit facility of £850m with a current maturity date of 13 June 2026. The facility contains a financial covenant, being the ratio of earnings before interest, tax, depreciation and amortisation; to net interest and depreciation on right-of-use assets under IFRS 16. The covenant is measured biannually. The Group was not in breach of this metric at the reporting date.

The revolving credit facility includes four sustainability metrics where the margin payable on the facility is adjusted to reflect the Group's performance against ESG targets material to the Group's "Plan A" objectives.

The Group also has a number of uncommitted facilities available to it. At year end, these amounted to £25m (last year: £25m), all of which are due to be reviewed within a year. At the balance sheet date, a sterling equivalent of £nil (last year: £nil) was drawn under the committed facilities and £nil (last year: £nil) was drawn under the uncommitted facilities.

In addition to the existing borrowings, the Group has a Euro Medium Term Note programme of £3bn, of which £1.1bn (last year: £1.3bn) was in issuance as at the balance sheet date. The initial rate of interest is fixed at the date of issue and the Notes are referred to as fixed rate borrowings throughout the Annual Report as the coupon does not change with movements in benchmark interest rates. However, the rate of interest on certain Notes varies both up and down in response to third-party credit ratings (to above/below Baa3 or above/below BBB-) that reflects the relative deterioration or improvement in the Group's cost of credit, and the interest payable on these Notes increases or decreases from the next interest payment date following a relevant credit rating downgrade or upgrade. As the original contractual terms of these Notes provide for changes in cash flows to be reset to reflect the relative deterioration or improvement in the Group's cost of credit, the Group considers these Notes to be floating rate instruments when determining amortised cost under IFRS 9 and consequently the Group applied IFRS 9 paragraph B5.4.5, which requires no adjustment to the carrying amount of the liabilities or immediate impact on profit and loss. If the Group had determined these Notes to be fixed rate instruments, the Notes would be remeasured to reflect the revised cash flows discounted at the original effective rate. This would result in initially a higher interest expense to profit or loss, offset by lower interest charges subsequently, when compared to the Group's treatment.

21 FINANCIAL INSTRUMENTS CONTINUED

Ocado Retail Limited, an associate of the Group, has entered into a £30m revolving credit facility provided by BNP Paribas. The Group, along with Ocado Group plc, jointly guarantee the facility.

The table below summarises the contractual maturity of the Group's non-derivative financial liabilities and derivatives, excluding trade payables, other payables and accruals. The carrying value of all trade payables, other payables (excluding contingent consideration payable) and accruals of £1,910.3m (last year: £1,853.3m) is equal to their contractual undiscounted cash flows (see note 19) which are due within one year. Contingent consideration (see the fair value hierarchy section within note 21) and deferred consideration of £7.2m (last year: £nil) is expected to become payable within one year and £165.3m (last year: £190.8m) between two and five years.

	Medium Term Notes £m	Lease liabilities ¹ £m	Partnership liability to the Marks & Spencer UK Pension Scheme (note 12) £m	Total borrowings and other financial liabilities £m	Cash inflow on derivatives ² £m	Cash outflow on derivatives ² £m	Total derivative liabilities £m
Timing of cash flows							
Within one year	(75.5)	(313.2)	(71.9)	(460.6)	330.2	(333.6)	(3.4)
Between one and two years	(375.5)	(279.3)	(73.0)	(727.8)	30.9	(31.1)	(0.2)
Between two and five years	(864.3)	(786.0)	(54.4)	(1,704.7)	-	-	-
More than five years	(668.4)	(3,082.1)	-	(3,750.5)	-	-	-
Total undiscounted cash flows	(1,983.7)	(4,460.6)	(199.3)	(6,643.6)	361.1	(364.7)	(3.6)
Effect of discounting	454.2	2,181.9	7.0	2,643.1			
At 2 April 2022	(1,529.5)	(2,278.7)	(192.3)	(4,000.5)			
Timing of cash flows							
Within one year	(252.7)	(318.8)	(73.0)	(644.5)	1,062.3	(1,120.6)	(58.3)
Between one and two years	(59.3)	(320.4)	(54.4)	(434.1)	145.8	(147.4)	(1.6)
Between two and five years	(1,002.2)	(805.2)	-	(1,807.4)	26.0	(26.0)	-
More than five years	(415.6)	(2,982.1)	-	(3,397.7)	207.8	(214.7)	(6.9)
Total undiscounted cash flows	(1,729.8)	(4,426.5)	(127.4)	(6,283.7)	1,441.9	(1,508.7)	(66.8)
Effect of discounting	383.4	2,144.9	2.6	2,530.9			
At 1 April 2023	(1,346.4)	(2,281.6)	(124.8)	(3,752.8)			

1 Total undiscounted lease payments of £750.6m relating to the period post-break clause, and the earliest contractual lease exit point, are included in lease liabilities. These undiscounted lease payments should be excluded when determining the Group's contractual indebtedness under these leases, where there is a contractual right to break. Furthermore, £60.8m of these payments relate to leases where, following the break clause, the Group will have the ability to exit the lease at any point before the lease expiry with a maximum of six months' notice.

2 Cash inflows and outflows on derivative instruments that require gross settlement (such as cross-currency swaps and forward foreign exchange contracts) are disclosed gross. Cash inflows and outflows on derivative instruments that settle on a net basis are disclosed net.

(b) Counterparty risk

Counterparty risk exists where the Group can suffer financial loss through the default or non-performance of the counterparties with whom it transacts.

Exposures are managed in accordance with the Group treasury policy which limits the value that can be placed with each approved counterparty to minimise the risk of loss. The minimum long-term rating for all counterparties is long-term Standard & Poor's (S&P)/ Moody's A-/A3 (BBB+/Baa1 for committed lending banks). In the event of a rating by one agency being different from the other, reference will be made to Fitch to determine the casting vote of the rating group. In the absence of a Fitch rating the lower agency rating will prevail. Limits are reviewed regularly by senior management. The credit risk of these financial instruments is estimated as the fair value of the assets resulting from the contracts.

The table below analyses the Group's short-term investments and derivative assets by credit exposure, excluding bank balances, store cash and cash in transit.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

21 FINANCIAL INSTRUMENTS CONTINUED

	Credit rating of counterparty								Total £m
	AAA £m	AA+ £m	AA £m	AA- £m	A+ £m	A £m	A- £m	BBB £m	
Other investments ¹	–	–	–	158.5	288.6	462.0	89.0	–	998.1
Derivative assets ²	–	–	–	–	31.9	24.4	8.7	–	65.0
At 2 April 2022	–	–	–	158.5	320.5	486.4	97.7	–	1,063.1

	AAA £m	AA+ £m	AA £m	AA- £m	A+ £m	A £m	A- £m	BBB £m	Total £m
Other investments ¹	99.4	–	–	95.5	360.2	287.4	65.0	–	907.5
Derivative assets ²	–	–	–	–	10.0	7.4	5.0	0.3	22.7
At 1 April 2023	99.4	–	–	95.5	370.2	294.8	70.0	0.3	930.2

1 Includes cash on deposit and money market funds held by Marks and Spencer Scottish Limited Partnership, Marks and Spencer plc and Marks and Spencer General Insurance. Excludes cash in hand and in transit of £173.4m (last year: £217.4m).

2 Standard & Poor's equivalent rating shown as reference to the majority credit rating of the counterparty from either Standard & Poor's, Moody's or Fitch where applicable.

The Group has a very low retail credit risk due to transactions principally being of high volume, low value and short maturity.

The maximum exposure to credit risk at the balance sheet date was as follows: trade receivables £128.3m (last year: £103.0m), lease receivables £65.5m (last year: £75.5m), other receivables (including loans to related parties) £69.3m (last year: £30.5m), cash and cash equivalents £1,067.9m (last year: £1,197.9m) and derivatives £22.7m (last year: £65.0m).

Impairment of financial assets

The credit risk management practices of the Group include internal review and reporting of the ageing of trade and other receivables by days past due by a centralised accounts receivable function, and grouped by respective contractual revenue stream, along with liaison with the debtors by the credit control function.

The Group applies the IFRS 9 simplified approach in measuring expected credit losses which use a lifetime expected credit loss allowance for all trade receivables and lease receivables.

To measure expected credit losses, trade receivables have been grouped by shared credit risk characteristics along the lines of differing revenue streams such as international franchise, UK franchise, food, corporate and sundry, as well as by geographical location and days past due. In addition to the expected credit losses calculated using a provision matrix, the Group may provide additional provision for the receivables of particular customers if the deterioration of financial position was observed. The Group's trade receivables are of very low credit risk due to transactions being principally of high volume, low value and short maturity. Therefore, it also has very low concentration risk.

The expected loss rates are determined based on the average write-offs as a proportion of average debt over a period of 36 months prior to the reporting date. The historical loss rates are adjusted for current and forward-looking information where significant. The Group considers GDP growth, unemployment, sales growth and bankruptcy rates of the countries in which goods are sold to be the most relevant factors and, where the impact of these is significant, adjusts the historical loss rates based on expected changes in these factors.

Historical experience has indicated that debts aged 180 days or over are generally not recoverable. The Group has incorporated this into the expected loss model through a uniform loss rate for ageing buckets below 180 days dependent on the revenue stream and country and providing for 100% of debt aged more than 180 days past due. Where the Group specifically holds insurance or holds the legal right of offset with debtors which are also creditors, the loss provision is applied only to the extent of the uninsured or net exposure.

Trade receivables are written off when there is no reasonable expectation of recovery. Indicators that there may be no reasonable expectation of recovery include the failure of the debtor to engage in a payment plan, and failure to make contractual payments within 180 days past due.

Impairment losses on trade receivables are presented as net impairment losses within operating profit and subsequent recoveries are credited to the same line item.

21 FINANCIAL INSTRUMENTS CONTINUED

	Current £m	Up to 30 days past due £m	31-60 days past due £m	61-90 days past due £m	91-180 days past due £m	181 days or more past due £m	Total £m
As at 2 April 2022							
Gross carrying amount – trade receivables	76.7	15.8	–	1.9	7.5	1.1	103.0
Expected loss rate	2.9%	4.9%	0.0%	5.7%	7.8%	100.0%	4.6%
Lifetime expected credit loss	2.2	0.8	–	0.1	0.6	1.1	4.8
Net carrying amount	74.5	15.0	–	1.8	6.9	–	98.2

	Current £m	Up to 30 days past due £m	31-60 days past due £m	61-90 days past due £m	91-180 days past due £m	181 days or more past due £m	Total £m
As at 1 April 2023							
Gross carrying amount – trade receivables	98.5	22.1	2.9	1.9	1.3	1.6	128.3
Expected loss rate	0.8%	3.2%	27.6%	31.6%	69.2%	100.0%	4.2%
Lifetime expected credit loss	0.8	0.7	0.8	0.6	0.9	1.6	5.4
Net carrying amount	97.7	21.4	2.1	1.3	0.4	–	122.9

The closing loss allowances for trade receivables reconciles to the opening loss allowances as follows:

	2023 £m	2022 £m
Trade receivables expected loss provision		
Opening loss allowance	4.8	3.7
Increase in loss allowance recognised in profit and loss during the year	5.5	1.5
Receivables written off during the year as uncollectable	(4.9)	(0.4)
Closing loss allowance	5.4	4.8

The closing loss allowances for lease receivables reconciles to the opening loss allowances as follows:

	2023 £m	2022 £m
Lease receivables expected loss provision		
Opening loss allowance	–	11.9
Increase/(decrease) in loss allowance recognised in profit and loss during the year ¹	10.7	(11.9)
Closing loss allowance	10.7	–

¹ Relates to the sub-let of previously closed offices associated with the strategic programme to centralise the Group's London Head Office functions (see note 5).

The provision for other receivables is highly immaterial (it can be quantified) and therefore no disclosure is provided.

(c) Foreign currency risk

Transactional foreign currency exposure arises primarily from the import of goods sourced from overseas suppliers and also from the export of goods from the UK to overseas subsidiaries. The most significant exposure is to the US dollar, incurred in the sourcing of Clothing & Home products from Asia.

Group Treasury hedges these Clothing & Home foreign currency exposures principally using forward foreign exchange contracts progressively based on dynamic forecasts from the business. Hedging is generally carried out in the six months before the period when purchase orders are entered into.

Other exposures arising from the export of goods to overseas subsidiaries are also hedged progressively over the course of the year before they are incurred. As at the balance sheet date, the gross notional value in sterling terms of forward foreign exchange sell or buy contracts amounted to £1,785.7m (last year: £1,865.7m) with a weighted average maturity date of six months (last year: six months).

Gains and losses in equity on forward foreign exchange contracts designated in cash flow hedge relationships as at 1 April 2023 will be reclassified to the income statement at various dates over the following 14 months (last year: 15 months) from the balance sheet date.

The foreign exchange forwards are designated as cash flow hedges of highly probable forecast transactions. Both spot and forward points are designated in the hedge relationship; under IFRS 9 the currency basis spread may be excluded from the hedge relationship and recognised in other comprehensive income – cost of hedging reserve. The change in the fair value of the hedging instrument, to the degree effective, is deferred in equity and subsequently either reclassified to profit or loss or removed from equity and included in the initial cost of inventory as part of the "basis adjustment". This will be realised in the income statement once the hedged item is sold. The Group has considered, and elected not to, recognise the currency basis spread element in the cost of hedging reserve, owing to the relatively short-dated nature of the hedging instruments.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

21 FINANCIAL INSTRUMENTS CONTINUED

The Group regularly reviews the foreign exchange hedging portfolio to confirm whether the underlying transactions remain highly probable. Any identified instance of over-hedging or ineffectiveness would result in immediate recycling to the income statement.

A change in the timing of a forecast item does not disqualify a hedge relationship nor the assertion of “highly probable” as there remains an economic relationship between the underlying transaction and the derivative.

The foreign exchange forwards are recognised at fair value. The Group has considered and elected to apply credit/debit valuation adjustments. The risks at the reporting date are representative of the financial year.

The Group also holds a number of cross-currency swaps to designate its fixed rate US dollar debt to fixed rate sterling debt. These are reported as cash flow hedges. The change in the fair value of the hedging instrument, to the degree effective, is retained in other comprehensive income, segregated by cost and effect of hedging. Under IFRS 9, the currency basis on the cross-currency swaps is excluded from the hedge designation and recognised in other comprehensive income – cost of hedging reserve. Effectiveness is measured using the hypothetical derivative approach. The contractual terms of the cross-currency swaps include break clauses every five years which allow for the interest rates to be reset (last reset November 2022).

The cross-currency swaps are recognised at fair value. The inclusion of credit risk on cross-currency swaps will cause ineffectiveness of the hedge relationship. The Group has considered and elected to apply credit/debit valuation adjustments, owing to the swaps’ relative materiality and longer dated nature.

The Group also hedges foreign currency intercompany loans where these exist. Forward foreign exchange contracts in relation to the hedging of the Group’s foreign currency intercompany loans are classified as fair value through profit and loss. The corresponding fair value movement of the intercompany loan balance resulted in a £1.8m loss (last year: £0.3m gain) in the income statement. As at the balance sheet date, the gross notional value of intercompany loan hedges was £125.8m (last year: £166.8m).

After taking into account the hedging derivatives entered into by the Group, the currency and interest rate exposure of the Group’s financial liabilities, excluding short-term payables and the liability to the Marks & Spencer UK Pension Scheme, is set out below:

	2023			2022		
	Fixed rate £m	Floating rate £m	Total £m	Fixed rate £m	Floating rate £m	Total £m
Currency						
Sterling	3,419.6	–	3,419.6	3,610.6	–	3,610.6
Euro	106.8	–	106.8	104.3	–	104.3
Other	101.6	–	101.6	93.3	–	93.3
	3,628.0	–	3,628.0	3,808.2	–	3,808.2

As at the balance sheet date and excluding lease liabilities, post-hedging, the GBP and USD fixed rate borrowings are at an average rate of 5.1% (last year: 5.1%) and the weighted average time for which the rate is fixed is five years (last year: five years).

(d) Interest rate risk

The Group is exposed to interest rate risk in relation to sterling, US dollar and euro variable rate financial assets and liabilities.

The Group’s policy is to use derivative contracts where necessary to maintain a mix of fixed and floating rate borrowings to manage this risk. The structure and maturity of these derivatives correspond to the underlying borrowings and are accounted for as fair value or cash flow hedges as appropriate.

At the balance sheet date, fixed rate borrowings amounted to £3,628.0m (last year: £3,808.2m) representing the public bond issues and lease liabilities, amounting to 100% (last year: 100%) of the Group’s gross borrowings.

The effective interest rates at the balance sheet date were as follows:

	2023 %	2022 %
Committed and uncommitted borrowings	N/A	N/A
Medium Term Notes	5.1%	5.1%
Leases	5.1%	5.4%

21 FINANCIAL INSTRUMENTS CONTINUED

Derivative financial instruments

The below table illustrates the effects of hedge accounting on the consolidated statement of financial position and consolidated income statement through detailing separately by risk category and each type of hedge the details of the associated hedging instrument and hedged item.

	2 April 2022			
	Current		Non Current	
	Forward foreign exchange contracts £m	Forward foreign exchange contracts £m	Cross-currency swaps £m	Forward foreign exchange contracts £m
Hedging risk strategy	Cash flow hedges	FVTPL	Cash flow hedges	Cash flow hedges
Notional / currency legs	1,536.9	166.8	193.5	162.0
Carrying amount assets	43.0	0.6	18.5	2.9
Carrying amount (liabilities)	(2.3)	(0.9)	–	(0.4)
Maturity date	to Sep 2022	to May 2022	to Dec 2037	to Apr 2023
Hedge ratio	100%	n/a	100%	100%
Description of hedged item	Highly probable transactional FX exposures	Inter-company loans/deposits	USD fixed rate borrowing	Highly probable transactional FX exposures
Change in fair value of hedging instrument	60.1	11.1	26.7	4.8
Change in fair value of hedged item used to determine hedge effectiveness	(60.1)	(10.8)	(25.4)	(4.8)
Weighted average hedge rate for the year	GBP/USD 1.37; GBP/EUR 1.18	–	GBP/USD 1.55	GBP/USD 1.34; GBP/EUR 1.17
Amounts recognised within finance costs in profit and loss	–	0.3	(0.1)	–
Balance on cash flow hedge reserve at 2 April 2022	(32.0)	–	9.5	2.5
Balance on cost of hedging reserve at 2 April 2022	–	–	(5.0)	–

	1 April 2023			
	Current		Non Current	
	Forward foreign exchange contracts £m	Forward foreign exchange contracts £m	Cross-currency swaps £m	Forward foreign exchange contracts £m
Hedging risk strategy	Cash flow hedges	FVTPL	Cash flow hedges	Cash flow hedges
Notional / currency legs	1,504.7	125.8	252.9	155.2
Carrying amount assets	22.6	–	0.1	–
Carrying amount (liabilities)	(56.0)	(2.1)	(5.3)	(1.8)
Maturity date	to Jul 2023	to Jun 2023	to Dec 2037	to May 2024
Hedge ratio	100%	n/a	100%	100%
Description of hedged item	Highly probable transactional FX exposures	Inter-company loans/deposits	USD fixed rate borrowing	Highly probable transactional FX exposures
Change in fair value of hedging instrument	49.6	(2.1)	30.9	(4.3)
Change in fair value of hedged item used to determine hedge effectiveness	(49.6)	0.3	(30.0)	4.3
Weighted average hedge rate for the year	GBP/USD 1.20; GBP/EUR 1.14	–	GBP/USD 1.19	GBP/USD 1.22; GBP/EUR 1.12
Amounts recognised within finance costs in profit and loss	–	(1.8)	0.9	–
Balance on cash flow hedge reserve at 1 April 2023	47.3	–	(7.0)	1.8
Balance on cost of hedging reserve at 1 April 2023	–	–	(5.8)	–

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

21 FINANCIAL INSTRUMENTS CONTINUED

		1 April 2023				2 April 2022			
		Notional Value		Fair Value		Notional Value		Fair Value	
		Assets £m	Liabilities £m	Assets £m	Liabilities £m	Assets £m	Liabilities £m	Assets £m	Liabilities £m
Current									
Forward foreign exchange contracts	– cash flow hedges	559.2	945.6	22.6	(56.0)	1,348.8	188.1	43.0	(2.3)
	– FVTPL	8.0	117.7	–	(2.1)	37.2	129.6	0.6	(0.9)
		567.2	1,063.3	22.6	(58.1)	1,386.0	317.7	43.6	(3.2)
Non-current									
Cross-currency swaps	– cash flow hedges	125.0	127.9	0.1	(5.3)	193.5	–	18.5	–
Forward foreign exchange contracts	– cash flow hedges	18.1	137.1	–	(1.8)	131.1	30.9	2.9	(0.4)
		143.1	265.0	0.1	(7.1)	324.6	30.9	21.4	(0.4)

The Group's hedging reserves disclosed in the consolidated statement of changes in equity, relate to the following hedging instruments:

	Cost of hedging reserve CCIRS ¹ £m	Deferred tax £m	Total cost of hedging reserve £m	Hedge reserve FX derivatives £m	Hedge reserve CCIRS £m	Hedge reserve gilt locks £m	Deferred tax £m	Total hedge reserve £m
Opening balance 4 April 2021	(5.8)	1.2	(4.6)	42.7	25.4	0.1	(13.4)	54.8
Add: Change in fair value of hedging instrument recognised in OCI ²	–	–	–	(65.7)	(26.4)	–	–	(92.1)
Add: Costs of hedging deferred and recognised in OCI	0.8	–	0.8	–	–	–	–	–
Less: Reclassified to the cost of inventory	–	–	–	(6.5)	–	–	–	(6.5)
Less: Reclassified from OCI to profit or loss	–	–	–	–	10.5	–	–	10.5
Less: Deferred tax	–	0.2	0.2	–	–	–	15.7	15.7
Closing balance 2 April 2022	(5.0)	1.4	(3.6)	(29.5)	9.5	0.1	2.3	(17.6)
Opening balance 3 April 2022	(5.0)	1.4	(3.6)	(29.5)	9.5	0.1	2.3	(17.6)
Add: Change in fair value of hedging instrument recognised in OCI	–	–	–	(45.3)	(30.9)	–	–	(76.2)
Add: Costs of hedging deferred and recognised in OCI	(0.8)	–	(0.8)	–	–	–	–	–
Less: Reclassified to the cost of inventory	–	–	–	123.9	–	–	–	123.9
Less: Reclassified from OCI to profit or loss	–	–	–	–	14.4	–	–	14.4
Less: Deferred tax	–	0.2	0.2	–	–	–	(12.6)	(12.6)
Closing balance 1 April 2023	(5.8)	1.6	(4.2)	49.1	(7.0)	0.1	(10.3)	31.9

¹ Cross-currency interest rate swaps

² Other comprehensive income

21 FINANCIAL INSTRUMENTS CONTINUED

The Group holds a number of cross-currency interest rate swaps to designate its USD to GBP fixed debt. These are reported as cash flow hedges. The ineffective portion recognised in profit or loss that arises from the cash flow hedge amounts to a £0.9m gain (last year: £1.3m gain) as the loss on the hedged items was £30.0m (last year: £25.4m loss) and the movement on the hedging instruments was a £30.9m gain (last year: £26.7m gain).

	2023 £m	2022 £m
Movement in hedged items and hedging instruments		
Net gain in fair value of cross-currency interest rate swap	30.9	26.7
Net loss on hedged items	(30.0)	(25.4)
Ineffectiveness	0.9	1.3

Sensitivity analysis

The table below illustrates the estimated impact on the income statement and equity as a result of market movements in foreign exchange and interest rates in relation to the Group's financial instruments. The directors consider that a 2% +/- (last year: 2%) movement in interest and a 20% +/- (last year: 20%) movement in sterling against the relevant currency represent reasonably possible changes. However, this analysis is for illustrative purposes only. The directors believe that these illustrative assumed movements continue to provide sufficient guidance.

The table excludes financial instruments that expose the Group to interest rate and foreign exchange risk where such a risk is fully hedged with another financial instrument. Also excluded are trade receivables and payables as these are either sterling denominated or the foreign exchange risk is hedged.

Interest rates The impact in the income statement due to changes in interest rates reflects the effect on the Group's floating rate debt as at the balance sheet date. The impact in equity reflects the fair value movement in relation to the Group's cross-currency swaps.

Foreign exchange The impact from foreign exchange movements reflects the change in the fair value of the Group's transactional foreign exchange cash flow hedges at the balance sheet date. The equity impact shown for foreign exchange sensitivity relates to derivatives. This value is expected to be materially offset by the re-translation of the related transactional exposures.

	2% decrease in interest rates £m	2% increase in interest rates £m	20% weakening in sterling £m	20% strengthening in sterling £m
At 2 April 2022				
Impact on income statement: (loss)/gain	(19.2)	19.2	-	-
Impact on other comprehensive income: (loss)/gain	(4.2)	3.3	243.5	(243.5)
At 1 April 2023				
Impact on income statement: (loss)/gain	(17.2)	17.2	-	-
Impact on other comprehensive income: (loss)/gain	3.0	(2.3)	227.9	(227.9)

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

21 FINANCIAL INSTRUMENTS CONTINUED

Offsetting of financial assets and liabilities

The following tables set out the financial assets and financial liabilities which are subject to offsetting, enforceable master netting arrangements and similar agreements. Amounts which are set off against financial assets and liabilities in the Group's balance sheet, are set out below. For trade and other receivables and trade and other payables, amounts not offset in the balance sheet, but which could be offset under certain circumstances, are also set out. To reconcile the amount shown in the tables below to the Statement of Financial Position, items which are not subject to offsetting should be included.

	Gross financial assets/ (liabilities) £m	Gross financial (liabilities)/ assets set off £m	Net financial assets/ (liabilities) per statement of financial position £m	Related amounts not set off in the statement of financial position £m	Net £m
At 2 April 2022					
Trade and other receivables	27.9	(25.0)	2.9	–	2.9
Derivative financial assets	65.0	–	65.0	(3.4)	61.6
	92.9	(25.0)	67.9	(3.4)	64.5
Trade and other payables	(284.8)	25.0	(259.8)	–	(259.8)
Derivative financial liabilities	(3.6)	–	(3.6)	3.4	(0.2)
	(288.4)	25.0	(263.4)	3.4	(260.0)

	Gross financial assets/ (liabilities) £m	Gross financial (liabilities)/ assets set off £m	Net financial assets/ (liabilities) per statement of financial position £m	Related amounts not set off in the statement of financial position £m	Net £m
At 1 April 2023					
Trade and other receivables	19.2	(16.5)	2.7	–	2.7
Derivative financial assets	22.7	–	22.7	(18.0)	4.7
	41.9	(16.5)	25.4	(18.0)	7.4
Trade and other payables	(317.3)	16.5	(300.8)	–	(300.8)
Derivative financial liabilities	(65.2)	–	(65.2)	18.0	(47.2)
	(382.5)	16.5	(366.0)	18.0	(348.0)

Amounts which do not meet the criteria for offsetting on the balance sheet, but could be settled net in certain circumstances, principally relate to derivative transactions under International Swaps and Derivatives Association agreements where each party has the option to settle amounts on a net basis in the event of default of the other party.

Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

- Level 1: quoted (unadjusted) prices in active markets for identical assets and liabilities. The Group had no level 1 investments or financial instruments.
- Level 2: not traded in an active market but the fair values are based on quoted market prices or alternative pricing sources with reasonable levels of price transparency. The Group's level 2 financial instruments include interest rate and foreign exchange derivatives. Fair value is calculated using discounted cash flow methodology, future cash flows are estimated based on forward exchange rates and interest rates (from observable market curves) and contract rates, discounted at a rate that reflects the credit risk of the various counterparties for those with a long maturity.
- Level 3: techniques that use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

21 FINANCIAL INSTRUMENTS CONTINUED

At the end of the reporting period, the Group held the following financial instruments at fair value:

	2023				2022			
	Level 1 £m	Level 2 £m	Level 3 £m	Total £m	Level 1 £m	Level 2 £m	Level 3 £m	Total £m
Assets measured at fair value								
Financial assets at fair value through profit or loss (FVTPL)								
– derivatives held at FVTPL	–	–	–	–	–	0.6	–	0.6
– other investments ¹	–	12.3	8.6	20.9	–	17.6	4.5	22.1
Derivatives used for hedging	–	22.7	–	22.7	–	64.4	–	64.4
Liabilities measured at fair value								
Financial liabilities at fair value through profit or loss								
– derivatives held at FVTPL	–	(2.1)	–	(2.1)	–	(0.9)	–	(0.9)
– Ocado contingent consideration ²	–	–	(64.7)	(64.7)	–	–	(172.6)	(172.6)
– Gist contingent consideration ³	–	–	(25.0)	(25.0)	–	–	–	–
Derivatives used for hedging	–	(63.1)	–	(63.1)	–	(2.7)	–	(2.7)

There were no transfers between the levels of the fair value hierarchy during the period. There were also no changes made to any of the valuation techniques during the period.

1. Within Level 3 other investments, the Group holds £7.3m of venture capital investments, managed by True Capital Limited, measured at FVTPL (last year: £3.1m) (see note 16) which are Level 3 instruments. The fair value of these investments has been determined in accordance with the International Private Equity and Venture Capital ("IPEV") Valuation Guidelines. Where investments are either recently acquired or there have been recent funding rounds with third parties, the primary input when determining the valuation is the latest transaction price.
2. As part of the investment in Ocado Retail Limited, a contingent consideration arrangement was agreed. The arrangement comprises three separate elements which only become payable on the achievement of three separate financial and operational performance targets. Last year, £33.8m was settled, relating to the first two targets. The final target relates to Ocado Retail Limited achieving a specified target level of earnings in the financial year ending November 2023, with any resulting payment due in 2024 following completion of the Ocado Retail Limited audited FY23 statutory accounts. The performance target is binary, meaning that a payment of £156.3m plus interest will be made if the performance target is met. Should the target not be met, no consideration would be payable. The fair value of the contingent consideration was estimated using an expected present value technique and was based on probability-weighting possible scenarios and applying an appropriate discount rate to reflect the timing of the possible payment. The Group has considered a range of scenarios reflecting current market uncertainty, taking into account Ocado Retail Limited's most recent trading update in March 2023, and determined a fair value of £64.7m (last year: £172.6m). If the level of earnings assumed in the probability-weighted scenarios was 10% higher or lower, the fair value of liability would increase or decrease by £17.5m respectively. A discount rate of 6.4% (last year: 4.2%) was used. During the period, a gain of £108.0m was recognised in profit or loss in relation to the remeasurement (see note 5).
3. As part of the investment in Gist Limited, the Group has agreed to pay the former owners of Gist Limited additional consideration of up to £25.0m plus interest when freehold properties are disposed of under certain conditions (for other consideration payable please see note 19). There is no minimum amount payable. The Group has the ability to retain the properties should it wish to do so, in which case the full amount of £25.0m plus interest will be payable on the third anniversary of completion. The fair value of the contingent consideration arrangement of £25.0m was estimated by calculating the present value of the future expected cashflows. The estimates are based on a discount rate of 6.1%. A 2.5% change in the discount rate would result in a change in fair value of £1.4m.

The Marks & Spencer UK Pension Scheme holds a number of financial instruments which make up the pension asset of £6,781.9m (last year: £10,090.7m). Level 1 and Level 2 financial assets measured at fair value through other comprehensive income amounted to £2,754.7m (last year: £4,945.8m¹). Additionally, the scheme assets include £4,027.2m (last year: £5,144.9m¹) of Level 3 financial assets. See note 11 for information on the Group's retirement benefits.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

21 FINANCIAL INSTRUMENTS CONTINUED

The following table represents the changes in Level 3 instruments held by the Pension Schemes:

	2023 £m	2022 £m
Opening balance	5,144.9	4,996.9
Fair value (loss)/gain recognised in other comprehensive income ¹	(401.8)	191.6
Cash withdrawals	(715.9)	(43.6)
Closing balance	4,027.2	5,144.9

¹ Last year restated to reflect the deferred payment due from the Marks and Spencer Scottish Limited Partnership (see note 12).

Fair value of financial instruments

With the exception of the Group's fixed rate bond debt and the Partnership liability to the Marks & Spencer UK Pension Scheme (note 12), there were no material differences between the carrying value of non-derivative financial assets and financial liabilities and their fair values as at the balance sheet date.

The carrying value of the Group's fixed rate bond debt (level 1 equivalent) was £1,346.4m (last year: £1,529.5m); the fair value of this debt was £1,264.3m (last year: £1,549.6m) which has been calculated using quoted market prices and includes accrued interest. The carrying value of the Partnership liability to the Marks & Spencer UK Pension Scheme (level 2 equivalent) is £124.8m (last year: £192.3m) and the fair value of this liability is £121.9m (last year: £187.9m).

Capital policy

The Group's objectives when managing capital are to fund investment in the transformation and deliver financial performance at an investment grade level, to safeguard its ability to continue as a going concern in order to provide optimal returns for shareholders and to maintain an efficient capital structure to reduce the cost of capital.

In doing so, the Group's strategy is to sustain a capital structure that supports an investment grade credit rating and to retain appropriate levels of liquidity headroom to ensure financial stability and flexibility. To achieve this strategy, the Group regularly monitors key credit metrics such as the gearing ratio, cash flow to net debt and fixed charge cover to maintain this position. In addition, the Group ensures a combination of appropriate committed short-term liquidity headroom with a diverse and balanced long-term debt maturity profile. As at the balance sheet date, the Group's average debt maturity profile was five years (last year: five years). During the year, the Group maintained credit ratings of Ba1 (stable) with Moody's and BB+ (stable) with Standard & Poor's.

In order to maintain or realign the capital structure, the Group will consider the appropriate level of dividends paid to shareholders and options to return capital to shareholders, issue new shares or sell assets to reduce debt.

22 PROVISIONS

	Property £m	Restructuring £m	Other £m	Total £m
At 4 April 2021	76.7	28.5	12.1	117.3
Provided in the year – charged to profit or loss	23.5	38.0	6.2	67.7
Provided in the year – charged to property, plant and equipment	5.3	–	–	5.3
Released in the year	(8.4)	(2.8)	(3.0)	(14.2)
Utilised during the year	(5.1)	(28.2)	(0.9)	(34.2)
Exchange differences	–	(0.1)	(0.2)	(0.3)
Discount rate unwind	3.8	–	–	3.8
At 2 April 2022	95.8	35.4	14.2	145.4
Analysed as:				
Current				53.6
Non-current				91.8

22 PROVISIONS CONTINUED

	Property £m	Restructuring £m	Other £m	Total £m
At 3 April 2022	95.8	35.4	14.2	145.4
Acquired through business combinations	1.8	-	1.5	3.3
Provided in the year – charged to profit or loss	25.3	14.0	12.3	51.6
Released in the year	(46.0)	(0.2)	(0.6)	(46.8)
Utilised during the year	(3.5)	(32.3)	(3.8)	(39.6)
Exchange differences	-	-	0.1	0.1
Discount rate unwind	5.4	-	-	5.4
At 1 April 2023	78.8	16.9	23.7	119.4
Analysed as:				
Current				44.0
Non-current				75.4

Property provisions relate primarily to obligations such as dilapidations arising as a result of the closure of stores in the UK, as part of the UK store estate strategic programme. These provisions are expected to be utilised over the period to the end of each specific lease (up to 10 years).

Movements in restructuring provisions relate to the utilisation and finalisation of costs associated with the strategic programme to transition to a single-tier UK distribution network; the strategic programme to reduce roles across central support centres, regional management and our UK and Republic of Ireland stores; the historical International exit strategy; the restructure of certain International franchise operations; and cost savings and transformation relating to the acquisition of Gist. Closing provisions relate primarily to the strategic programme to transition to a single-tier UK distribution network, expected to be utilised over the period of closure of sites, and the restructure of certain International franchise operations, expected to be utilised within the next year.

Other provisions include amounts in respect of probable liabilities for employee-related matters.

Provisions related to adjusting items were £100.3m at 1 April 2023 (last year: £124.9m), with a net charge in the year of £3.9m (last year: £48.2m) (see note 5).

23 DEFERRED TAX

Deferred tax is provided under the balance sheet liability method using the tax rate at which the balances are expected to unwind of 25% (last year: 19% and 25% as applicable) for UK differences and local tax rates for overseas differences. Details of the changes to the UK corporation tax rate and the impact on the Group are described in note 7.

The movements in deferred tax assets and liabilities (after the offsetting of balances within the same jurisdiction as permitted by IAS 12 – “Income Taxes”) during the year are shown below.

Deferred tax assets/(liabilities)

	Land and buildings temporary differences £m	Capital allowances in excess of depreciation £m	Pension temporary differences £m	IFRS 16 adjustment £m	Other short-term temporary differences £m	Total UK deferred tax £m	Overseas deferred tax £m	Total £m
At 4 April 2021	(50.3)	22.6	(148.7)	104.9	30.6	(40.9)	(1.4)	(42.3)
(Charged)/credited to income statement	(15.4)	3.7	(14.7)	12.6	7.7	(6.1)	1.0	(5.1)
(Charged)/Credited to equity/other comprehensive income	-	-	(128.7)	-	(14.1)	(142.8)	3.0	(139.8)
At 2 April 2022	(65.7)	26.3	(292.1)	117.5	24.2	(189.8)	2.6	(187.2)
At 2 April 2022	(65.7)	26.3	(292.1)	117.5	24.2	(189.8)	2.6	(187.2)
Credited/(charged) to income statement	3.7	(36.4)	(7.4)	(5.7)	4.9	(40.9)	(0.2)	(41.1)
Credited/(charged) to equity/other comprehensive income	-	-	158.0	-	17.6	175.6	(0.6)	175.0
Acquisition of Gist	(11.5)	(1.0)	1.0	-	0.1	(11.4)	-	(11.4)
At 1 April 2023	(73.5)	(11.1)	(140.5)	111.8	46.8	(66.5)	1.8	(64.7)

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

23 DEFERRED TAX CONTINUED

Other short-term temporary differences relate mainly to employee share options and financial instruments.

The deferred tax liability on land and buildings temporary differences is reduced by the benefit of capital losses with a gross value of £230.5m (last year: £236.6m) and a tax value of £57.6m (last year: £58.6m). The gross carried forward capital losses are £348.0m (last year: £364.7m) with a tax value of £87.0m (last year: £91.2m) and are inclusive of the gross £230.5m of losses used to reduce the deferred tax liability on land and buildings.

Due to uncertainty over their future use, no benefit has been recognised in respect of trading losses carried forward in overseas jurisdictions with a gross value of £5.2m (last year: £5.6m) and a tax value of £1.3m (last year: £1.4m).

No deferred tax is recognised in respect of undistributed earnings of overseas subsidiaries and joint ventures with a gross value of £46.1m (last year: £34.2m) unless a material liability is expected to arise on distribution of these earnings under applicable tax legislation. There is a potential tax liability in respect of undistributed earnings of £4.4m (last year: £3.1m) however this has not been recognised on the basis that the distribution can be controlled by the Group, and it is not probable that the temporary difference will reverse in the foreseeable future.

24 ORDINARY SHARE CAPITAL

	2023		2022					
	Ordinary shares of £0.01 each		Ordinary shares of £0.25 each		Ordinary shares of £0.01 each		Deferred shares of £0.24 each	
	Shares	£m	Shares	£m	Shares	£m	Shares	£m
Issued and fully paid								
At start of year	1,958,905,344	19.7	1,956,513,591	489.2	-	-	-	-
Shares issued in respect of employee share option schemes	-	-	1,266,035	0.3	-	-	-	-
Subdivision of ordinary share capital	-	-	(1,957,779,626)	(489.5)	1,957,779,626	19.6	1,957,779,626	469.9
Repurchase of deferred shares	-	-	-	-	-	-	(1,957,779,626)	(469.9)
Shares issued in respect of employee share option schemes	6,028,587	0.1	-	-	1,125,718	0.1	-	-
At end of year	1,964,933,931	19.8	-	-	1,958,905,344	19.7	-	-

Nominal value reduction

In July 2021, the Company reduced the nominal value of its ordinary shares from £0.25 to £0.01. The reduction was completed by subdividing each £0.25 ordinary share in issue into 1 ordinary share of £0.01 and 1 deferred share of £0.24. All deferred shares were then bought back for total aggregate consideration of £0.01 and cancelled. The Company's issued share capital remained unchanged and each shareholder's proportionate interest in the share capital of the Company remained unchanged. Aside from the change in nominal value, the rights attaching to the ordinary shares (including voting and dividend rights and rights on a return of capital) remain unchanged. The repurchase and cancellation of the shares resulted in an increase to the Company's capital redemption reserve of £469.9m.

Issue of new shares

A total of 6,028,587 (last year: 2,391,753) ordinary shares having a nominal value of £0.1m (last year: £0.4m) were allotted during the year under the terms of the Company's share schemes which are described in note 13 of the Group financial statements. The aggregate consideration received was £0.1m (last year: £0.3m).

25 CONTINGENCIES AND COMMITMENTS

A. Capital commitments

	2023 £m	2022 £m
Commitments in respect of properties in the course of construction	100.8	59.8
Software capital commitments	6.1	6.1
	106.9	65.9

Last year, the Group committed to invest up to £25.0m, over a three-year period to 2024/25, in an innovation and consumer growth fund managed by True Capital Limited. The fund can drawdown amounts at any time over the three-year period to make specific investments. At 1 April 2023, the Group had invested £7.5m (last year: £3.3m) of this commitment, which is held as a non-current other investment and measured at fair value through profit or loss (see note 16).

B. Other material contracts

In the event of termination of our trading arrangements with certain warehouse operators, the Group has a number of options and commitments to purchase some property, plant and equipment, at values ranging from historical net book value to market value, which are currently owned and operated by the warehouse operators on the Group's behalf. These options and commitments would have no material impact on the Group's statement of financial position.

See note 12 for details on the Partnership arrangement with the Marks & Spencer UK Pension Scheme.

26 ANALYSIS OF CASH FLOWS GIVEN IN THE STATEMENT OF CASH FLOWS

Cash flows from operating activities

	2023 £m	2022 £m
Profit on ordinary activities after taxation	364.5	309.0
Income tax expense	111.2	82.7
Finance costs	205.5	214.4
Finance income	(166.1)	(33.9)
Operating profit	515.1	572.2
Share of results of Ocado Retail Limited	29.5	(13.9)
Increase in inventories	(58.5)	(46.5)
Increase in receivables	(33.7)	(2.9)
Increase in payables	82.1	289.1
Depreciation, amortisation and write-offs	523.2	510.7
Non-cash share based payment expense	38.0	38.8
Defined benefit pension funding	(36.8)	(36.8)
Adjusting items net cash outflows ^{1,2}	(67.9)	(45.8)
Adjusting items M&S Bank ³	(2.0)	(16.0)
Adjusting operating profit items	111.5	136.8
Cash generated from operations	1,100.5	1,385.7

1 Excludes £11.5m (last year: £5.6m) of surrender payments included within repayment of lease liabilities in the consolidated statement of cash flows relating to leases within the UK store estate programme.

2 Adjusting items net cash outflows relate to strategic programme costs associated with the UK store estate, UK logistics, UK structural simplification programme, the utilisation of the provisions for international store closures and impairments, and legal costs related to the acquisition of Gist Limited.

3 Adjusting items M&S Bank relates to M&S Bank income recognised in operating profit offset by charges incurred in relation to the insurance mis-selling provision, which is a non-cash item.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

27 ANALYSIS OF NET DEBT

A. Reconciliation of movement in net debt

	At 4 April 2021 £m	Cash flow £m	Changes in fair values £m	Lease additions and remeasurements £m	Exchange and other non-cash movements ¹ £m	At 2 April 2022 £m
Net debt						
Bank loans and overdrafts (see note 20)	(4.7)	4.7	–	–	–	–
Cash and cash equivalents (see note 18)	674.4	531.7	–	–	(8.2)	1,197.9
Net cash per statement of cash flows	669.7	536.4	–	–	(8.2)	1,197.9
Current other financial assets (see note 16)	18.4	(0.8)	–	–	–	17.6
Liabilities from financing activities						
Medium Term Notes (see note 20)	(1,682.1)	244.0	–	–	(91.4)	(1,529.5)
Lease liabilities (see note 20)	(2,405.9)	344.3	–	(100.6)	(116.5)	(2,278.7)
Partnership liability to the Marks & Spencer UK Pension Scheme (see note 12)	(185.5)	–	–	–	(2.4)	(187.9)
Derivatives held to hedge Medium Term Notes	(8.1)	–	26.6	–	–	18.5
Liabilities from financing activities	(4,281.6)	588.3	26.6	(100.6)	(210.3)	(3,977.6)
Less: Cashflows related to interest and derivative instruments	77.6	(208.7)	(26.6)	–	221.0	63.3
Net debt	(3,515.9)	915.2	–	(100.6)	2.5	(2,698.8)

	At 3 April 2022 £m	Cash flow £m	Changes in fair values £m	Lease additions and remeasurements £m	Exchange and other non-cash movements ¹ £m	At 1 April 2023 £m
Net debt						
Cash and cash equivalents (see note 18)	1,197.9	(130.5)	–	–	0.5	1,067.9
Net cash per statement of cash flows	1,197.9	(130.5)	–	–	0.5	1,067.9
Current other financial assets (see note 16)	17.6	(5.3)	–	–	0.7	13.0
Liabilities from financing activities						
Medium Term Notes (see note 20)	(1,529.5)	262.3	–	–	(79.2)	(1,346.4)
Lease liabilities (see note 20)	(2,278.7)	353.8	–	(270.7)	(86.0)	(2,281.6)
Partnership liability to the Marks & Spencer UK Pension Scheme (see note 12)	(187.9)	66.0	–	–	–	(121.9)
Derivatives held to hedge Medium Term Notes	18.5	(57.4)	33.7	–	–	(5.2)
Liabilities from financing activities	(3,977.6)	624.7	33.7	(270.7)	(165.2)	(3,755.1)
Less: Cashflows related to interest and derivative instruments	63.3	(171.7)	(33.7)	–	179.1	37.0
Net debt	(2,698.8)	317.2	–	(270.7)	15.1	(2,637.2)

¹ Exchange and other non-cash movements includes interest paid on Medium Term Notes of £65.4m (last year: £79.6m), interest paid on lease liabilities of £116.7m (last year: £121.1m) and interest paid on the Partnership liability to the Marks & Spencer UK Pension Scheme of £4.3m (last year: £4.4m).

27 ANALYSIS OF NET DEBT CONTINUED**B. Reconciliation of net debt to statement of financial position**

	2023 £m	2022 £m
Statement of financial position and related notes		
Cash and cash equivalents (see note 18)	1,067.9	1,197.9
Current other financial assets (see note 16)	13.0	17.6
Medium Term Notes – net of foreign exchange revaluation (see note 20)	(1,356.6)	(1,494.7)
Lease liabilities (see note 20)	(2,281.6)	(2,278.7)
Partnership liability to the Marks & Spencer UK Pension Scheme (see note 12 and 21)	(124.8)	(192.3)
	(2,682.1)	(2,750.2)
Interest payable included within related borrowing and the partnership liability to the Marks & Spencer UK Pension Scheme	44.9	51.4
Net debt	(2,637.2)	(2,698.8)

28 RELATED PARTY TRANSACTIONS**A. Subsidiaries**

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note. Transactions between the Company and its subsidiaries are disclosed in the Company's separate financial statements.

B. Joint ventures and associates**Ocado Retail Limited**

The following transactions were carried out with Ocado Retail Limited, an associate of the Group.

Loan to Ocado Retail Limited

	2023 £m	2022 £m
Opening balance	–	–
Loans advanced	30.0	–
Interest charged	0.9	–
Closing balance	30.9	–

The loan matures during 2039/40 and accrues interest at Sterling Overnight Index Average ("SONIA") plus an applicable margin.

Parent guarantee

Ocado Retail Limited has entered into a £30.0m revolving credit facility provided by BNPP, of which £25.0m was drawn at 1 April 2023 (last year: undrawn). The Group, along with Ocado Group plc, jointly guarantee the facility.

Sales and purchases of goods and services

	2023 £m	2022 £m
Sales of goods and services	35.7	36.1
Purchases of goods and services	0.1	0.2

Included within trade and other receivables is a balance of £2.9m (last year: £1.9m) owed by Ocado Retail Limited.

Nobody's Child Limited

Nobody's Child Limited became an associate of the Group in November 2021.

During the year, the Group made purchases of goods amounting to £6.3m (last year: £1.2m)

At 1 April 2023, there was no balance included within trade and other payables (last year: £0.2m) owed to Nobody's Child Limited, and a £0.7m balance included within other financial assets (last year: £0.7m) owed from Nobody's Child Limited.

C. Marks & Spencer UK Pension Scheme

Details of other transactions and balances held with the Marks & Spencer UK Pension Scheme are set out in notes 11 and 12.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

28 RELATED PARTY TRANSACTIONS CONTINUED

D. Key management compensation

The Group has determined that the key management personnel constitute the Board and the members of the Executive Committee.

	2023 £m	2022 £m
Salaries and short-term benefits	14.3	15.3
Share-based payments	4.8	2.1
Total	19.1	17.4

E. Other related party transactions

The Group acquired 77.7% of the issued share capital of The Sports Edit Limited ("TSE") in February 2022. A further 4.8% of TSE's issued share capital was owned by Mr. Justin King, a Non-Executive Director of the Group (the "JK TSE Shares"). Following shareholder approval, the Group acquired the JK TSE Shares from Mr. Justin King at a total purchase price of £0.3m in July 2022.

29 INVESTMENTS IN JOINT VENTURES AND ASSOCIATES

The Group holds a 50% interest in Ocado Retail Limited, a company incorporated in the UK. The remaining 50% interest is held by Ocado Group plc. Ocado Retail Limited is an online grocery retailer, operating through the ocado.com and ocadozoom.com websites.

Ocado Retail Limited is considered an associate of the Group as certain rights are conferred on Ocado Group plc for an initial period of at least five years from acquisition in August 2019, giving Ocado Group plc control of the company. Following this initial period, a reassessment of control will be required as the Group will have an option to obtain more control over Ocado Retail Limited if certain conditions are met. If the Group is deemed to have obtained control, Ocado Retail Limited will then be consolidated as a subsidiary of the Group. Through Board representation and shareholder voting rights, the Group is currently considered to have significant influence, therefore the investment in Ocado Retail Limited is treated as an associate and applies the equity method of accounting.

Ocado Retail Limited had a financial year end date of 27 November 2022, aligning with its parent company, Ocado Group plc. For the Group's purpose of applying the equity method of accounting, Ocado Retail Limited has prepared financial information to the nearest quarter-end date of its financial year end, as to do otherwise would be impracticable. The results of Ocado Retail Limited are incorporated in these financial statements from 28 February 2022 to 26 February 2023. There were no significant events or transactions in the period from 27 February 2023 to 1 April 2023.

The carrying amount of the Group's interest in Ocado Retail Limited is £756.9m (last year: £800.4m). The Group's share of Ocado Retail Limited losses of £43.5m (last year: loss of £18.6m) includes the Group's share of underlying losses of £29.5m, which includes £13.2m of exceptional income before tax related to insurance receipts (last year: share of underlying profit: £13.9m) and adjusting item charges of £14.0m (last year: £32.5m) (see note 5).

Summarised financial information in respect of Ocado Retail Limited (the Group's only material associate) is set out below and represents amounts in the Ocado Retail Limited financial statements prepared in accordance with IFRS, adjusted by the Group for equity accounting purposes.

	As at 26 Feb 2023 £m	As at 27 Feb 2022 £m
Ocado Retail Limited		
Current assets	220.0	291.2
Non-current assets	618.7	590.1
Current liabilities	(267.7)	(223.3)
Non-current liabilities	(421.7)	(449.8)
Net assets	149.3	208.2

	28 Feb 2022 to 26 Feb 2023 £m	29 Feb 2021 to 27 Feb 2022 £m
Revenue	2,222.0	2,248.8
(Loss)/profit for the period	(59.0)	27.8
Other comprehensive income	-	-
Total comprehensive (loss)/income	(59.0)	27.8

29 INVESTMENTS IN JOINT VENTURES AND ASSOCIATES CONTINUED

Reconciliation of the above summarised financial information to the carrying amount of the interest in Ocado Retail Limited recognised in the consolidated financial statements:

	As at 1 Apr 2023 £m	As at 2 Apr 2022 £m
Ocado Retail Limited		
Net assets	149.3	208.2
Proportion of the Group's ownership interest	74.6	104.1
Goodwill	449.1	449.1
Brand	236.2	242.7
Customer relationships	67.1	77.7
Other adjustments to align accounting policies	(75.8)	(78.9)
Acquisition costs	5.7	5.7
Carrying amount of the Group's interest in Ocado Retail Limited	756.9	800.4

In addition, the Group holds immaterial investments in joint ventures and associates totalling £11.0m (last year: £10.5m). The Group's share of profits totalled £0.5m (last year: £0.7m loss).

30 GOVERNMENT SUPPORT

The Group benefited from business rates relief of £nil in the year (last year: £62.2m (including UK: £59.8m)).

There are no unfulfilled conditions or contingencies attached to these grants.

31 BUSINESS COMBINATION

On 30 September 2022, the Group completed the acquisition of 100% of the issued share capital and voting rights of Gist Limited ("Gist"), a non-listed logistics and supply chain business based in the UK, thereby obtaining control. Gist provides the majority of M&S Food logistics services via a network of primary and secondary distribution centres located across the UK and the Republic of Ireland, including a number of freehold warehouses. The acquisition is expected to accelerate the Group's multi-year plan to modernise its Food supply chain network to support growth.

The acquisition has been accounted for as a business combination using the acquisition method of accounting in accordance with IFRS 3 Business Combinations and consequently the Gist assets acquired, and liabilities assumed, have been recorded by the Group at fair value.

	As at 30 Sep 2022 £m
Fair value of consideration transferred	
Cash	170.6
Deferred consideration	83.5
Contingent consideration	23.7
Settlement of pre-existing relationship	(18.2)
Total consideration transferred	259.6
Fair value of identifiable net assets	
Intangible assets	2.7
Property, plant and equipment ¹	213.8
Inventories	3.3
Trade and other receivables ²	88.0
Cash and cash equivalents	67.8
Trade and other payables	(74.1)
Borrowings and other financial liabilities	(21.3)
Provisions	(2.9)
Deferred tax liabilities	(11.5)
Total identifiable net assets acquired	265.8
Gain on bargain purchase	(6.2)
Net cash outflow arising on acquisition	
Cash consideration	170.6
Less: cash and cash equivalents acquired	(67.8)
	102.8

1 Property, plant and equipment principally comprises the distribution warehouses which were fair valued following a review undertaken by RICS registered valuers.

2 The fair value of trade and other receivables is considered equivalent to the gross contractual amount and the Group expects to collect substantially all of these.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

31 BUSINESS COMBINATION CONTINUED

The acquisition resulted in a gain on bargain purchase due to the estimated fair value of the identifiable net assets acquired exceeding the element of the purchase price treated as consideration. The gain has been recognised within adjusting items (see note 5).

A bargain purchase has arisen as a result of a combination of factors including the previous owner's decision to sell Gist and the element of the acquisition price relating to settling the pre-existing relationship, as opposed to forming part of the purchase consideration.

The Group incurred acquisition-related costs of £6.8m, predominantly transaction costs, which have been recognised within adjusting items (see note 5).

Since the acquisition date, Gist, as a standalone entity, contributed £84.2m of revenue and £0.1m of loss before tax to the Group's results. If the acquisition had occurred on 3 April 2022, the Group estimates that consolidated pro-forma revenue would have been c.£100m higher and profit before tax would have been c.£1m higher. In determining these amounts, the Group has assumed that the fair value adjustments that arose on the date of acquisition would have been the same if the acquisition had occurred on 3 April 2022.

Settlement of pre-existing relationship

The Group and Gist were parties to a long-term supply contract under which Gist supplied the Group with logistics services at agreed contract rates. This pre-existing relationship was effectively terminated at the acquisition date.

The Group has attributed £18.2m of the consideration transferred to the settlement of the pre-existing relationship. The fair value of the settlement has been determined based on an assessment of the difference between current market rates and the rates previously agreed in the higher cost legacy supply contract. This amount has been recognised within adjusting items (see note 5).

32 CONTINGENT ASSETS

The Group is currently seeking damages from an independent third party following its involvement in anti-competitive behaviour that adversely impacted the Group. The Group expects to receive an amount from the claim (either in settlement or from the legal proceedings), a position reinforced by recent court judgments in similar claims. The value of the claim is confidential and is therefore not disclosed.

33 SUBSEQUENT EVENTS

The Board has approved a tender offer to repurchase c.£225m of the Group's Medium Term Notes which will be announced on 24 May 2023.

COMPANY STATEMENT OF FINANCIAL POSITION

	Notes	As at 1 April 2023 £m	As at 2 April 2022 £m
Assets			
Non-current assets			
Investments in subsidiary undertakings	C6	8,006.9	9,403.7
Total assets		8,006.9	9,403.7
Liabilities			
Current liabilities			
Amounts owed to subsidiary undertakings		2,541.0	2,541.2
Total liabilities		2,541.0	2,541.2
Net assets		5,465.9	6,862.5
Equity			
Ordinary share capital	C7	19.8	19.7
Share premium account	C7	910.7	910.6
Capital redemption reserve		2,680.4	2,680.4
Merger reserve	C7	-	870.9
Retained earnings		1,855.0	2,380.9
Total equity		5,465.9	6,862.5

The Company's loss for the year was £1,429.5m (last year: loss of £357.3m).

The financial statements were approved by the Board and authorised for issue on 23 May 2023. The financial statements also comprise the notes C1 to C7.



Stuart Machin Chief Executive Officer



Katie Bickerstaffe Co-Chief Executive Officer

Registered number: 04256886

COMPANY STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Ordinary share capital £m	Share premium account £m	Capital redemption reserve £m	Merger reserve £m	Retained earnings £m	Total £m
At 4 April 2021	489.2	910.4	2,210.5	1,262.0	2,316.9	7,189.0
Loss for the year	-	-	-	-	(357.3)	(357.3)
Capital contribution for share-based payments	-	-	-	-	30.2	30.2
Shares issued on exercise of employee share options	0.4	0.2	-	-	-	0.6
Buy back and cancellation of own shares ¹	(469.9)	-	469.9	-	-	-
Reclassification from merger reserve	-	-	-	(391.1)	391.1	-
At 2 April 2022	19.7	910.6	2,680.4	870.9	2,380.9	6,862.5
At 3 April 2022	19.7	910.6	2,680.4	870.9	2,380.9	6,862.5
Loss for the year	-	-	-	-	(1,429.5)	(1,429.5)
Capital contribution for share-based payments	-	-	-	-	32.7	32.7
Shares issued on exercise of employee share options	0.1	0.1	-	-	-	0.2
Reclassification from merger reserve (see note C7)	-	-	-	(870.9)	870.9	-
At 1 April 2023	19.8	910.7	2,680.4	-	1,855.0	5,465.9

¹ On 8 July 2021, the Company reduced the nominal value of its 1,957,779,626 ordinary shares in issue at that date from £0.25 to £0.01. The reduction was completed by subdividing each £0.25 ordinary share in issue into 1 ordinary share of £0.01 and 1 deferred share of £0.24. All deferred shares were then bought back for total aggregate consideration of £0.01 and cancelled. The Company's issued share capital remained unchanged and each shareholder's proportionate interest in the share capital of the Company remained unchanged. Aside from the change in nominal value, the rights attaching to the ordinary shares (including voting and dividend rights and rights on a return of capital) remained unchanged.

COMPANY STATEMENT OF CASH FLOWS

	52 weeks ended 1 April 2023 £m	52 weeks ended 2 April 2022 £m
Cash flow from investing activities		
Dividends received	–	33.8
Additional investment in subsidiary	–	(33.8)
Net cash (used in)/generated from investing activities	–	–
Cash flows from financing activities		
Shares issued on exercise of employee share options	0.2	0.6
Repayment of intercompany loan	(0.2)	(0.6)
Net cash generated from/(used in) financing activities	–	–
Net cash inflow from activities	–	–
Cash and cash equivalents at beginning and end of year	–	–

NOTES TO THE COMPANY FINANCIAL STATEMENTS

C1 ACCOUNTING POLICIES

General information

Marks and Spencer Group plc (the "Company") is a public limited company domiciled and incorporated in England and Wales under the Companies Act 2006. The address of the Company's registered office is Waterside House, 35 North Wharf Road, London W2 1NW, United Kingdom.

The principal activities of the Company and the nature of the Company's operations is as a holding entity.

These financial statements are presented in sterling, which is the Company's functional currency, and are rounded to the nearest hundred thousand.

The Company's accounting policies are the same as those set out in note 1 of the Group financial statements, except as noted below.

Investments in subsidiaries are stated at cost less, where appropriate, provisions for impairment. The Company grants share-based payments to the employees of subsidiary companies. Each period the fair value of the employee services received by the subsidiary as a capital contribution from the Company is reflected as an addition to investments in subsidiaries.

Loans from other Group undertakings and all other payables are initially recorded at fair value, which is generally the proceeds received. They are then subsequently carried at amortised cost. The loans are non-interest bearing and repayable on demand.

In accordance with the exemption allowed by Section 408(3) of the Companies Act 2006, the Company has not presented its own income statement or statement of comprehensive income.

Key sources of estimation uncertainty

Impairment of investments in subsidiary undertakings

The carrying value of the investment in subsidiary undertakings is reviewed for impairment or impairment reversal on an annual basis. The recoverable amount is determined based on value in use which requires the determination of appropriate assumptions (which are sources of estimation uncertainty) in relation to the cash flows over the three-year strategic plan period, the long-term growth rate to be applied beyond this three-year period and the risk-adjusted pre-tax discount rate used to discount the assumed cash flows to present value.

Estimation uncertainty arises due to changing economic and market factors, the channel shift from stores to online, increasing technological advancement and the Group's ongoing strategic transformation programmes. See note C6 for further details on the assumptions and associated sensitivities.

The Company's financial risk is managed as part of the Group's strategy and policies as discussed in note 21 of the Group financial statements.

C2 EMPLOYEES

The Company had no employees during the current or prior year. Directors received emoluments in respect of their services to the Company during the year of £1,273,406 (last year: £1,174,790). The Company did not operate any pension schemes during the current or preceding year. For further information see the Remuneration Report.

C3 AUDITOR'S REMUNERATION

Auditor's remuneration in respect of the Company's annual audit has been borne by its subsidiary Marks and Spencer plc and has been disclosed on a consolidated basis in the Company's consolidated financial statements as required by Section 494(4)(a) of the Companies Act 2006.

C4 DIVIDENDS

The Company suspended dividend payments at the start of the pandemic to protect the balance sheet. This enabled it to invest in its transformation priorities and trusted value. Consistent with that announcement, the Board does not expect to pay a dividend in 2022/23.

However, with the business generating an improved operating performance and having a strengthened balance sheet with credit metrics consistent with investment grade, the Board plans to restore a modest annual dividend to shareholders starting with an interim dividend with the results in November.

C5 RELATED PARTY TRANSACTIONS

During the year, the Company did not receive a dividend from Marks and Spencer plc (last year: £33.8m) and decreased its loan from Marks and Spencer plc by £0.2m (last year: £0.6m). The outstanding balance was £2,541.0m (last year: £2,541.2m) and is non-interest bearing. There were no other related party transactions.

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

C6 INVESTMENTS

A. Investments in subsidiary undertakings

	2023 £m	2022 £m
Beginning of the year	9,403.7	9,730.8
Contributions to subsidiary undertakings relating to share-based payments	32.7	30.2
Additions	–	33.8
Impairment charge	(1,429.5)	(391.1)
End of year	8,006.9	9,403.7

Shares in subsidiary undertakings represent the Company's investment in Marks and Spencer plc, Marks and Spencer Holdings Limited and Marks and Spencer (A2B) Limited.

During last year, the Company purchased additional shares in Marks and Spencer Holdings Limited (£33.8m). This allowed Marks and Spencer Holdings Limited to settle the contingent consideration that became payable during the prior year as a result of the investment in Ocado Retail Limited.

Impairment of investments in subsidiary undertakings

The Company evaluates its investments in subsidiary undertakings annually for any indicators of impairment or impairment reversal. The Company considers the relationship between its market capitalisation and the carrying value of its investments, among other factors, when reviewing for indicators of impairment. As at 1 April 2023, the market capitalisation of the Group was significantly below the carrying value of its investment in Marks and Spencer plc of £8,830.2m, indicating a potential impairment, despite strong Group performance.

The recoverable amount of the investment in Marks and Spencer plc has been determined based on a value in use calculation. The Company has updated its assumptions as at 1 April 2023, reflecting the latest budget and forecast cash flows covering a three-year period. The pre-tax discount rate of 12.5% (last year: 9.8%) was derived from the Group's weighted average cost of capital, the inputs of which include a country risk-free rate, equity risk premium, Group size premium and a risk adjustment (beta). The long-term growth rate of 2.0% (last year: 2.0%), was based on inflation forecasts by recognised bodies with reference to rates used within the retail industry.

The Company has determined that the recoverable amount of its investment in Marks and Spencer plc is £7,400.7m and as a result has recognised an impairment of £1,429.5m. This impairment primarily relates to the impact of market volatility on the discount rate as a result of changes in the macro-economic environment.

Sensitivity analysis

As disclosed in the accounting policies note C1, the cash flows used within the value in use model, the long-term growth rate and the discount rate are sources of estimation uncertainty. Management has performed a sensitivity analysis on the key assumptions and using reasonably possible changes would result in the following impacts:

- A 5% reduction in cash flows from the three-year plan would result in an additional impairment charge of £374.6m;
- A 50-basis point decrease in the long-term growth rate would result in an additional impairment charge of £286.4m; and
- A 250-basis point increase in the discount rate would result in an additional impairment charge of £1,403.9m.

In the event that all three were to occur simultaneously, an additional impairment charge of £1,881.6m would be recorded.

C6 INVESTMENTS CONTINUED

B. RELATED UNDERTAKINGS

In accordance with Section 409 of the Companies Act 2006, a full list of related undertakings, the country of incorporation and the effective percentage of equity owned, as at 1 April 2023 is disclosed below. All undertakings are indirectly owned by the Company, unless otherwise stated.

Subsidiary and other related undertakings registered in the UK⁽ⁱ⁾

Name	Share class	Proportion of shares held (%)	Name	Share class	Proportion of shares held (%)
Founders Factory Retail Limited	£0.0001 ordinary (25.001% of total capital)	0.004	Ocado Retail Limited	£0.01 ordinary	50
Registered office: Founders Factory (Level 7) Arundel Street Building 180 Strand, 2 Arundel Street, London WC2R 3DA	£0.0001 preferred (74.999% of total capital)	100	Registered Office: Apollo Court 2 Bishop Square, Hatfield Business Park, Hatfield, Hertfordshire, AL10 9NE		
Hedge End Park Limited	£1 ordinary A (50% of total capital)	-	Amethyst Leasing (Holdings) Limited	£1 ordinary	100
Registered Office: 33 Holborn, London, EC1N 2HT	£1 ordinary B (50% of total capital)	100	M & S Limited	£1 ordinary	100
Marks and Spencer Company Archive (CIC)⁽ⁱⁱ⁾	N/A	-	Manford (Textiles) Limited	£1 ordinary	100
Marks and Spencer Guernsey Investments LLP	Partnership interest	100	Marks and Sparks Limited	£1 ordinary	100
Marks and Spencer Pension Trust Limited^{(iii)(iv)}	£1 ordinary A	100	Marks and Spencer (Northern Ireland) Limited	£1 ordinary	100
	£1 ordinary B	-	Registered Office: C/O Pricewaterhousecoopers, Waterfront Plaza, 8 Laganbank Road, Belfast, BT1 3LR		
	£1 ordinary C	-	Marks and Spencer Property Developments Limited	£1 ordinary	100
Marks and Spencer plc^(v)	£0.25 ordinary	100	Nobody's Child Limited	£0.01 ordinary (72.910% of total capital)	-
Marks and Spencer Scottish Limited Partnership^(vi)	Partnership interest	100	Registered Office: 10-11 Greenland Place, Camden, London, NW1 0AP	£0.01 Preference (27.090% of total capital)	100
Registered Office: 2-28 St Nicholas Street, Aberdeen, AB10 1BU			St. Michael (Textiles) Limited	£1 ordinary	100

NOTES TO THE FINANCIAL STATEMENTS CONTINUED

C6 INVESTMENTS CONTINUED

B. RELATED UNDERTAKINGS CONTINUED

UK registered subsidiaries exempt from audit

The following UK subsidiaries will take advantage of the audit exemption set out within section 479A of the Companies Act 2006 for the year ended 1 April 2023. Unless otherwise stated, the undertakings listed below are registered at Waterside House, 35 North Wharf Road, London, W2 1NW, United Kingdom and have a single class of ordinary share with a nominal value of £1. All undertakings are indirectly owned by the Company, unless otherwise stated.

Name	Proportion of shares held (%)	Company Number	Name	Proportion of shares held (%)	Company Number
Amethyst Leasing (Properties) Limited	100	4246934	Marks and Spencer International Holdings Limited	100	2615081
Busyexport Limited	100	4411320	Marks and Spencer (Investment Holdings) Limited	100	13587353
Marks and Spencer (Initial LP) Limited ⁽ⁱ⁾ Registered Office: 2 Semple Street, Edinburgh EH3 8BL	100	SC315365	Marks and Spencer (A2B) Limited ⁽ⁱⁱ⁾	100	14228803
Marks and Spencer (Property Ventures) Limited	100	5502513	Marks and Spencer 2005 (Parman House Kingston Store) Limited	100	5502588
Marks and Spencer 2005 (Brooklands Store) Limited	100	5502608	Marks and Spencer 2005 (Pudsey Store) Limited	100	5502544
Marks and Spencer 2005 (Chester Satellite Store) Limited (in liquidation)	100	5502519	Marks and Spencer 2005 (Warrington Gemini Store) Limited	100	5502502
Marks and Spencer 2005 (Chester Store) Limited	100	5502542	Marks and Spencer Holdings Limited ⁽ⁱⁱⁱ⁾	100	11845975
Marks and Spencer 2005 (Fife Road Kingston Store) Limited	100	5502598	Marks and Spencer Hungary Limited (in liquidation)	100	8540784
Marks and Spencer 2005 (Glasgow Sauchiehall Store) Limited	100	5502546	Marks and Spencer Investments	100	4903061
Marks and Spencer 2005 (Hedge End Store) Limited	100	5502538	Marks and Spencer Property Holdings Limited	100	2100781
Marks and Spencer 2005 (Kensington Store) Limited	100	5502478	Ruby Properties (Cumbernauld) Limited	100	4922798
Marks and Spencer 2005 (Kingston-on-Thames Satellite Store) Limited	100	5502523	Ruby Properties (Hardwick) Limited	100	4716018
Marks and Spencer 2005 (Kingston-on-Thames Store) Limited	100	5502520	Ruby Properties (Long Eaton) Limited	100	4716031
Marks & Spencer Outlet Limited	100	4039568	Ruby Properties (Thorncliffe) Limited	100	4716110
Marks & Spencer Simply Foods Limited	100	4739922	Ruby Properties (Tunbridge) Limited	100	4716032
Marks and Spencer (Property Investments) Limited	100	5502582	Simply Food (Property Investments)	100	5502543
Marks and Spencer Chester Limited	100	5174129	Simply Food (Property Ventures) Limited	100	2239799
Marks and Spencer France Limited	100	5502548	Marks and Spencer (Bradford) Limited	100	10011863
			Marks and Spencer (Jaeger) Limited	100	13098074
			Marks and Spencer Pearl (1) Limited	100	14276824
			Marks and Spencer Pearl (Daventry) Limited	100	14267865
			Gist Limited	100	502669
			St. Michael Finance Limited	100	1339700
			The Sports Edit Limited	82.583	9331295

The Company will guarantee the debts and liabilities of the above UK subsidiary undertakings at the balance sheet date of £89.5m in accordance with section 479C of the Companies Act 2006. The Company has assessed the probability of loss under the guarantee as remote.

- (i) All companies registered at Waterside House, 35 North Wharf Road, London, W2 1NW, United Kingdom, unless otherwise stated.
- (ii) No share capital, as the company is limited by guarantee. Marks and Spencer plc is the sole member.
- (iii) In accordance with the articles of association of Marks and Spencer Pension Trust Limited, the holders of B and C ordinary shares are both directors of that company.
- (iv) Marks and Spencer (Initial LP) Limited and Marks and Spencer Pension Trust Limited are the limited partners; Marks and Spencer plc is the General Partner.
- (v) Interest held directly by Marks and Spencer Group plc.

C6 INVESTMENTS CONTINUED

B. RELATED UNDERTAKINGS CONTINUED

International subsidiary undertakings⁽ⁱ⁾

Name	Registered address	Country	Share class	Proportion of shares held by subsidiary (%)	Name	Registered address	Country	Share class	Proportion of shares held by subsidiary (%)
Marks and Spencer (Australia) Pty Limited	Minter Ellison 'Governor Macquarie Tower' Level 40 1 Farrer Place Sydney NSW 2000 Australia	Australia	AUD 2 Ordinary	100	Marks & Spencer (Portugal) Lda.	Avenida da Liberdade 249, 8º, 1250-143, Lisbon, Portugal	Portugal	€1 Ordinary	100
Marks and Spencer (Shanghai) Limited	Unit 03-04 16/F, Eco City 1788, 1788 West Nan Jing Road, Shanghai, China	China	USD NPV	100	M.S. General Insurance L.P.	Heritage Hall, Le Marchant Street, St Peter Port, CY1 4JH, Guernsey	Guernsey	Partnership Interest	100
Marks and Spencer Czech Republic a.s	Jemnická 1138/1, Michle, Praha 4, 140 00, Czech Republic	Czech Republic	CZK 1,000 Ordinary	100	Marks and Spencer (Hong Kong) Investments Limited	Suites 807-13, 8/F, South Tower, World Finance Centre, Harbour City, Kowloon, Hong Kong	Hong Kong	No Par Value Ordinary	100
			CZK 100,000 Ordinary	100	Marks and Spencer (India) pvt Limited	Plot No 64, 2nd Floor, Holly Hocks, Sector 44, Gurgaon – 122 002, Haryana, India	India	INR10 Ordinary	100
			CZK 1,000,000 Ordinary	100	Marks and Spencer Reliance India pvt Ltd	4th Floor, Court House, Lokmanya Tilak Marg, Dhobi Talao, Mumbai, 400 002, India	India	INR 10 Class A (14.619% of total capital) INR 10 Class B (43.544% of total capital) INR 5 Class C ^(iv) (41.837% of total capital)	51 100 0
Marks and Spencer Services S.R.O	Jemnická 1138/1, Michle, Praha 4, 140 00, Czech Republic	Czech Republic	CZK NPV	100	Aprell Limited	24/29 Mary Street, Dublin 2, Ireland	Ireland	€1.25 Ordinary	100
Marks and Spencer Marinopoulos Greece SA	33-35 Ermou Street, Athens 10563, Greece	Greece	€3 Ordinary	80 ⁽ⁱⁱ⁾	Marks and Spencer (Singapore) Investments Pte. Ltd.	77 Robinson Road, #13-00 Robinson 77, Singapore 068896, Singapore	Singapore	SGD NPV	100
			€3 Preference	100	Marks and Spencer (SA) (Pty) Limited	Woolworths House, 93 Longmarket Street, Cape Town 8001, South Africa	South Africa	ZAR 2 Ordinary	100
Ignazia Limited	Heritage Hall, Le Marchant Street, St Peter Port, CY1 4JH, Guernsey	Guernsey	£1 Ordinary	100	Marks and Spencer Romania SA (in liquidation)	84 GEN. H. M. BERTHELOT Street, Space B, Room 5, Ground floor, 1st District, Bucharest, Romania	Romania	RON 18.30 Ordinary	100
Teranis Limited	Heritage Hall, Le Marchant Street, St Peter Port, CY1 4JH, Guernsey	Guernsey	£1 Ordinary	100	Marks and Spencer Clothing Textile Trading J.S.C.	Havalani Karsisi istanbul Dunya Ticaret Merkezi A3 Blok, Kat:11 Yesilkoy, Bakirkoy Istanbul Turkey	Turkey	TRL 25.00 Ordinary	100
Marks and Spencer (Ireland) Limited	24/27 Mary Street, Co. Dublin, D01 YE83, Ireland	Ireland	Ordinary of €1.25	100	Gist Distribution Limited	24-27 Mary Street, Dublin 1, Ireland	Ireland	€1 Ordinary	100
Marks and Spencer Pensions Trust (Ireland) Company Limited By Guarantee	24-27 Mary Street, Dublin 1, Ireland	Ireland	N/A ⁽ⁱⁱⁱ⁾	-					
M & S Mode International B.V.	Basisweg 10 1043 AP Amsterdam Netherlands	Netherlands	€100 Ordinary	100					
Marks and Spencer (Nederland) B.V.	Basisweg 10, 1043 AP, Amsterdam, Netherlands	Netherlands	€450 Ordinary	100					
Marks and Spencer BV	Basisweg 10, 1043 AP, Amsterdam, Netherlands	Netherlands	€100 Ordinary	100					
Marks and Spencer Stores BV	Basisweg 10, 1043 AP, Amsterdam, Netherlands	Netherlands	€450 Ordinary	100					

NOTE: A number of the companies listed are legacy companies which no longer serve any operational purpose.

(i) The shares of all international subsidiary undertakings are held by companies within the Group other than the Company (Marks and Spencer Group plc).

(ii) 20% of ordinary shares are owned by JV partner

(iii) No share capital as the company is limited by guarantee

(iv) INR 5 Class C shares 100% owned by JV partner.

NOTES TO THE COMPANY FINANCIAL STATEMENTS CONTINUED

C7 SHARE CAPITAL AND OTHER RESERVES

Issue of new shares

In July 2021, the Company reduced the nominal value of its ordinary shares from £0.25 to £0.01. The reduction was completed by subdividing each £0.25 ordinary share in issue into one ordinary share of £0.01 and one deferred share of £0.24. All deferred shares were then bought back for total aggregate consideration of £0.01 and cancelled. The Company's issued share capital remained unchanged and each shareholder's proportionate interest in the share capital of the Company remained unchanged. Aside from the change in nominal value, the rights attaching to the ordinary shares (including voting and dividend rights and rights on a return of capital) remained unchanged. The repurchase and cancellation of the shares resulted in an increase to the Company's capital redemption reserve of £469.9m.

Merger reserve

The Company's merger reserve was created as part of a Group reorganisation that occurred in 2001/02 and has an economical relationship to the Company's investment in Marks and Spencer plc. In 2019/20, an amount equal to the impairment charge of £1,086.3m was transferred from the merger reserve to retained earnings as that amount had become a realised profit in accordance with TECH 02/17. Following the reversal of impairment recognised in 2020/21, an amount equal to the reversal of £951.0m was transferred from retained earnings to the merger reserve, in accordance with TECH 02/17. In the prior year, an amount equal to the impairment of £391.1m was transferred from the merger reserve to retained earnings in accordance with TECH 02/17. In the current year, an amount equal to the remaining merger reserve balance of £870.9m has been transferred from the merger reserve to retained earnings, as part of the £1,429.5m impairment charge for the year.

GROUP FINANCIAL RECORD

	2023 52 weeks £m	2022 52 weeks £m	2021 53 weeks £m	2020 52 weeks £m	2019 52 weeks £m
Income statement					
Revenue¹					
UK Clothing & Home	3,658.3	3,308.3	2,239.0	3,209.1	3,499.8
UK Food	7,218.0	6,639.6	6,138.5	6,028.2	5,903.4
Total UK	10,876.3	9,947.9	8,377.5	9,237.3	9,403.2
International	1,055.0	937.2	789.4	944.6	974.1
Revenue before adjusting items	11,931.3	10,885.1	9,166.9	10,181.9	10,377.3
Adjusting items included in revenue	-	-	(11.2)	-	-
Revenue	11,931.3	10,885.1	9,155.7	10,181.9	10,377.3
Adjusted operating profit/(loss)¹					
UK Clothing & Home	323.8	330.7	(130.8)	223.9	355.2
UK Food	248.0	277.8	228.6	236.7	212.9
Ocado	(29.5)	13.9	78.4	2.6	-
Other	(0.5)	13.0	1.9	16.8	27.0
Total UK	541.8	635.4	178.1	480.0	595.1
International	84.8	73.6	44.1	110.7	130.5
Total adjusted operating profit	626.6	709.0	222.2	590.7	725.6
Adjusting items included in operating profit	(111.5)	(136.8)	(252.9)	(335.9)	(427.5)
Total operating profit/(loss)	515.1	572.2	(30.7)	254.8	298.1
Net interest payable	(173.3)	(199.3)	(219.1)	(211.2)	(239.7)
Pension finance income	28.7	13.2	47.2	23.6	25.8
Net finance costs before adjusting items	(144.6)	(186.1)	(171.9)	(187.6)	(213.9)
Adjusting items included in net finance costs	105.2	5.6	(6.8)	-	-
Net finance costs	(39.4)	(180.5)	(178.7)	(187.6)	(213.9)
Profit before tax and adjusting items	482.0	522.9	50.3	403.1	511.7
Profit/(loss) on ordinary activities before taxation	475.7	391.7	(209.4)	67.2	84.2
Income tax (expense)/credit	(111.2)	(82.7)	8.2	(39.8)	(38.9)
Profit/(loss) after taxation	364.5	309.0	(201.2)	27.4	45.3

GROUP FINANCIAL RECORD CONTINUED

		2023 52 weeks	2022 52 weeks	2021 53 weeks	2020 52 weeks	2019 52 weeks
Basic earnings per share ¹	Basic earnings/Weighted average ordinary shares in issue	18.5p	15.7p	(10.1p)	1.3p	2.5p
Adjusted basic earnings per share ¹	Adjusted basic earnings/Weighted average ordinary shares in issue	18.1p	21.7p	1.4p	16.7p	23.7p
Dividend per share declared in respect of the year		–	–	–	3.9p	13.3p
Dividend cover	Adjusted earnings per share/Dividend per share	–	–	–	4.3x	1.8x
Retail fixed charge cover ³	Operating profit before depreciation/Fixed charges	3.7x	3.5x	2.0x	3.4x	3.6x
Statement of financial position						
Net assets (£m)		2,814.9	2,917.9	2,285.8	3,708.5	2,469.2
Net debt ² (£m)		2,637.2	2,698.8	3,515.9	3,950.6	3,981.5
Capital expenditure (£m)		402.8	300.2	146.9	332.0	294.5
Stores and space						
UK stores		1,064	1,035	1,037	1,038	1,043
UK selling space (m sq ft)		16.8	16.7	16.8	16.8	17.2
International stores		406	452	472	483	445
International selling space (m sq ft)		4.8	5.0	5.1	5.0	4.9
Staffing (full-time equivalent)						
UK		47,266	42,550	44,423	49,094	50,578
International		4,826	4,558	4,754	4,894	4,862

The above results are prepared under IFRS for each reporting period on a consistent basis, with the exception of the adoption of IFRS 16 in 2020 for which the comparative period of 2019 has been restated.

1. Based on continuing operations.

2. Excludes accrued interest.

3. Calculated on Marks and Spencer Group plc's consolidated basis.

GLOSSARY

The Group tracks a number of alternative performance measures in managing its business, which are not defined or specified under the requirements of IFRS because they exclude amounts that are included in, or include amounts that are excluded from, the most directly comparable measure calculated and presented in accordance with IFRS, or are calculated using financial measures that are not calculated in accordance with IFRS.

The Group believes that these alternative performance measures, which are not considered to be a substitute for or superior to IFRS measures, provide stakeholders with additional helpful information on the performance of the business. These alternative performance measures are consistent with how the business performance is planned and reported within the internal management reporting to the Board. Some of these alternative performance measures are also used for the purpose of setting remuneration targets.

These alternative performance measures should be viewed as supplemental to, but not as a substitute for, measures presented in the consolidated financial information relating to the Group, which are prepared in accordance with IFRS. The Group believes that these alternative performance measures are useful indicators of its performance. However, they may not be comparable with similarly titled measures reported by other companies due to differences in the way they are calculated.

Alternative performance measure ("APM")	Closest equivalent statutory measure	Reconciling items to statutory measure	Definition and purpose																																												
Income Statement Measures																																															
Sales	Revenue	Consignment sales	Sales includes the gross value of consignment sales (excluding VAT). Where third-party branded goods are sold on a consignment basis, only the commission receivable is included in statutory revenue. This measure has been introduced given the Group's focus on launching and growing third-party brands and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee.																																												
Clothing & Home store / Clothing & Home online sales	None	Not applicable	<p>The growth in sales on a year-on-year basis is a good indicator of the performance of the stores and online channels.</p> <table border="1"> <thead> <tr> <th></th> <th>2022/23 £m</th> <th>2021/22 £m</th> <th>%</th> </tr> </thead> <tbody> <tr> <td>UK Clothing & Home</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Store sales¹</td> <td>2,538.6</td> <td>2,209.5</td> <td>14.9</td> </tr> <tr> <td>Consignment sales</td> <td>(21.4)</td> <td>(8.6)</td> <td></td> </tr> <tr> <td>Store revenue</td> <td>2,517.2</td> <td>2,200.9</td> <td>14.4</td> </tr> <tr> <td>Online sales¹</td> <td>1,176.4</td> <td>1,122.7</td> <td>4.8</td> </tr> <tr> <td>Consignment sales</td> <td>(35.3)</td> <td>(15.3)</td> <td></td> </tr> <tr> <td>Online revenue</td> <td>1,141.1</td> <td>1,107.4</td> <td>3.0</td> </tr> <tr> <td>UK Clothing & Home sales</td> <td>3,715.0</td> <td>3,332.2</td> <td>11.5</td> </tr> <tr> <td>Consignment sales</td> <td>(56.7)</td> <td>(23.9)</td> <td></td> </tr> <tr> <td>Total UK Clothing & Home revenue</td> <td>3,658.3</td> <td>3,308.3</td> <td>10.6</td> </tr> </tbody> </table> <p>¹ UK Clothing & Home store sales excludes revenue from "shop your way" and Click & Collect, which are included in UK Clothing & Home online sales.</p> <p>There is no material difference between sales and revenue for UK Food and International.</p>		2022/23 £m	2021/22 £m	%	UK Clothing & Home				Store sales ¹	2,538.6	2,209.5	14.9	Consignment sales	(21.4)	(8.6)		Store revenue	2,517.2	2,200.9	14.4	Online sales ¹	1,176.4	1,122.7	4.8	Consignment sales	(35.3)	(15.3)		Online revenue	1,141.1	1,107.4	3.0	UK Clothing & Home sales	3,715.0	3,332.2	11.5	Consignment sales	(56.7)	(23.9)		Total UK Clothing & Home revenue	3,658.3	3,308.3	10.6
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Like-for-like sales growth	Movement in revenue per the income statement	Revenue from non like-for-like stores Consignment sales	The period-on-period change in sales (excluding VAT) from stores which have been trading and where there has been no significant change (greater than 10%) in footage for at least 52 weeks and online sales. The measure is used widely in the retail industry as an indicator of sales performance. It excludes the impact of new stores, closed stores or stores with significant footage change.																																				
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M&S.com sales / Online sales	None	Not applicable	Total sales through the Group's online platforms. These sales are reported within the relevant UK Clothing & Home, UK Food and International segment results. The growth in sales on a year-on-year basis is a good indicator of the performance of the online channel and is a measure used within the Group's incentive plans. Refer to the Remuneration Report for an explanation of why this measure is used within incentive plans.																																				
International online	None	Not applicable	International sales through International online platforms. These sales are reported within the International segment results. The growth in sales on a year-on-year basis is a good indicator of the performance of the online channel. This measure has been introduced given the Group's focus on online sales.																																				
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Sales growth at constant currency	None	Not applicable	The period-on-period change in sales retranslating the previous year sales at the average actual periodic exchange rates used in the current financial year. This measure is presented as a means of eliminating the effects of exchange rate fluctuations on the period-on-period reported results.																																				
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Alternative performance measure ("APM")	Closest equivalent statutory measure	Reconciling items to statutory measure	Definition and purpose
Adjusting items	None	Not applicable	Those items which the Group excludes from its adjusted profit metrics in order to present a further measure of the Group's performance. Each of these items, costs or incomes, is considered to be significant in nature and/or quantum or are consistent with items treated as adjusting in prior periods. Excluding these items from profit metrics provides readers with helpful additional information on the performance of the business across periods because it is consistent with how the business performance is planned by, and reported to, the Board and the Executive Committee.
Adjusted operating profit Operating profit before adjusting items	Operating profit	Adjusting items (See note 5)	Operating profit before the impact of adjusting items. The Group considers this to be an important measure of Group performance and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee.
Adjusted operating margin Operating margin before adjusting items	None	Not applicable	Adjusted operating profit as a percentage of sales.
Finance income before adjusting items	Finance income	Adjusting items (See note 5)	Finance income before the impact of adjusting items. The Group considers this to be an important measure of Group performance and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee.
Finance costs before adjusting items	Finance costs	Adjusting items (See note 5)	Finance costs before the impact of adjusting items. The Group considers this to be an important measure of Group performance and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee.
Net interest payable on leases	Finance income/costs	Finance income/costs (See note 6)	The net of interest income on subleases and interest payable on lease liabilities. This measure has been introduced as it allows the Board and Executive Committee to assess the impact of IFRS 16 Leases.
Net financial interest	Finance income/costs	Finance income/costs (See note 6)	Calculated as net finance costs, excluding interest on leases and adjusting items. The Group considers this to be an important measure of Group performance and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee.
EBIT before adjusting items	EBIT ¹	Adjusting items (See note 5)	Calculated as profit before the impact of adjusting items, net finance costs and tax as disclosed on the face of the consolidated income statement. This measure is used in calculating the return on capital employed for the Group.
Ocado Retail Limited EBITDA	EBIT ¹	Not applicable	Calculated as Ocado Retail Limited earnings before interest, tax, depreciation, amortisation, impairment and exceptional items.
Profit before tax and adjusting items	Profit before tax	Adjusting items (See note 5)	Profit before the impact of adjusting items and tax. The Group considers this to be an important measure of Group performance and is consistent with how the business performance is reported and assessed by the Board and the Executive Committee. This is a measure used within the Group's incentive plans. Refer to the Remuneration Report for an explanation of why this measure is used within incentive plans.
Adjusted basic earnings per share	Earnings per share	Adjusting items (See note 5)	Profit after tax attributable to owners of the parent and before the impact of adjusting items, divided by the weighted average number of ordinary shares in issue during the financial year. This is a measure used within the Group's incentive plans. Refer to the Remuneration Report for an explanation of why this measure is used.

GLOSSARY CONTINUED

Alternative performance measure ("APM")	Closest equivalent statutory measure	Reconciling items to statutory measure	Definition and purpose
Adjusted diluted earnings per share	Diluted earnings per share	Adjusting items (See note 5)	Profit after tax attributable to owners of the parent and before the impact of adjusting items, divided by the weighted average number of ordinary shares in issue during the financial year adjusted for the effects of any potentially dilutive options.
Effective tax rate before adjusting items	Effective tax rate	Adjusting items and their tax impact (See note 5)	Total income tax charge for the Group excluding the tax impact of adjusting items divided by the profit before tax and adjusting items. This measure is an indicator of the ongoing tax rate for the Group.
Bought-in margin	None	Not applicable	Difference between landed cost of stock and selling value, expressed as a percentage of total exc VAT sales.
Balance Sheet Measures			
Net debt	None	Reconciliation of net debt (see note 27)	Net debt comprises total borrowings (bank and bonds net of accrued interest and lease liabilities), the spot foreign exchange component of net derivative financial instruments that hedge the debt and the Scottish Limited Partnership liability to the Marks and Spencer UK Pension Scheme less cash, cash equivalents and unlisted and short-term investments. Net debt does not include contingent consideration as it is conditional upon future events which are not yet certain at the balance sheet date. This measure is a good indication of the strength of the Group's balance sheet position and is widely used by credit rating agencies.
Net debt excluding lease liabilities	None	Reconciliation of net debt (see note 27) Lease liabilities (see note 20)	Calculated as net debt less lease liabilities. This measure is a good indication of the strength of the Group's balance sheet position and is widely used by credit rating agencies.
Cash Flow Measures			
Free cash flow from operations	Operating profit	See Financial Review	Calculated as operating profit less adjusting items within operating profit, depreciation and amortisation before adjusting items, cash lease payments, working capital, defined benefit scheme pension funding, capex and disposals, financial interest, taxation, employee-related share transactions, share of (profit)/loss from associate, adjusting items in cashflow and loans to associates.
Free cash flow	Operating profit	See Financial Review	Calculated as free cash flow from operations less acquisitions, investments and divestments. This measure shows the cash generated by the Group during the year that is available for returning to shareholders and is used within the Group's incentive plans.
Free cash flow after shareholder returns	Operating profit	See Financial Review	Calculated as free cash flow less dividends paid. This measure shows the cash retained by the Group in the year.
Other Measures			
Capital expenditure	None	Not applicable	Calculated as the purchase of property, plant and equipment, investment property and intangible assets during the year, less proceeds from asset disposals excluding any assets acquired or disposed of as part of a business combination or through an investment in an associate.

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Return on capital employed ("ROCE")	None	Not applicable	Calculated as being adjusted operating profit divided by the average of opening and closing capital employed. The measures used in this calculation are set out below:																																																																					
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